

BERKELEY COUNTY GOVERNMENT  
SPECIAL COMMITTEE MEETING AGENDA  
February 13, 2023

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County Administration Building  
1003 Hwy 52, Moncks Corner, SC 29461

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6:04 PM



**Chairman, District 2**

Josh Whitley

**Committee Member, District 1**

Dan Owens

**Committee Member, District 3**

Phillip Obie

**Committee Member, District 4**

Tommy Newell

**Committee Member, District 5**

Amy Stern

**Committee Member, District 6**

Marshall West

**Committee Member, District 7**

Caldwell Pinckney

**Committee Member, District 8**

Steve Davis

**ex officio**

Johnny Cribb

## Electronic Participation Authorized

### 1. Call to Order

During periods of discussion and/or presentations, minutes are condensed and paraphrased. Video coverage of the full meeting is available on the Berkeley County website. In accordance with the Freedom of Information Act, the electronic and print media were duly notified.

### 2. Agenda Item

#### a. Opioid Settlement Funding Applications

Presenter: Ginger Gaskins, Grants Administrator

Attachment: [Application Summary.pdf](#)

Attachment: [Opioid Application w.Attachments \(CFS\).pdf](#)

Attachment: [Opioid Application w.Attachments \(CIC\).pdf](#)

Attachment: [Opioid Application w.Attachments \(CLM\).pdf](#)

Attachment: [Opioid Application w.Attachments \(Coroner's Office\).pdf](#)

Attachment: [Opioid Application w.Attachments \(EMS\).pdf](#)

Attachment: [Opioid Application w.Attachments \(Fair Haven Home for Men, Inc.\).pdf](#)

Attachment: [Opioid Application w.Attachments \(Positive Influence, Inc.\).pdf](#)

Attachment: [Opioid Application w.Attachments \(Remnant House\).pdf](#)

Attachment: [Opioid Application w.Attachments \(Wakeup Carolina\).pdf](#)

Attachment: [Opioid Applications w.Attachments \(Kennedy Center\).pdf](#)

### 3. Review prior to Second Reading

#### a. BILL NO. 22-78, AN ORDINANCE AUTHORIZING THE EXECUTION AND DELIVERY OF A SPECIAL SOURCE REVENUE CREDIT AGREEMENT BY AND BETWEEN BERKELEY COUNTY AND CCGC, LLC WHEREBY BERKELEY COUNTY WILL ENTER INTO A SPECIAL SOURCE REVENUE CREDIT AGREEMENT WITH CCGC, LLC AND PROVIDING FOR THE FOR THE ESTABLISHMENT OF A MULTI-COUNTY INDUSTRIAL/BUSINESS PARK; AND OTHER MATTERS RELATING THERETO.

Presenter: Kristen Lanier

Attachment: [SSRC Ordinance - Project Happy 2-3-23 v1.pdf](#)

Attachment: [SSRC Agreeemeent - Project Happy 2-3-23 v1.pdf](#)

### 4. Consideration of a Resolution

#### a. A RESOLUTION TO APPOINT/REAPPOINT MEMBERS OF THE COURTHOUSE CAPITAL PLANNING COMMITTEE.

HISTORY:

1/23/2023	Finance Committee	Held
1/23/2023	County Council	Held

### 5. Adjournment

*Amanda D. Turner*

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Amanda D. Turner  
Clerk to Council

# Staff Summary Page

**Item Number:** 340

**Prepared By:** Ginger Gaskins

**Prepared On:** 2023-02-01 10:06:05.603

**Item Name:** Opioid Settlement Funding Applications

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**Financial Impact:** \$1,091,203.00

**Presenter:** Ginger Gaskins, Grants Administrator

**Background Information:** The National Opioid Settlement resulted in approximately \$26 billion dollars to states and political subdivisions. More than \$360 million will be coming to South Carolina over the next 18 years. Berkeley County Government can apply for current funding totaling \$1,091,203.49. On January 5, 2023, the Public Information Office announced publically that Berkeley County Government was accepting applications from local organizations and agencies helping fight the opioid epidemic. The deadline to apply was January 31, 2023.

**Discussion:** 10 applications (attached) were received from (2) County Departments and eight (8) non-profit organizations for a total funding request of \$2,345,824.06. The total funding available is \$1,091,203.49. Due to the overage (\$1,254,620.57) of funding requested, a committee of three (3) was selected to review and vote on a recommendation for the disbursement of funding.

**Recommendation:** The Opioid Settlement Funds Review Committee met on February 7, 2023, and unanimously voted for Recommendation A in the attached spreadsheet.

**Attachments:**

- (1) Application Summary.pdf
- (2) Opioid Application w.Attachments (CFS).pdf
- (3) Opioid Application w.Attachments (CIC).pdf
- (4) Opioid Application w.Attachments (CLM).pdf
- (5) Opioid Application w.Attachments (Coroner's Office).pdf
- (6) Opioid Application w.Attachments (EMS).pdf
- (7) Opioid Application w.Attachments (Fair Haven Home for Men, Inc.).pdf
- (8) Opioid Application w.Attachments (Positive Influence, Inc.).pdf
- (9) Opioid Application w.Attachments (Remnant House).pdf
- (10) Opioid Application w.Attachments (Wakeup Carolina).pdf
- (11) Opioid Applications w.Attachments (Kennedy Center).pdf



# 2023 S.C. Opioid Settlement Fund Applications

## Opioid Settlement Funds Review Committee Recommendation

County Dept/Non-Profit Name	Funding Requested
Carolina Family Services, Inc.*	\$ 322,000.00
Changed Lives Ministry	\$ 250,640.00
Children in Crisis	\$ 280,000.00
Coroner's Office	\$ 100,000.00
E.M.S.	\$ 380,682.00
Fairhaven Home for Men, Inc.	\$ 192,945.00
Positive Influence**	\$ 194,900.00
Remnant House Outreach Ministry, Inc.	\$ 233,000.00
The Ernest E. Kennedy Center	\$ 149,650.00
Wake-Up Carolina	\$ 242,007.06
TOTAL FUNDING REQUESTED	\$ 2,345,824.06
TOTAL FUNDING AVAILABLE	\$ 1,091,203.49
TOTAL FUNDING RECOMMENDED	\$ 1,091,203.00

Recommendation A								
	Requested	Personnel	Equip/Supply/Capital	Training / Outreach	First Award	Second Award	Total Award	
Carolina Family Services, Inc.*	DENY				DENY		DENY	
Changed Lives Ministry	\$ 250,640.00		\$ 250,640.00		\$ 187,695.00		\$ 187,695.00	
Children in Crisis	\$ 280,000.00	\$ 280,000.00			\$ 100,000.00	\$ 42,627.00	\$ 142,627.00	
Coroner's Office	\$ 100,000.00		\$ 100,000.00		\$ 100,000.00		\$ 100,000.00	
E.M.S.***	\$ 380,682.00	\$ 94,195.00	\$ 286,487.00		DENY		DENY	
Fairhaven Home for Men, Inc.	\$ 192,945.00	\$ 110,000.00	\$ 76,945.00	\$ 6,000.00	\$ 100,000.00	\$ 42,627.00	\$ 142,627.00	
Positive Influence**	DENY				DENY		DENY	
Ministry, Inc.	\$ 233,000.00		\$ 223,000.00	\$ 10,000.00	\$ 233,000.00		\$ 233,000.00	
The Ernest E. Kennedy Center	\$ 149,650.00	\$ 140,270.00	\$ 9,380.00		\$ 100,000.00	\$ 42,627.00	\$ 142,627.00	
Wake-Up Carolina	\$ 242,007.06	\$ 81,222.50	\$ 129,452.84	\$ 31,331.72	\$ 100,000.00	\$ 42,627.00	\$ 142,627.00	
TOTALS	\$ 1,828,924.06	\$ 705,687.50	\$ 1,075,904.84	\$ 47,331.72	\$ 920,695.00	\$ 170,508.00	\$ 1,091,203.00	

Recommendation B					
	Requested	Less \$100K	Up to 200K (35%)	\$200K-\$300K	Total Award
Carolina Family Services, Inc.*	DENY				DENY
Changed Lives Ministry	\$ 250,640.00	\$ 150,640.00	\$ 52,724.00		\$ 152,724.00
Children in Crisis	\$ 280,000.00	\$ 180,000.00	\$ 63,000.00		\$ 163,000.00
Coroner's Office	\$ 100,000.00				\$ 100,000.00
E.M.S.***	\$ 380,682.00	\$ 280,628.00		\$ 28,062.80	\$ 128,062.80
Fairhaven Home for Men, Inc.	\$ 192,945.00	\$ 92,945.00	\$ 32,530.75		\$ 132,530.75
Positive Influence**	DENY				DENY
Remnant House Outreach Ministry, Inc.	\$ 233,000.00	\$ 133,000.00	\$ 46,550.00		\$ 146,550.00
The Ernest E. Kennedy Center	\$ 149,650.00	\$ 49,650.00	\$ 17,377.50		\$ 117,377.50
Wake-Up Carolina	\$ 242,007.06	\$ 142,007.06	\$ 49,702.47		\$ 149,702.47
TOTALS	\$ 1,828,924.06	\$ 1,028,870.06	\$ 261,884.72	\$ 28,062.80	\$ 1,089,947.52

\* Website does not indicate that there are services provided to Berkeley County residents. Based out of Greenville, SC

\*\*Website does not indicate there is a SC location

\*\*\*Applying for DOJ Opioid Grant

## Grants Administration



[www.berkeleycountysc.gov](http://www.berkeleycountysc.gov)

1003 US Highway 52 Moncks Corner, SC 29461



## Grants - S.C. Opioid Recovery Fund Application

### APPLICANT INFORMATION

#### ENTITY TYPE

- Non-Profit

#### APPLICANT NAME

Carolina Family Services Inc

#### EIN NUMBER

20-5647348

#### ADDRESS

301 Anderson St  
Greenville, SC 29601

**DOES THE REQUESTING ENTITY, OR ANY OF ITS BOARD MEMBERS OR EMPLOYEES, HAVE ANY PERSONAL, FINANCIAL, OR OTHER RELATIONSHIP WITH ANY MEMBER OF THE S.C. OPIOID RECOVERY FUND BOARD THAT MAY BE REASONABLY BE VIEWED AS A CONFLICT OF INTEREST FOR THAT MEMBER?**

No

### APPLICATION POINT OF CONTACT

#### CONTACT NAME

Erik Tostengard

#### TITLE

Director, Carolina Family Services Inc

#### PHONE NUMBER

(945) 207-4773

#### EMAIL ADDRESS

[eric.tostengard@outlook.com](mailto:eric.tostengard@outlook.com)

### FUNDING REQUEST

#### AWARD AMOUNT REQUESTED

\$322,000.00

#### APPROVED ABATEMENT STRATEGY AND NUMBER

B-3. Provide MAT education and awareness training to health care providers, EMTs, law enforcement, and other first responders.

### REQUIRED DOCUMENTATION

#### TECHNICAL PROPOSAL DOCUMENTATION

- [Proposal-Doc.pdf](#)

**PROVIDE BUDGET DOCUMENTATION**

- [Budget-Analysis.pdf](#)

**CERTIFICATION OF CONTENTS SIGNED AND DATED**

- [Certification.pdf](#)

**CERTIFICATION OF CONTENTS**

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

☒ I certify all of the above as truthful and accurate

**DATE**

01/10/2023

## **Table of Contents**

1. Introduction
2. Background
3. Goals
4. Project Description
5. Expected Outcomes
6. Implementation Plan
7. Evaluation
8. Budget
9. Conclusion

### **Introduction**

This proposal seeks to apply for a grant to help combat the opioid crisis and its effects in our community. The goal of this project is to provide resources, support, and education to those affected by this crisis. This proposal outlines the goals and objectives of the project and includes an implementation plan, evaluation, and budget.

### **Background**

The opioid crisis has had a devastating effect on individuals, families, and communities throughout our nation. In our community, there has been a dramatic increase in opioid-related overdoses and deaths in recent years. There is an urgent need for resources and support to help those affected by this crisis.

### **Goals**

The goal of this project is to reduce opioid misuse and misuse-related deaths in our community by providing resources and support to those affected. The objectives of this project are to:

1. Provide educational materials and programs to increase awareness of opioid misuse, addiction, and overdose.
2. Establish a network of support services for those affected by opioid misuse, addiction, and overdose.
3. Increase access to opioid overdose-reversal medication for those at risk.
4. Establish treatment and recovery services for those affected by opioid misuse, addiction, and overdose.

### **Project Description**

This project will involve the development of educational materials and programs to increase awareness of opioid misuse, addiction, and overdose. These materials and programs will be tailored to the particular needs of our community and will be aimed at individuals, families, and professionals. Additionally, a network of support services will be established to provide resources and support to those affected by opioid misuse, addiction, and overdose. This network will include social workers, mental health professionals, and addiction treatment providers. Finally, this project will focus on increasing access to opioid overdose-reversal medication for those at risk. This will include providing access to medication for those without insurance or financial resources.

### **Expected Outcomes**

The expected outcomes of this project are:

1. Increased awareness of opioid misuse, addiction, and overdose.
2. Improved access to resources and support services for those affected by opioid misuse, addiction, and overdose.

3. Improved access to opioid overdose-reversal medication for those at risk.

4. Improved treatment and recovery services for those affected by opioid misuse, addiction, and overdose.

### **Implementation Plan**

This project will be implemented in four phases:

Phase 1: Develop educational materials and programs to increase awareness of opioid misuse, addiction, and overdose.

Phase 2: Establish a network of support services for those affected by opioid misuse, addiction, and overdose.

Phase 3: Increase access to opioid overdose-reversal medication for those at risk.

Phase 4: Establish treatment and recovery services for those affected by opioid misuse, addiction, and overdose.

### **Evaluation**

This project will be evaluated based on the goals and objectives outlined in the proposal. Data will be collected at regular intervals throughout the project to evaluate progress towards the goals and objectives.

### **Budget**

The estimated budget for this project is \$322,000.00. This budget includes the cost of materials, personnel, and other expenses associated with the project.

## **Conclusion**

This proposal seeks to apply for a grant to help combat the opioid crisis and its effects in our community. The goal of this project is to provide resources, support, and education to those affected by this crisis. This proposal outlines the goals and objectives of the project and includes an implementation plan, evaluation, and budget. We believe this project will have a significant impact on our community and will help reduce opioid misuse and misuse-related deaths.

## **BUDGET ANALYSIS**

### **Personnel Costs:**

- Project Director: \$75,000
- Program Manager: \$50,000
- Clinical Coordinator: \$50,000
- Data Analyst: \$50,000
- Administrative Assistant: \$30,000
- Consultant Fees: \$25,000

### **Program Costs:**

- Training and Technical Assistance: \$20,000
- Program Materials and Supplies: \$10,000
- Outreach and Education: \$20,000
- Evaluation and Data Collection: \$20,000
- Program Travel: \$10,000

### **Operations and Overhead:**

- Office Equipment and Supplies: \$10,000
- Office Space Rental: \$20,000
- Computer Hardware and Software: \$30,000
- Insurance: \$2,000

**TOTAL BUDGET: \$322,000**





## **Certification of Contents**

I, Eric Tostengard certify that the contents of this document are true, accurate, and complete to the best of my knowledge and belief.

Signed Erik Tostengard

Date 01/10/2023



## Grants Administration



[www.berkeleycountysc.gov](http://www.berkeleycountysc.gov)

1003 US Highway 52 Moncks Corner, SC 29461



## Grants - S.C. Opioid Recovery Fund Application

### APPLICANT INFORMATION

#### ENTITY TYPE

- Non-Profit (Applying entity must provide services to Berkeley County residents.)

#### APPLICANT NAME

Children in Crisis

#### EIN NUMBER

57-1078099

#### ADDRESS

303 East Richardson Avenue  
Summerville, SC 29483

**DOES THE REQUESTING ENTITY, OR ANY OF ITS BOARD MEMBERS OR EMPLOYEES, HAVE ANY PERSONAL, FINANCIAL, OR OTHER RELATIONSHIP WITH ANY MEMBER OF THE S.C. OPIOID RECOVERY FUND BOARD THAT MAY BE REASONABLY BE VIEWED AS A CONFLICT OF INTEREST FOR THAT MEMBER?**

No

### APPLICATION POINT OF CONTACT

#### CONTACT NAME

Kay W. Phillips, Ph.D., LISW-CP

#### TITLE

Executive Director

#### PHONE NUMBER

(843) 875-1551

#### EMAIL ADDRESS

[kphillips@dorchestercac.org](mailto:kphillips@dorchestercac.org)

### FUNDING REQUEST

#### AWARD AMOUNT REQUESTED

\$280,000.00

#### APPROVED ABATEMENT STRATEGY AND NUMBER

Approved use of prevention: G. Prevent Misuse of Opioids. Our prevention strategies will focus on the following as approved in the funding requirements of 8, 9, 10 and 11: Funding evidence-based prevention programs in schools or evidence-informed school and community education programs and campaigns for students, families, school employees, school athletic programs, parent-teacher and student associations, and others. School-based or youth-focused programs or strategies that have demonstrated effectiveness in preventing drug misuse and seem likely to be effective in preventing the uptake and use of opioids. Create or support community-based education or

intervention services for families, youth, and adolescents at risk for OUD and any co-occurring SUD/MH conditions. Support evidence-informed programs or curricula to address the mental health needs of young people who may be at risk of misusing opioids or other drugs, including emotional modulation and resilience skills.

## REQUIRED DOCUMENTATION

### TECHNICAL PROPOSAL DOCUMENTATION

- [Berkeley-county-opioid-fund-technical-proposal-and-qualifications.pdf](#)

### PROVIDE BUDGET DOCUMENTATION

- [Berkeley-county-opioid-fund-budget.pdf](#)

### CERTIFICATION OF CONTENTS SIGNED AND DATED

- [Kay-Phillips-attestation.pdf](#)

### CERTIFICATION OF CONTENTS

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

✓ I certify all of the above as truthful and accurate

### DATE

01/31/2023



## **Children in Crisis Technical Proposal for Berkeley County Opioid Settlement Fund Discretionary Subfund**

\* Sources cited at bottom of page 7

### **I. Technical Proposal:**

#### **A. Statement of Need:**

*Provide Information that documents the impact of opioids within the proposed service area. Include qualitative and quantitative data. Identify the source of all data.*

Berkeley County currently ranks 38<sup>th</sup> amongst SC counties for opioid use. According to the SC Department of Health and Environmental Control, of the 48 deaths in 2019 directly attributed to overdose, 41 of those were opioid related death.

*Clearly identify the geographic area and communities that the request for funds will impact including the population of the proposed service area, poverty level of the proposed service area.* If funded, Children in Crisis would be able to provide additional prevention services and trauma treatment by hiring three additional positions to staff our sister facility in Berkeley County, which is opening in 2023. This facility will reach the more rural areas of Berkeley County as well as the upper part of Goose Creek and the upper 17-A corridor. We estimate that 80 percent of our current clients are socioeconomically disadvantaged.

*Describe Any Existing Efforts and provide explanation of how this new effort will not be duplicative or will substantially expand existing efforts.* See description below for full details of how Children in Crisis intends to use funds and why funds are needed:

**Who We Are:** Children in Crisis opened its doors in 2003 and became the first nationally accredited Children's Advocacy Center in Summerville. Children in Crisis currently operates under its DBA, Dorchester Children's Advocacy Center (DCAC) and will be opening a second facility in Berkeley County later this year. Through a donation of construction services by True Homes and land donated by the Cumbie Family of Moncks Corner, the Berkeley Children's Advocacy Center, which will be located in Stony Landing Office Park in Moncks Corner, will enable Children in Crisis to better serve clients in the more rural areas of Berkeley County who cannot come to our Summerville location due to socioeconomic factors such as loss of time from

work, transportation and gas costs, and traffic barriers. All of our services are offered at no charge to our clients and their families.

**Our Model and Mission:** The primary goal of all children's advocacy centers (CACs) accredited by the National Children's Alliance (NCA) is to ensure that children disclosing abuse are not further victimized by the intervention systems designed to protect them. CACs utilize an approach of multidisciplinary partner teams (MDT) made up of law enforcement, solicitors offices, medical facilities, mental health agencies and social services as core agencies. Supporting agencies also compose the MDT and include schools, domestic violence, drug & alcohol, guardian ad litem, disabilities and special needs, parenting, anger management and other programs. Recognizing the vital role CACs play in identifying, treating and preventing abuse, the SC General Assembly passed the SC Child Abuse Response Protocol in 2021. This protocol mandates that when abuse is first suspected and reported, agencies such as law enforcement, social services, etc. bring the child to a child advocacy center to start the forensic interview (FI) process. The FI, which is a non-leading neutral interview conducted by CAC staff, is audio and visually recorded and shared with appropriate agencies to begin their investigations and subsequent prosecutions. By telling their story of abuse only once during the FI, it lessens trauma and re-victimization for the child. At Children in Crisis, after the forensic interview takes place, licensed therapists then see the child for trauma assessment and appropriate trauma treatment, so they can begin their path to healing. The overall mission of Children in Crisis is to help children heal from abuse and lead joyous, productive lives.

**Who We Treat:** Child abuse and trauma take many forms, including physical, sexual, emotional, as well as witness to violence, drug endangerment, human trafficking and child neglect (physical, educational and medical). Children in Crisis recognizes and treats all of these. Serving over 1600 clients annually, in 2022 Children in Crisis served 800 clients from Berkeley County, 623 from Dorchester County, 81 from Charleston County and 143 from other areas of the state.

In addition to our 13 different treatment services, a big part of the mission of Children in Crisis is to provide prevention education and training to children and adults alike. By preventing abuse from happening in the first place, children are less likely to experience issues associated with the Adverse Childhood Experiences Study or ACEs. ACEs is a study conducted by the CDC (1\*) and concludes that children who are victims of abuse, neglect and witness to violence can have several lasting, negative effects into adulthood, including opioid abuse.

***Please provide a description of any existing funding or resources that you have been awarded including dollar amounts.*** Children in Crisis would use these funds to add to our staff with new staff members in order to increase our prevention efforts and trauma treatment and mental health treatment in rural Berkeley County. Staff funding comes from the SC Attorney General's Office Victim of Crimes Act (VOCA) (\$297,572) and Violence against Women Act (VAWA) (\$49,816), however, that funding has been frozen at 2022 levels and adding new staff to that funding is not allowable. We also receive federal funding through the National Children's Alliance (2023 grant for \$49,000). However, the opioid funding would be used to fund new

positions not currently on these grants. VOCA and VAWA only funds salaries at 80 percent, so Children in Crisis must match these funds with grants from private foundations. The Duke Endowment and Carolinas Center for Medical Excellence both have assisted in private foundation grants totaling \$126,000 to assist in salary funding for our clinical staff for Berkeley County, but those funds must be expended by November 2023 and August 2023 respectively.

***Has the Applicant applied to other grants for the same project?*** No. Children in Crisis has other grants to assist with operations of our new sister facility, but NOT for funding new staff for prevention or to fund new trauma treatment/mental health therapists for 2023/2024. All funding for current staff must be expended by November 2023. If fully funded, Children in Crisis anticipates receiving funding from the Opioid Recovery Fund no earlier than spring 2023 allowing us to hire additional staff once our current grants have been expended.

***Is the Applicant also seeking funds from a County or Political Subdivision's Guaranteed Political Subdivision fund? If so, has the request been granted, from which County/political subdivision and for what amount?*** No.

***Discuss any other special needs relative to opioid use, abuse, opioid related crime, or unique abatement needs or strategies:*** Please see below for full description of Children in Crisis abatement strategies' and how they are unique:

**How Untreated Trauma and Adverse Childhood Experiences (ACEs) Plays a Role in Future Opioid Addiction:** A recent 2020 study published in the American Journal of Pediatrics (2\*) states that more than 70% of recent adolescent opioid misuse was attributable to ACEs. Furthermore, "efforts to decrease opioid misuse could include programmatic, policy, and clinical practice interventions to prevent and mitigate the negative effects of ACEs."

The results of untreated childhood trauma are staggering. According to the National Child Traumatic Stress Network (3\*) the consequences of childhood trauma and substance use are also severe in adolescence. Overdose death rates among adolescents (aged 15–19) have increased and are highest for opioid drugs, specifically heroin, when compared to other substances.

If left untreated, childhood trauma which according to ACEs leads to negative behaviors in adulthood such as opioid addiction, lends itself to a repetitive pattern of multigenerational abuse and neglect. According to a study from the Childhood Child and Adolescent Psychiatry and Mental Health (4\*), adults with opioid addiction are more likely to have children who experience abuse, neglect, become addicts themselves or are placed in foster care.

**How Opioids Play a Role in Human Trafficking:** According to the Administration for Children and Families and the Health a Human Task Force (5\*), the national opioid crisis has a direct impact on human trafficking. Many human trafficking survivors report opioids either led them to being trafficked or kept them trapped in this cycle of exploitation. Like any drug, opioids



are an effective tool traffickers use to keep victims trapped in these situations. Human trafficking victims also report they start using after they are trafficked as a way of numbing emotional pain.

**Berkeley County Statistics:** Nearly 64% of Berkeley County residents report having ACEs experiences. These experiences in childhood include abuse, neglect, witness to violence or living with addicted family members or caregivers. Of those 64% who report ACEs, as adults 69% make less than \$25,000, 67% are unemployed and 60% only have a high school diploma. Adults with ACEs many times struggle finding employment, have a mental illness and battle substance addiction.

According to the 2022 Human Trafficking Report by the SC Attorney General's Office (6\*), of all the pending charges for human traffickers in the state, Berkeley County makes up 13% of those. Last year statewide of the 416 cases involving human trafficking, 399 of those involved minors and 98% were sex trafficking cases. Across the state, child advocacy centers provided services to 144 child trafficking victims with Children in Crisis providing services to 56 of those.

**B. Plan to Implement Selected Strategy/ Services:**

*Identify the Approved Abatement Strategy that will be implemented, a description of how the identified strategy will be implemented and how the Applicant will address the need identified through data in the Statement of Need section through a series of SMART Goals. Smart goals are specific, measurable, achievable, realistic, and time bound.*

Children in Crisis is implementing the Approved Abatement Strategy of Prevention. Through our prevention training and trauma treatment, we address the following prevention strategies:

1. Funding evidence-based prevention programs in schools or evidence-informed school and community education programs and campaigns for students, families, school employees, school athletic programs, parent-teacher and student associations, and others.
2. School-based or youth-focused programs or strategies that have demonstrated effectiveness in preventing drug misuse and seem likely to be effective in preventing the uptake and use of opioids.
3. Create or support community-based education or intervention services for families, youth, and adolescents at risk for OUD and any co-occurring SUD/MH conditions.
4. Support evidence-informed programs or curricula to address the mental health needs of young people who may be at risk of misusing opioids or other drugs, including emotional modulation and resilience skills.

**How can Children in Crisis Help Berkeley County Fight the Opioid Epidemic:**

Children in Crisis has a full time Clinical Outreach Coordinator who provides prevention training and builds community partnerships. Children in Crisis is dedicated to creating communities in which children and families live free from abuse and/ or neglect and are free to

reach their full potential. A key component to preventing and responding to child abuse and/or neglect is education. We offer multiple training opportunities for the community aimed at both adults and children. These opportunities provide our multidisciplinary team partners, organizations, schools, community groups and others with the tools needed to aid in the movement to recognize and understand ACEs, prevent child abuse, as well as have an adequate preparedness should a situation arise. Additionally, Children in Crisis offers mental health and trauma treatment to address trauma before it becomes a mental health crisis for the child that leads to undesirable consequences such as addiction.

**A key component to avoiding Adverse Childhood Experiences of abuse and neglect, which can lead to emotional issues and addiction, is preventing them in the first place and partnering with the community in that prevention.**

**Currently, we have 9 trainings for adults (one of which is specific to Berkeley County). They include:**

***1.) Children's Trust of SC – Adverse Childhood Experiences (ACE)***

Understanding ACEs, preventing & addressing the largest public health issue, building self-healing communities.

***2.) On the Other Side of Stress***

Understanding the stress response cycle and how to return to relaxation with evidence-based coping strategies. Utilizing healthy coping skills over negative coping skills is paramount in helping to avoid adverse childhood experiences.

***3.) Suicide Training- Trauma Trauma-Informed 101 South Carolina Communities of Care Expanding the Support System for Adolescents***

This training is specific to the Berkeley County community for adults who work with adolescents and is to prevent suicide. Berkeley County is one of the top 10 counties in the state for suicide rates. Losing a loved one to overdose or suicide during childhood is an ACE that can increase the risk of overdose or suicide.

***4.) Commercial Sexual Exploitation of Children (CSEC) 101***

Defining, identifying, and responding to the sexual exploitation of minors.

***5.) Recognizing, Reporting, & Responding to Child Abuse***

Recognizing signs of abuse and neglect, how to adhere to the mandated reporting laws, and how to respond to the child's disclosure.

***6.) The CAC's Response to Child Abuse***

The CAC's role in the investigation, prosecution, & treatment of child abuse & neglect.

***7.) Darkness to Light – Stewards of Children***

Child sexual abuse prevention training for adults.

### **8.) Problematic Sexual Behaviors (PSB)**

Defining problematic sexual behaviors, learning about sexual development, and identifying protective/risk factors of PSB.

### **9.) Trauma 101 for Adolescents**

Learning to be trauma-informed on suicide prevention when working with adolescents.

### **Children in Crisis offers four trainings aimed at children:**

#### **1.) Teen Self-care: Finding Your Hack to Relax**

Self-care and stress management coping skills specific to teens. Finding ways to manage stress in a healthy way instead of an unhealthy manner is an essential component in giving children the tools to avoid adverse childhood experiences.

#### **2.) Teen Safety Matters- Monique Burr Foundation\***

Relevant digital/cyber safety and physical safety topics for youth in grades 6th-12th. This training is an evidence-based program based on polyvictimization research. Polyvictimization is the exposure to multiple types of violence or victimization such as child abuse/neglect, childhood sexual abuse, bullying or cyberbullying, domestic violence, school violence, community and gang violence, medical trauma, natural disaster, or terrorism. There is a growing collection of research that shows that the impact of polyvictimization is more powerful than even multiple events of a single type of victimization. Children are more likely to have substance abuse problems, experience domestic violence, and engage in criminal behaviors which complicate and compound their problems. Therefore, as adults, these children are more likely to fall into the vicious cycle of failing to meet the needs of their own children. This unfortunate repetition influences future generations, our communities, and our society as a whole.

**\*Parental permission required**

#### **3) Not A Number - Love146's Child Trafficking and Exploitation Prevention Curriculum**

*Not a Number* is an interactive child trafficking and exploitation prevention curriculum designed to provide youth with information and skills in a manner that inspires them to make safe choices. Youth learn to identify and utilize healthy support systems that may decrease their vulnerabilities.

#### **4) Be Safe with Moss and Violet\***

A psycho-educational group teaching body safety and proper boundaries to children ages 3-8.

**\*Parental permission required**

***What are the goals and measurable objectives for the use of the funds (This section addresses the SMART Goals):***

**Goal 1:** By March 2023 Children in Crisis will hire a new Clinical Outreach Coordinator (new position) specifically to reach Berkeley County rural areas and offer prevention training.

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**Goal 2:** By March 2023, Children in Crisis will hire two new forensic interviewers/therapists who will work with clients to address trauma treatment strategies and mental health interventions to prevent ACEs and lessen future addiction issues, including opioid addiction.

**Goal 3:** We will increase our total prevention trainings from 10 groups in rural Berkeley County reaching 276 people to 15 groups in rural Berkeley County reaching 400 people by May 2024 through this grant.

**Goal 4:** We will increase our community awareness booth functions in Berkeley County from reaching 2000 people in 2022 to 4000 by the end of 2024.

**Objectives:** By hiring a new clinical outreach coordinator and increasing our prevention efforts in reaching rural Berkeley County with our prevention trainings in additional schools, libraries, church and community groups, we can prevent future adverse childhood experiences and lessen the likelihood of opioid addiction. By hiring two new additional therapists we can address the mental health of childhood abuse survivors lessening their trauma and likelihood of future opioid addictions. All positions will train in our Summerville SC location and work exclusively out of our Moncks Corner office once constructed.

**Performance Measurement Plan:**

Children in Crisis will focus on the abatement strategy of prevention by training adults and children on how to cope with adverse childhood experiences such as child abuse and neglect in order to prevent future opioid addiction. Children in Crisis will focus on the abatement strategy of prevention by offering trauma treatment and mental health services to childhood abuse survivors in order to give them healthy ways of coping with their trauma in lieu of substance abuse such as opioids. Children in Crisis tracks our data in our Collaborate data software. Tracking includes number of clients served, types of services – such as forensic interviews or mental health sessions- and number of therapy graduations. We also use surveys and anonymous feedback measures to track the quality of our outreach services.

In 2022, we served 800 Berkeley County clients. Of those clients, we conducted 306 forensic interviews, 127 medical exams, and 655 mental health sessions.

**Partnerships:**

Children in Crisis partners with the community and our MDT in the fight against child abuse but will have no formal partner for this project. If fully funded, the intention is to build relationships with the community and partner with organizations such as the Ernest E. Kennedy Center, which is in the process of becoming one of our MDT partners in the community in the fight against child abuse and neglect. Our goal is to prevent and treat childhood trauma and abuse before it leads to issues associated with ACEs such as opioid abuse and addiction.

In 2022, our current Clinical Outreach Coordinator provided our prevention training to several Berkeley County organizations and businesses, such as hotels, Berkeley County schools, libraries, and private schools. Between training events and community awareness functions, we estimate that we reached 3,970 total people in 2022. However, we have requests to conduct more training, especially in the rural areas of Berkeley County. We cannot achieve this goal without

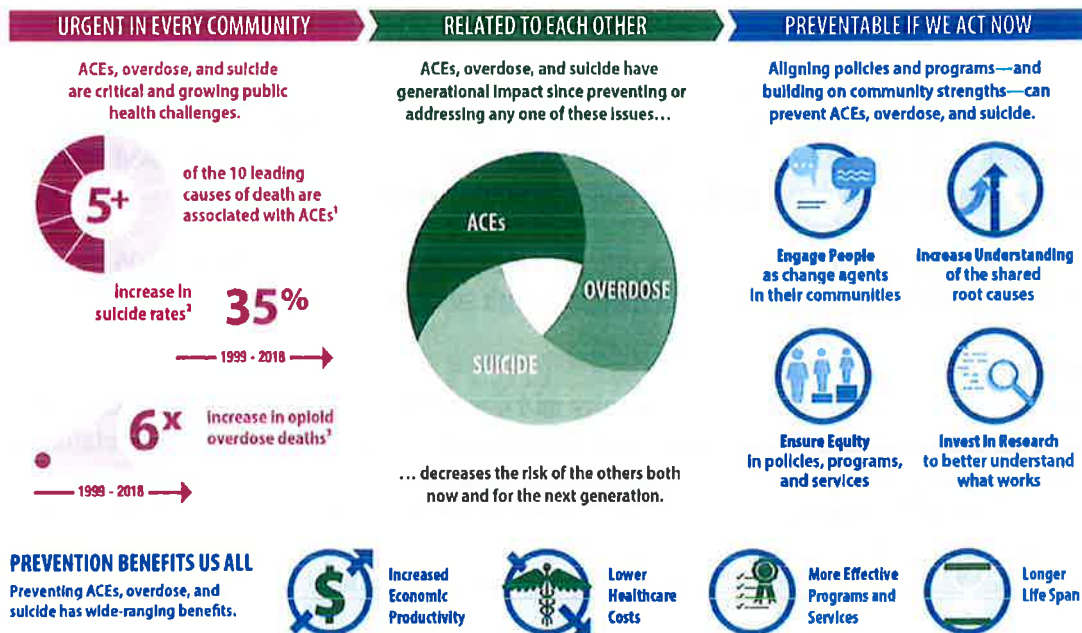
adding additional staff. Because we do not charge our clients or their families for our services, we must rely on grants for our funding.

## Sources:

1. <https://www.cdc.gov/violenceprevention/aces/fastfact.html>
2. [https://www.jpeds.com/article/S0022-3476\(20\)30575-8/fulltext](https://www.jpeds.com/article/S0022-3476(20)30575-8/fulltext)
3. [https://www.nctsn.org/sites/default/files/resources/fact-sheet/child\\_trauma\\_and\\_opioid\\_use\\_policy\\_implications.pdf](https://www.nctsn.org/sites/default/files/resources/fact-sheet/child_trauma_and_opioid_use_policy_implications.pdf)
4. <https://capmh.biomedcentral.com/articles/10.1186/s13034-019-0266-3>
5. <https://www.acf.hhs.gov/archive/blog/2016/05/human-trafficking-and-opioid-abuse>
6. <https://www.scag.gov/media/iwmnniky/2022-human-trafficking-annual-report.pdf>

# ADDRESS IT TODAY. PREVENT IT TOMORROW.

We can reduce the generational impact of adverse childhood experiences (ACEs), overdose, and suicide.



<sup>1</sup> <https://www.cdc.gov/vitalsigns/aces/index.html>

<sup>2</sup> <https://www.cdc.gov/nchs/products/databriefs/db1362.htm>

<sup>3</sup> <https://www.cdc.gov/echns/data/databriefs/db1355.htm>

<https://www.cdc.gov/injury/priority/index.html>







## **Children in Crisis Technical Proposal for Berkeley County Opioid Settlement Fund Discretionary Subfund**

### **II. Qualifications and Experience:**

**Who We Are:** Children in Crisis opened its doors in 2003 and became the first nationally accredited Children's Advocacy Center in Summerville. Children in Crisis currently operates under its DBA, Dorchester Children's Advocacy Center (DCAC) and will be opening a second facility in Berkeley County later this year. Through a donation of construction services by True Homes and land donated by the Cumbie Family of Moncks Corner, the Berkeley Children's Advocacy Center, which will be located in Stony Landing Office Park in Moncks Corner, will enable Children in Crisis to better serve clients in the more rural areas of Berkeley County who cannot come to our Summerville location due to socioeconomic factors such as loss of time from work, transportation and gas costs, and traffic barriers. All of our services are offered at no charge to our clients and their families.

**Our Model and Mission:** The primary goal of all children's advocacy centers (CACs) accredited by the National Children's Alliance (NCA) is to ensure that children disclosing abuse are not further victimized by the intervention systems designed to protect them. CACs utilize an approach of multidisciplinary partner teams (MDT) made up of law enforcement, solicitors offices, medical facilities, mental health agencies and social services as core agencies. Supporting agencies also compose the MDT and include schools, domestic violence, drug & alcohol, guardian ad litem, disabilities and special needs, parenting, anger management and other programs. Recognizing the vital role CACs play in identifying, treating and preventing abuse, the SC General Assembly passed the SC Child Abuse Response Protocol in 2021. This protocol mandates that when abuse is first suspected and reported, agencies such as law enforcement, social services, etc. bring the child to a child advocacy center to start the forensic interview (FI) process. The FI, which is a non-leading neutral interview conducted by CAC staff, is audio and visually recorded and shared with appropriate agencies to begin their investigations and subsequent prosecutions. By telling their story of abuse only once during the FI, it lessens trauma and re-victimization for the child. At Children in Crisis, after the forensic interview takes place, licensed therapists then see the child for trauma assessment and appropriate trauma treatment, so they can begin their path to healing. The overall mission of Children in Crisis is to help children heal from abuse and lead joyous, productive lives.

**Who We Treat:** Child abuse and trauma take many forms, including physical, sexual, emotional, as well as witness to violence, drug endangerment, human trafficking and child

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neglect (physical, educational and medical). Children in Crisis recognizes and treats all of these. Serving over 1600 clients annually, in 2022 Children in Crisis served 800 clients from Berkeley County, 623 from Dorchester County, 81 from Charleston County and 143 from other areas of the state.

In addition to our 13 different treatment services, a big part of the mission of Children in Crisis is to provide prevention education and training to children and adults alike. By preventing abuse from happening in the first place, children are less likely to experience issues associated with the Adverse Childhood Experiences Study or ACEs. ACEs is a study conducted by the CDC (1\*) and concludes that children who are victims of abuse, neglect and witness to violence can have several lasting, negative effects into adulthood, including opioid abuse.

### **Our Leadership:**

Children in Crisis is governed by a set of bylaws which state that “the Board of Directors shall be composed of at least twenty members, but no more than twenty-five members and shall be elected by the sitting board. All members of the Board of Directors shall be voting members.” A running list of approved Board Member nominees is maintained by the Executive Committee and unexpected vacancies are filled by the Executive Committee from this list. Children in Crisis currently has 25 active board members. The list is below in alphabetical order:

Our board of directors is made up of a diverse group of individuals who come with expertise in a variety of fields. Our board includes members who have a background in banking, accounting, law, former military, business management, and more. The diversity of our board, our track record for growth and success, and the experience of our Executive Director will ensure adequate oversight and continuance of this grant project.

Adkins, Ellen K., Co-Treasurer  
Alfreds, Kelly  
Clarke, Debbie  
Cumbie Green, Jennie  
Coutu, Michael  
Garcia, Scott, Member at Large  
Greer, Alan, Member at Large  
Kahler, Chris  
Laney, Sharon  
Leviner, Johnny  
Martin, Colin, Ex-Officio  
McCravy, Katie  
McDaniel, Jim  
Pizarro, Margie A. Esq.  
Pope, Tony, Chair  
Powell, Karrie  
Robbins, Robby, Ex-Officio  
Shuler, Jessi  
Stoudenmire, Anna  
Styles, Brooks, Secretary  
Taylor, Gen. Hank, Member at Large  
Taylor, Dr. Thomas  
Tupper, Edward, Vice-Chair

Waring, Molly, Co-Treasurer  
Wood, Michael, Past Chair

At Children in Crisis, we have four director-level positions. Executive Director, Kay Phillips, Ph.D., LISW-CP, is a licensed independent social worker with over 19 years of experience as a Child Advocacy Director making decisions regarding personnel, programs, finance, and overall oversight/ accountability. Our Clinical Services Director, Millicent Walker, MA, LPC, is a licensed counselor with over 16 years of clinical experience and providing supervision for Forensic and Therapeutic Services. Children in Crisis' Clinical Support Services Director, Lyndsey Smith, BA, provides oversight for client in-take, case management, multi-disciplinary team coordination, clinical community outreach, and victim and family advocacy. Our Assistant Clinical Director, Robert Bullard, is a licensed professional counselor who assists in overseeing the clinical services program, internship program, and provides additional support and guidance to the clinical staff.

The Executive Director helps with conflict resolution and helps bring the appropriate agencies to events and assists in collaborating efforts from all partnering agencies.

**Provide a statement as to whether the Applicant/organization's employees, agents, independent contractors, or subcontractors have been convicted of, pled guilty to, or pled nolo contendere to any crime other than minor traffic violations; and if so, an explanation providing relevant details.**

*None of our employees, agents, independent contractors, or subcontractors have been convicted of, pled guilty to, or pled nolo contendere to any crime other than minor traffic violations.*

**Provide a statement as to whether, in the last ten (10) years, the Applicant/organization, any officers, directors or entities or individuals owning more than twenty percent (20%) of the offering entity, has filed or had filed against it any bankruptcy or insolvency proceedings, whether voluntary or involuntary, or undergone the appointment of a receiver, trustee, or assignee for the benefit of creditors; and if so, an explanation providing relevant details.**

*Children in Crisis is a non profit and is not owned by an entity or individual. None of our employees or officers have filed for bankruptcy or insolvency.*

**Describe the Applicant/organization's experience and skill working with private, state and/or federal grants, data collection and performance measurement.**

*Since our formation in 2003, Children in Crisis as a nonprofit has relied on federal, state and private grants as 35 percent of our total revenue. We have a full time director of grants management on staff as well as our executive director, who are both intimately familiar with the requirements associated with grants. Our data collection that is currently in place through our Collaborate data tracking system ensures that we are able to provide our grantors with impact information. Our staff is more than capable of handling grants – from the application stage through the final close out process- of all types.*

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### III. Budget

**Total Amount Requested:** Children in Crisis humbly requests \$280,000 total from the Berkeley County Opioid Settlement Fund.

The funding would be used for two years' salary funding for (2023 and 2024) for the following positions:

\$80,000 (\$40,000 annually) to fund salary for two years for an additional (new hire1) Clinical Outreach Coordinator who would specifically be stationed in the Berkeley County community and work out of our Moncks Corner location once constructed. Should this position be funded for two years, it would enable us to cover the entire county with outreach services and increase awareness of our new facility. We hope after two years to have other sources of revenue from Berkeley County to sustain this position.

\$100,000 (\$50,000 annually to fund salary for two years for an additional forensic interviewer/therapist (new hire 2) be stationed in the Berkeley County community and work out of our Moncks Corner location once constructed. Should this position be funded for two years, it would enable us to serve abuse victims with trauma treatment services in the more rural areas of Berkeley County in order to assist them in avoiding future ACEs which leads to addiction issues such as opioid abuse. We hope after two years to have other sources of revenue from Berkeley County to sustain this position.

\$100,000 (\$50,000 annually to fund salary for two years for an additional forensic interviewer/therapist (new hire 3) be stationed in the Berkeley County community and work out of our Moncks Corner location once constructed. Should this position be funded for two years, it would enable us to serve abuse victims with trauma treatment services in the more rural areas of Berkeley County in order to assist them in avoiding future ACEs which leads to addiction issues such as opioid abuse. We hope after two years to have other sources of revenue from Berkeley County to sustain this position.

**Total amount is \$280,000 to fund three positions for two years.** Children in Crisis DBA Dorchester Children's Advocacy Center operating budget is attached.

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**CHILDREN IN CRISIS**

Statement of Functional Income and Expenses: For the Twelve Months Beginning Jan 2023 &amp; Ending Dec 2023

					Total
INCOME	CAC	Admin	Fundraising	Common Costs	
DSS income	\$5,000	0	0	0	\$5,000
SOVA Income	\$10,000	0	0	0	\$10,000
Miscellaneous Income	1,000	0	0	0	\$1,000
Interest & Dividends	0	\$2,000	0	0	\$2,000
<b>Total Revenue</b>	<b>\$16,000</b>	<b>\$2,000</b>	<b>\$0</b>	<b>\$0</b>	<b>\$18,000</b>
Donations-Churches/Schools	0	0	\$10,000	0	\$10,000
Donations-Civic, Corp, Groups	0	0	\$35,000	0	\$35,000
Donations-Individuals/TUW Desig	0	0	\$110,000	0	\$110,000
Dorchester County Funding	\$800,000	0	0	0	\$800,000
Grants	\$760,000	0	0	0	\$760,000
Pinwheel Gala	0	0	\$190,000	0	\$190,000
DC Golf Tournament			\$60,000		\$60,000
BC Golf Tournament	0	0	\$55,000	0	\$55,000
Special 3rd Party Events	0	0	\$5,000	0	\$5,000
<b>Total Support</b>	<b>\$1,560,000</b>	<b>\$0</b>	<b>\$465,000</b>	<b>\$0</b>	<b>\$2,025,000</b>
	76%	0%	23%	0%	99%
<b>Total Income</b>	<b>\$1,576,000</b>	<b>\$2,000</b>	<b>\$465,000</b>	<b>\$0</b>	<b>\$2,043,000</b>
<b>EXPENSES</b>					
Employee Benefits- Health/401k/etc	\$0	\$0	\$0	\$129,966	\$129,966
Payroll Taxes	\$109,475	\$7,122	\$5,406	\$0	\$122,003
Salaries	\$1,240,837	\$97,129	\$60,065	\$0	\$1,398,031
Training & Incentives	\$18,000	\$500	\$500	\$1,000	\$20,000
<b>Personnel Expenses</b>	<b>\$1,368,312</b>	<b>\$104,751</b>	<b>\$65,971</b>	<b>\$130,966</b>	<b>\$1,670,000</b>
	67%	5%	3%	6%	82%
Accounting	\$0	\$0	\$0	\$25,000	\$25,000
Advertising	\$0	\$0	\$0	\$1,000	\$1,000
Bank Charges	\$0	\$0	\$500	\$0	\$500
Casual Labor	\$0	\$0	\$0	\$2,000	\$2,000
Contract Services	\$20,000	\$0	\$0	\$0	\$20,000
Dues, Fees, Licenses	\$0	\$0	\$0	\$5,000	\$5,000
Equipment Expense	\$5,000	\$0	\$0	\$0	\$5,000
Fundraising Expense	\$0	\$0	\$55,000	\$15,000	\$70,000
Furniture & Fixtures	\$0	\$0	\$0	\$2,000	\$2,000
Insurance - General Liability	\$0	\$0	\$0	\$41,000	\$41,000
Insurance - Workman's Comp	\$0	\$0	\$0	\$15,000	\$15,000
Interest Expense	\$0	\$0	\$0	\$500	\$500

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IT Expense	\$0	\$0	\$0	\$20,000	\$22,000
Janitorial Services	\$0	\$0	\$0	\$15,000	\$15,000
Legal	\$13,000	\$0	\$0	\$0	\$13,000
MDT/FL Conference Expense	\$15,000	\$0	\$0	\$0	\$15,000
Meals/Meetings					
Office/Client Supplies	\$0	\$0	\$0	\$8,000	\$8,000
Postage	\$1,700	\$100	\$100	\$100	\$2,000
Printing	\$6,700	\$100	\$100	\$100	\$7,000
Community Outreach	\$25,000	\$0	\$0	\$0	\$25,000
Repairs & Maintenance	\$0	\$0	\$0	\$25,000	\$25,000
Subscriptions	\$500	\$0	\$0	\$0	\$500
Taxes	\$500	\$0	\$0	\$0	\$500
Telephone	\$0	\$0	\$0	\$23,000	\$23,000
Travel	\$9,700	\$100	\$100	\$100	\$10,000
Utilities	\$0	\$0	\$0	\$20,000	\$20,000
Non-Personnel Expenses	\$97,100	\$300	\$55,800	\$217,800	\$373,000
	5%	0%	3%	11%	18%
<b>TOTAL SPECIFIC COSTS</b>	<b>\$1,465,412</b>	<b>\$105,051</b>	<b>\$121,771</b>	<b>\$348,766</b>	<b>\$2,043,000</b>
Common Cost Allocation (%)	85.43%	8.29%	6.28%	-100.00%	0.00%
Common Cost Allocation (\$)	\$297,951	\$28,913	\$21,903	(\$348,766)	\$0
<b>TOTAL EXPENSES AFTER ALLOCATIONS</b>	<b>\$1,763,363</b>	<b>\$133,964</b>	<b>\$143,674</b>	<b>0</b>	<b>\$2,043,000</b>
	86%	7%	7%	0%	100%
Change in Net Assets-Income vs Expenses	(\$187,363)	(\$131,964)	\$321,326	0	\$0





January 30, 2023

To Whom it May Concern:

I, Kay Phillips, Executive Director of Children in Crisis DBA Dorchester Children's Advocacy Center and DBA Berkeley Children's Advocacy Center, do hereby attest to the following:

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

Kay W. Phillips, Executive Director

Date: Jan 31, 2023



## Grants Administration



[www.berkeleycountysc.gov](http://www.berkeleycountysc.gov)  
1003 US Highway 52 Moncks Corner, SC 29461



## Grants - S.C. Opioid Recovery Fund Application

### APPLICANT INFORMATION

#### ENTITY TYPE

- Non-Profit (Applying entity must provide services to Berkeley County residents.)

#### APPLICANT NAME

Changed Lives Ministry

#### EIN NUMBER

81-3308416

#### ADDRESS

470 Reid Hill Rd.  
Moncks Corner, South Carolina 29461

**DOES THE REQUESTING ENTITY, OR ANY OF ITS BOARD MEMBERS OR EMPLOYEES, HAVE ANY PERSONAL, FINANCIAL, OR OTHER RELATIONSHIP WITH ANY MEMBER OF THE S.C. OPIOID RECOVERY FUND BOARD THAT MAY BE REASONABLY BE VIEWED AS A CONFLICT OF INTEREST FOR THAT MEMBER?**

No

### APPLICATION POINT OF CONTACT

#### CONTACT NAME

Steve Meadows

#### TITLE

Assistant Director

#### PHONE NUMBER

(843) 899-4014

#### EMAIL ADDRESS

[asstdir@changedlivesministry.org](mailto:asstdir@changedlivesministry.org)

### FUNDING REQUEST

#### AWARD AMOUNT REQUESTED

\$250,640.00

#### APPROVED ABATEMENT STRATEGY AND NUMBER

E. Expansion of warm handoff programs and recovery services with a particular focus on

### REQUIRED DOCUMENTATION

#### TECHNICAL PROPOSAL DOCUMENTATION

- [CLMCountyOpioidGrant\\_2023\\_final.docx](#)



**PROVIDE BUDGET DOCUMENTATION**

- [CLMCountyOpioidGrant2023\\_final.docx](#)

**CERTIFICATION OF CONTENTS SIGNED AND DATED**

- [certificationofcontents.jpg](#)

**CERTIFICATION OF CONTENTS**

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

✓ I certify all of the above as truthful and accurate

**DATE**

01/28/2023

## 1, A. Statement of Need

**Provide information that documents the impact of opioids within the proposed service area. Include qualitative and quantitative data. Identify the source of all data. (Data can be placed in tables/charts, with explanations to follow.)**

Changed Lives Ministry has experienced a significant increase in persons needing rehabilitation and recovery services in Charleston, South Carolina, and the outlying counties, especially as a result of the pandemic. There has been a sharp increase in the abuse of drugs and alcohol that has coincided with the onset of the COVID-19 pandemic, and serving a waiting list of over 50 people is now the most critical problem faced by the ministry.

Data from CDC's National Center for Health Statistics indicate an estimated 100,306 drug overdose deaths occurred in the United States in 2021, increasing 28.5% from 2020. Overdose deaths from opioids increased to 75,673 in 2021, up from 56,064. Heavy drug use and overdoses burden individuals, families, communities, the health care system, and the economy. Drug overdoses are a leading cause of injury death, increasing by 56.5% between 2013 and 2019. More than 91,000 confirmed drug overdose deaths in the United States in 2020, and roughly 69,000 involved an opioid. Those who take a high daily dosage of prescription pain relievers (e.g., methadone, oxycodone, or hydrocodone) are vulnerable to overdose and abuse of prescription opioids. ([www.cdc.gov](http://www.cdc.gov), 2022)

Number of Drug Overdose Deaths by Category and Selected Drugs for South Carolina, 2016-2020, Occurrence Data ([scdhec.gov](http://scdhec.gov), 2020)

Year	Total Drug Overdose	Prescription Drugs	Opioids	Psychostimulants with Abuse Potential	Fentanyl	Heroin	Methadone	Cocaine
2016	876	684	616	129	190	108	53	139
2017	1,001	782	748	194	362	144	45	235
2018	1,103	863	816	242	460	168	57	254
2019	1,131	923	876	338	537	196	28	230
2020	1,734	1,463	1,400	551	1,100	244	46	352

**Clearly identify the geographic area and/or communities that the request for funds will impact, including the population of the proposed service area, the poverty level of the service area.**

“Opioid misuse and overdoses are at epidemic levels in the United States today, and data indicate that opioid overdoses have increased in South Carolina since the beginning of the COVID-19 pandemic, likely due to increased anxiety, social isolation, and depression. This opioid epidemic also creates secondary public health impacts by increasing demand on our first responders, law enforcement, and healthcare agencies.” (*Department of Health and Environmental Control*)

**Charleston County Demographics:**

The following is a list of the racial/ethnic percentages in Charleston County:

White (Non-Hispanic): 71.4%

Black or African American (Non-Hispanic): 20.7%

White (Hispanic): 2.48%

Asian (Non-Hispanic) 2.08%

and Two+ (Non-Hispanic): 1.69%

Hospitalization In Charleston County:

There were 256,977 Opioid Prescriptions dispensed and 629 were due to Opioid-Related overdoses.

**Describe any existing efforts (either provided by your organization or others in the community) and provide an explanation of how this new effort will not be duplicative or will substantially expand existing efforts.**

Since 2003, CLM has embarked on a humanitarian mission to help people suffering from addiction by leading them toward healing and life-giving hope. These individuals come to our facility, often in despair, experiencing deep physical, mental, emotional, and spiritual pain. We offer a 13-week residential program for men and women to receive the support needed. We provide participants with food, shelter, clothing, counseling, spiritual mentorship, job responsibilities, and parenting classes at no cost.

The SC Recovery Fund for the County will be an expansion of our already existing services. This grant will contribute to CLM's long-standing commitment to providing inpatient recovery programs for free to any member who needs it in the community. Our focus will be the counties most served: Berkeley, Charleston, and Dorchester. These counties represent over 95 percent of our referral base and are targeted areas with high percentages of opioid access and abuse. By purchasing new/used vehicles, we will be able to provide safe transportation for these residents in and around our community. With CLM's access to additional and larger vehicles, we will be able to support a documented growing need of program participants who are increasingly transportation challenged.

**Has the entity applied to other grants for the same project? If so, which grants?**

CLM has not received any other funding to help leverage this proposed program. CLM has a \$24,000 grant pending with the Duke Endowment for counseling services, but has not yet received confirmation of the grant. This grant is CLM's first attempt in securing support for these new transportation challenges

**Discuss any other special needs relative to opioid use, abuse, opioid related crime, or unique abatement needs or strategies.**

There is no special needs relative to opioid use at this time.

**Identify the Approved Abatement Strategy that will be implemented a description of how the identified strategy will be implemented and how the Applicant will address the need identified through data in the Statement of Need section through a series of SMART Goals. Smart goals are specific, measurable, achievable, realistic, and time bound.**

**E. Expansion of warm handoff programs and recovery services with a particular focus on #4. Provide comprehensive wrap-around services to individuals in recovery, including housing, transportation, job placement/training, and childcare.**

1. CLM will ensure 100% of program participants are provided with the opportunity to engage in community service activities, church services and other program participation deemed important by the CLM Assistant Director.
2. CLM will expand warm handoff procedures for transition to recovery services, broadening the scope of recovery services to include co-occurring SUD or mental health conditions.
3. CLM will have the capacity to provide support for program participants needing job placement services or training outside of the CLM facility, and staff will now have access to vans to bring residents to and from the facility, further widening the aperture of services leading to independence.

**Provide a month-by-month timeline for strategy implementation to include the key activities implemented per strategy.**

Month 1	<p>A.) Funding is announced and received by CLM, CLM continues to work with local dealerships to secure the best vehicle pricing.</p> <p>B.) CLM Staff members sign up to attend commercial driver safety courses and obtain the licenses necessary to drive the new vans.</p> <p>C.) If any used vehicles are selected, a full assessment and inspection of the new vehicle will be scheduled to take place before purchase is completed.</p>
Month 2	<p>A.) By the beginning of Month 2, all vehicles will be purchased and the new travel and transportation schedules will go into effect.</p> <p>B.) A travel-log system will be implemented to ensure that all travel is apropos to CLM programming needs.</p>
Month 3-6	A.) Follow up maintenance appointments are scheduled.
Month 7	A) Phase out older vans as newer ones are bought, either to donate or sell. 1
Month 8	A) Monitor and create documentation for resident community activities and outreach in case management notes.
Month 9.	A) Update driver education and operation procedures as deemed necessary.+
End of Year 1	A.) Inspection and emissions tests are conducted in accordance with South Carolina law.

**What are the goals and measurable objectives for the use of the funds? Goals should align with the statement of need that is described. Goals should be only one sentence.**

- 1) CLM will develop a process to safely transport residents in need of transportation services to outreach programs, appointments, and potential job opportunities.
- 2) CLM staff will monitor and ensure passengers are transported in a safe environment and that all vehicles pass a safety inspection before being utilized.
- 3) CLM will work to negotiate affordable deals in order to create a transportation fleet and serve participants who are transportation disadvantaged.
- 4) CLM will conduct a background check on all staff members who are hired to become CLM drivers, and will make sure that each driver is credentialed and trained in order to ensure optimal safety for each program participant.

**The request for these vans amount in: \$250,640**

Currently, Changed Lives Ministry has a fleet of four older vans and a minibus. The average age of each vehicle is fifteen years. All vehicles were gifts to the ministry from the community, and all are considered high-mileage vehicles. With the age of the fleet, maintenance has become extensive and expensive and has reached the point of becoming a hardship for the organization. The amount of time needed to fix these automobiles causes issues with community projects, missed appointments, and worse yet, the persons served with this support have already experienced so much trauma and disappointment. These instances of unreliability are contributing to their increased anxiety and disappointment.

As CLM works to battle opioid addiction, we have partnered with many churches and local groups to assist in the rebuilding of relationships and instill the importance of healthy habits and a good work ethic. CLM visits many churches that host events for the residents and participate in worship and church activities which are beneficial in reestablishing positive influences and a solid foundation for the future. We join Hope Repair, a local initiative where work groups go out into the community and provide services to less fortunate persons than the program participants. The focus of the ministry is building and installing accessible ramps for those who need them but cannot afford them. It allows residents to give back to those suffering in the community. CLM also participates with Celebrate Recovery, an organization that helps those suffering from addiction to include opioid addiction through group activities and instilling principles that assist in a successful recovery. CLMs also participate in the community by assisting those in need of helping with projects that include yard work, minor repairs, and packing and moving. At CLM, to battle the ongoing Opioid Epidemic, we believe community involvement is essential. It allows those we serve to give back to the community and positively influence those who are also struggling with life issues.

On December 28, 2017, South Carolina Governor Henry McMaster declared a public health emergency for the ongoing Opioid Epidemic and called for a statewide response. CLM agrees with the governor, and we are humbled to say we have been on the front lines of this crisis for over twenty years. This epidemic destroys lives, tears families apart, and affects many of us who call the low country our home.

**Does your plan include a partnership for implementation or is it cooperative in nature? For example, one or more subdivisions and/or non-government partners are applying jointly to address regional concerns. If so, please describe the partnerships including the role the partners will play to ensure successful strategy implementation.**

There are no direct partnerships at this time for implementation of this grant.

**Also, include “Letters of Commitment” from any key partnerships involved in implementation strategies. This should be included as an appendix and will not be included in the page count. (Memorandum of Agreements/Understanding will be expected at the time of any award and must be forwarded to the SCORF Board within 30 days of award).**

No letter is needed at this time as we are not working with partnerships involved in implementation strategies.

**Provide a description of any potential barriers to implementation and how you plan to overcome the barriers.**

Depending on the amount received for the purchase of the van(s), CLM will have to adjust if it is less than the proposed amount. We will have to look to local dealerships to donate or reduce the cost of the vehicle or create a fundraiser to cover the balance.

## ***II. Qualifications and Experience***

***Provide a detailed description of the Applicant/organization's background and history.***

Since 2003, CLM's mission has been to help people suffering from addiction by leading them toward healing and life-giving hope. The opioid crisis is at an all-time high, and the demand to meet the needs of those suffering from addictions and mental health continues to increase. These individuals come to our facility, often in despair, with profound physical, mental, emotional, and spiritual pain. CLM offers a 13-week residential program for men and women. We provide participants with food, shelter, clothing, counseling, spiritual mentorship, job responsibilities, and parenting classes at no cost. CLM is requesting more counseling hours needed to meet the demand of the Opioid Crisis and transportation needs to be able to transport residents to appointments and community service with the SC Opioid Recovery grant funding. Our facility's waiting list has doubled (now over 50 are awaiting services) due to the Pandemic and the rising opioid crisis. Throughout this 24-plus month Pandemic, we have experienced the effects of a significant increase in the number of persons needing rehabilitation and recovery. Our objective is to support individuals in getting the proper help they need regardless of economic status, health insurance, or ability to pay.

**If the Applicant/organization has a governing Board, please list all members of the Board.**

**Changed Lives Ministry  
Board of Directors**

**Steve Meadows – Assistant Director**

**219 Holiness Lane  
Cordesville, SC 29434  
843-452-2636**

**Pastor Mickey White  
601 Fellowship Lane  
Moncks Corner, SC 29461  
843-607-1895**

**Eugene Oliver  
330 East Main Street  
Moncks Corner, SC 29461  
843-697-2692**

**Pastor David O'Dell  
1410 Sterling Oaks Drive  
Moncks Corner, SC 29461  
843-729-5944**

**Maurice Sauls  
1220 W. Campbranch Road  
Scranton, SC 29591  
843-819-5345**

**Danny Tracy  
1096 Bethera Road  
Bonneau, SC 29431  
843-312-1655**

**List the key person or people responsible for implementation of the strategies and provide a description of their experience and role/responsibility about the proposal.**

The Assistant Director, Steve Meadows, will be appointed as the project manager and assisted by Caleb Kennedy, the Treatment Manager. Any purchase would also have board approval.

***Provide a statement as to whether the Applicant/organization's employees, agents, independent contractors, or subcontractors have been convicted of, pled guilty to, or pled nolo contendere to any crime other than minor traffic violations; and if so, an explanation providing relevant details.***

There has been no conviction of any crime at Changed Lives Ministry.

*Provide a statement as to whether, in the last ten (10) years, the Applicant/organization, any officers, directors or entities or individuals owning more than twenty percent (20%) of the offering entity, has filed or had filed against it any bankruptcy or insolvency proceedings, whether voluntary or involuntary, or undergone the appointment of a receiver, trustee, or assignee for the benefit of creditors; and if so, an explanation providing relevant details.*

There have been no officers, directors or entities that has filed for bankruptcy or insolvency proceeding whether volunteer or involuntary.

**Describe the Applicant/organization's experience and skill working with private, state and/or federal grants, data collection and performance measurement.**

Changed Lives Ministry is new to the grant writing world and has only recently been actively seeking grants. We are focusing on local and state grants at this time along with applications to private foundations. In the next couple of years, CLM would like to apply for federal grant opportunities that align with our mission.

**Budget Narrative:**

With this grant proposal, CLM respectfully requests \$250,640 in funding to purchase 3 replacement vehicles for our agency's fleet to support program participants who are transportation challenged, recovering from an opioid addiction, and working on their individual goals toward independence.

We would be value shopping once awarded the money for the best deal. We prefer a Ford Transit XL for the passenger van and a Ford Chassis for the 24-passenger bus. Of course, prices may vary per dealership and time of purchase. Changed Lives Ministry will work with the best prices scenario. One van would be placed at each ministry, and the bus would be utilized between treatment programs for transportation.





Category	15 passenger van	15 passenger van	mini bus	TOTAL
Equipment				
Title and Registration		60,000.00	60,000.00	120,000.00
Insurance		50.00	50.00	50.00
Training/CDL Cert		2,895.00	2,895.00	3,200.00
Year 1 Total Cost		0	0	1500
		62,945.00	62,945.00	124,750.00
				250,640.00



January 27, 2023

To whom it may concern:

This is to certify that the contents contained in the attached application are accurate and contain up to date information. If there are any questions or concerns please feel free to contact me.

Respectfully



Steve Meadows  
Assistant Director  
Changed Lives Ministry  
asstdir@changedlivesministry.org



## Grants Administration



[www.berkeleycountysc.gov](http://www.berkeleycountysc.gov)  
1003 US Highway 52 Moncks Corner, SC 29461



### Grants - S.C. Opioid Recovery Fund Application

#### APPLICANT INFORMATION

##### ENTITY TYPE

- County Department

##### APPLICANT NAME

Coroner's Office

##### ADDRESS

102 Gulledge Street  
Moncks Corner, SC 29461

**DOES THE REQUESTING ENTITY, OR ANY OF ITS BOARD MEMBERS OR EMPLOYEES, HAVE ANY PERSONAL, FINANCIAL, OR OTHER RELATIONSHIP WITH ANY MEMBER OF THE S.C. OPIOID RECOVERY FUND BOARD THAT MAY BE REASONABLY BE VIEWED AS A CONFLICT OF INTEREST FOR THAT MEMBER?**

No

#### APPLICATION POINT OF CONTACT

##### CONTACT NAME

Allison Bilton

##### TITLE

Administrative Support III

##### PHONE NUMBER

(843) 719-4340

##### EMAIL ADDRESS

[allison.bilton@berkeleycountysc.gov](mailto:allison.bilton@berkeleycountysc.gov)

#### FUNDING REQUEST

##### AWARD AMOUNT REQUESTED

\$100,000.00

##### APPROVED ABATEMENT STRATEGY AND NUMBER

L1

#### REQUIRED DOCUMENTATION

##### TECHNICAL PROPOSAL DOCUMENTATION

- [Technical-Proposal-Documentation.docx](#)

##### PROVIDE BUDGET DOCUMENTATION

- [Budget-Documentation-for-Opioid-Grant.docx](#)

**CERTIFICATION OF CONTENTS SIGNED AND DATED**

- [Coroners-Certification-of-Contents.pdf](#)

**CERTIFICATION OF CONTENTS**

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

✓ I certify all of the above as truthful and accurate

**DATE**

01/31/2023

The Berkeley County Coroner's Office is applying for funds from the South Carolina Opioid Recovery Fund Board under the abatement strategy L. (Research) Line 1 (data collection). We are requesting funds to pay for autopsy and toxicology testing for cases that may be overdoses or opioid related deaths. The autopsy and toxicology findings give us the most accurate data on the drugs being used in conjunction with overdoses in our area. We provide this information to our partners in prevention at the Ernest E. Kennedy Center, The Sparx subcommittee (working to stop prescription drug abuse), the Pharmacy Student education series, other law enforcement agencies applying for grants, and we will use the data to perform Overdose Fatality Reviews. The data leading to the overdose fatality reviews will be used for recommendations to implement prevention of drug deaths. The sharing of this information can be crucial to identifying the area's most needing treatment, the opioid drug of choice at that moment, and which drugs the opioid is being mixed with. For example, we have recently discovered in our area that marijuana has been laced with fentanyl and smoking the marijuana has caused a fentanyl overdose.

We are requesting \$100,000.00. The average autopsy/ toxicology fee combination is \$1870.00. When looking for designer opioids that are not a part of general testing, the toxicology bill can increase by as much as \$675.00 more than previously listed.

In 2022 we had 1777 deaths in Berkeley County that fell under our jurisdiction. We had 160 cases autopsied and approximately 83 drug overdoses. This number should be finalized in March and an exact number will be available at that time. The drug overdoses are continuing to rise. It is important to have the autopsies with toxicology so we can assist law enforcement with the information they need to prosecute drug dealers. It also tells us when we have proof of multiple deaths at one residence that this house may be high risk for more and information on rehabilitation and other services offered should be made a priority.



The coroner's office allocated budget amount for autopsies and toxicology testing is almost completely depleted for this fiscal year. We were given \$165,000.00 and have ordered 100 autopsies with toxicology tests. We are billed as the reports are completed and turned over to us. If you look at the forward coming bills, we have overextended by more than \$20,000.00 at this time. This money we are requesting will allow us to continue the important work we do in gathering data to correctly identify overdose deaths, the knowledge needed for choice of drug as related to required reporting and sharing this information with our partners in prevention and treatment. These funds will cover the autopsies for our overdoses and allow our allocated county funds to be used for all other autopsy purposes.



OFFICE OF  
**BERKELEY COUNTY CORONER**  
DARNELL HARTWELL, CORONER  
102 GULLEDGE STREET  
MONCK'S CORNER, SOUTH CAROLINA 29461

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

Coroner Darnell Hartwell

1-31-23

Date

## Grants Administration



[www.berkeleycountysc.gov](http://www.berkeleycountysc.gov)

1003 US Highway 52 Moncks Corner, SC 29461



## Grants - S.C. Opioid Recovery Fund Application

### APPLICANT INFORMATION

#### ENTITY TYPE

- County Department

#### APPLICANT NAME

Michael Shirey

#### ADDRESS

1003 US Highway 52  
Moncks Corner, SC 29461

**DOES THE REQUESTING ENTITY, OR ANY OF ITS BOARD MEMBERS OR EMPLOYEES, HAVE ANY PERSONAL, FINANCIAL, OR OTHER RELATIONSHIP WITH ANY MEMBER OF THE S.C. OPIOID RECOVERY FUND BOARD THAT MAY BE REASONABLY BE VIEWED AS A CONFLICT OF INTEREST FOR THAT MEMBER?**

No

### APPLICATION POINT OF CONTACT

#### CONTACT NAME

Michael Shirey

#### TITLE

Cheif of EMS

#### PHONE NUMBER

(843) 934-1818

#### EMAIL ADDRESS

[michael.shirey@berkeleycountysc.gov](mailto:michael.shirey@berkeleycountysc.gov)

### FUNDING REQUEST

#### AWARD AMOUNT REQUESTED

\$380,682.00

#### APPROVED ABATEMENT STRATEGY AND NUMBER

A.1, B.3, E.2, G.5

### REQUIRED DOCUMENTATION

#### TECHNICAL PROPOSAL DOCUMENTATION

- [Berkeley-County-EMS-COPE-Program-Technical-Proposal.pdf](#)

#### PROVIDE BUDGET DOCUMENTATION

- [Budget-for-COPE-Program-Proposal.pdf](#)

**CERTIFICATION OF CONTENTS SIGNED AND DATED**

- [Certification-of-Contents-BCEMS-COPE-Proposal.pdf](#)

**CERTIFICATION OF CONTENTS**

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

✓ I certify all of the above as truthful and accurate

**DATE**

01/31/2023

## COPE Program: a Cooperative Effort Between Berkeley County EMS and The Kennedy Center

### Concept of Program

Berkeley County EMS (BCEMS) seeks to develop a program within the county based on the existing Community Opioid Paramedic Education (COPE) program sponsored by SCDHEC Division of EMS and Trauma.

This program falls well within the Core Strategy (identified by the SCORF Board) G.5: "Funding and training for first responders to participate in pre-arrest diversion programs, *post-overdose response teams*, or similar strategies that connect at-risk individuals to behavioral health services and supports." The program will also meet Core Strategy E.2: "Expand warm hand-off services to transition to recovery services."

The COPE program's objective is to prevent opioid related deaths by identifying specific people within the community with known opioid addiction. The program's unique manner of identifying these people in danger is through the examination of 911 responses within Berkeley County to overdoses, Naloxone administration in the pre-hospital environment as well as in hospitals. By identifying who is receiving Naloxone to reverse an opioid overdose the COPE program can focus services to be delivered to those with a known need. This targeted approach will guarantee a better utilization of resources when compared to community wide efforts that include people without the need.

In essence, EMS will receive referrals to people in danger of opioid overdose by use of a software program called First Watch/First Pass that monitors 911 Dispatch information in real time. This real time monitoring can notify providers within 2-6 minutes of all overdose incidents based on 911 caller information. Further, the same software scans EMS patient care reports for other key words to identify additional referrals missed in the 911 monitoring. These two sources, when coupled with data from participating are hospitals will give the COPE program the fastest, most reliable source of patients with a real need than has ever been available before. The potential exists that an overdose patient today could be visited by the COPE team tomorrow. This response time is astounding to comprehend, a feat considered unachievable in the past.

The software package will enable the department through a sophisticated set of reports, to rapidly supply data to all agencies involved in opioid responses including 911 responses, identification of hot spots from real-time call data, law enforcement (with non-PHI information), and post-overdose follow up care. This rapid acquisition to action data set, when combined with the data currently collected with DHEC and the Kennedy Center will permit the COPE team and allied agencies to have a quick, multi-disciplinary response to the changing landscape in the community affected by opioid addiction.

Once a referral is received and the patient identified, the COPE team will contact the patient to schedule a visit. The COPE team will be comprised of the BCEMS COPE paramedic and a counselor from the Kennedy Center. Their objective is to first ensure the patient is in a safe state medically and has immediate access to resources required to live like food, shelter, etc. Then the team will discuss with the patient the various resources available to manage their opioid addiction, with a keen focus on preventing a second overdose incident. The overarching object is to enroll them in a treatment program and provide support.

In addition to real time monitoring, the software will assess care rendered to overdose patients for adherence to protocols, quality of care, referral to COPE and COPE standards of care. The quality of care for opioid impacted patients will guide future protocol changes and ensure every patient seen in both the 911 and COPE setting is treated completely and appropriately.

This program could grow to include education for other first responders in the administration of naloxone prior to EMS arrival (Core Strategy A.1 and B.3).

\*Note: In addition to scheduled COPE visits the COPE Paramedic will be available to respond to initial 911 calls for overdose incidents and be involved in initial care, when not already engaged with a COPE patient. They can also patrol known hotspots identified in real-time heat maps provided by the software. During these patrols they can engage in just-in-time education of people within the hot spot area.

#### Cost of Program (annual)

Cost for the initial year of the program is estimated at \$380,682. This includes single purchase, one-time costs that do not recur in subsequent years. Program costs include personnel, logistics, and IT needs. The tables below reflect the estimated program costs for years 1-3. This budget is not inclusive of Kennedy Center personnel costs.

Estimated COPE Program Costs for Berkeley County EMS		
Estimated Cost for Year 1		
Description	Cost	Notes
Salary -EMS Lieutenant (w/fringe)	\$ 94,195	1 paramedic M-F, 8-4, salary figure includes fringe at 32%, this is a recurring annual cost
QRV	\$ 65,500	EMS QRV equipped to EMS operations standard. Can be used for COPE and other operations if required. This is a one-time cost for durable items used year to year.
Cardiac Monitor - Defib	\$ 42,000	Part of EMS QRV standard equipment package. This is a one-time cost for durable items used year to year.

Cradlepoint- network access	\$	2,800	Part of EMS QRV standard equipment package. This is a one-time cost for durable items used year to year.
Laptop for EMS PCR's	\$	2,160	Part of EMS QRV standard equipment package. This is a one-time cost for durable items used year to year.
Tablet and mounts for MDT	\$	3,298	Part of EMS QRV standard equipment package. This is a one-time cost for durable items used year to year.
Mobile Vehicle Radio	\$	7,000	Part of EMS QRV standard equipment package. This is a one-time cost for durable items used year to year.
Portable Radio (handheld)	\$	6,500	Part of EMS QRV standard equipment package. This is a one-time cost for durable items used year to year.
Medical Bag	\$	2,800	Part of EMS QRV standard equipment package. This is a one-time cost for durable items used year to year.
Suction unit	\$	1,200	Part of EMS QRV standard equipment package. This is a one-time cost for durable items used year to year.
First Watch-First Pass Software Monitoring	\$	153,229	Alerting, reporting and monitoring software to notify COPE team of responses to overdose incidents: data sources 911 CAD and EMS patient care reports in ESO. Price includes all set up and first year of service. Year 2 estimate is \$24,348.77 and year 3 estimated cost is \$25,079.23
<b>Total Year 1 costs</b>	<b>\$</b>	<b>380,682</b>	

<b>Recurring Costs- Year 2</b>			
Salary -EMS Lieutenant (w/fringe)	\$	97,021	1 paramedic M-F, 8-4, salary figure is w/o fringe, this is a recurring annual cost, increase over previous year to account for COLA
First Watch-First Pass Software Monitoring	\$	24,349	Alerting software to notify COPE team of responses to overdose incidents: data sources 911 CAD and EMS patient care reports in ESO.
<b>Total Year 2 costs</b>	<b>\$</b>	<b>121,370</b>	

<b>Recurring Costs- Year 3</b>			
Salary -EMS Lieutenant (w/fringe)	\$	99,932	1 paramedic M-F, 8-4, salary figure is w/o fringe, this is a recurring annual cost, increase over previous year to account for COLA
First Watch-First Pass Software Monitoring	\$	25,079	Alerting software to notify COPE team of responses to overdose incidents: data sources 911 CAD and EMS patient care reports in ESO.
<b>Total Year 3 costs</b>	<b>\$</b>	<b>125,011</b>	





**Budget for Proposed COPE Program, A Collaborative Effort Between Berkeley County EMS and the Kennedy Center**

**Estimated Cost for Year 1**

Description	Cost	Notes
Salary -EMS Lieutenant (w/ fringe)	\$ 94,195	1 paramedic M-F, 8-4, salary figure includes fringe at 32%, this is a recurring annual cost
QRV	\$ 65,500	EMS QRV equipped to EMS operations standard. Can be used for COPE and other operations if required. This is a one time cost for durable items used year to year.
Cardiac Monitor - Defib	\$ 42,000	Part of EMS QRV standard equipment package. This is a one time cost for durable items used year to year.
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First Watch-First Pass Software Monitoring	\$ 153,229	Alerting software to notify COPE team of responses to overdose incidents: data sources 911 CAD and EMS patient care reports in ESO. Price includes all set up and first year of service. Year 2 estimate is \$24,348.77 and year 3 estimated cost is \$25,079.23
<b>Total Year 1 costs</b>	<b>\$ 380,682</b>	

**Recurring Costs- Year 2**

Salary -EMS Lieutenant (w/ fringe)	\$ 97,021	1 paramedic M-F, 8-4, salary figure is w/o fringe, this is a recurring annual cost, increase over previous year to account for COLA
First Watch-First Pass Software Monitoring	\$ 24,349	Alerting software to notify COPE team of responses to overdose incidents: data sources 911 CAD and EMS patient care reports in ESO.
<b>Total Year 2 costs</b>	<b>\$ 121,370</b>	

**Recurring Costs- Year 3**

Salary -EMS Lieutenant (w/ fringe)	\$ 99,932	1 paramedic M-F, 8-4, salary figure is w/o fringe, this is a recurring annual cost, increase over previous year to account for COLA
First Watch-First Pass Software Monitoring	\$ 25,079	Alerting software to notify COPE team of responses to overdose incidents: data sources 911 CAD and EMS patient care reports in ESO.
<b>Total Year 3 costs</b>	<b>\$ 125,011</b>	





Mrs. Ginger Gaskins:  
Berkeley County Grants Administrator  
1003. US Hwy 52  
Moncks Corner, SC 29461

Mrs. Gaskins:

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

Yours in Service,

Michael C. Shirey  
Chief of EMS  
Berkeley County Emergency Medical Service



## Grants Administration



[www.berkeleycountysc.gov](http://www.berkeleycountysc.gov)

1003 US Highway 52 Moncks Corner, SC 29461



## Grants - S.C. Opioid Recovery Fund Application

### APPLICANT INFORMATION

#### ENTITY TYPE

- Non-Profit (Applying entity must provide services to Berkeley County residents.)

#### APPLICANT NAME

Fair Haven Home for Men, Inc.

#### EIN NUMBER

27-2383772

#### ADDRESS

P.O. Box 597  
277 Hood St.  
St. Stephen, SC 29479

**DOES THE REQUESTING ENTITY, OR ANY OF ITS BOARD MEMBERS OR EMPLOYEES, HAVE ANY PERSONAL, FINANCIAL, OR OTHER RELATIONSHIP WITH ANY MEMBER OF THE S.C. OPIOID RECOVERY FUND BOARD THAT MAY BE REASONABLY BE VIEWED AS A CONFLICT OF INTEREST FOR THAT MEMBER?**

No

### APPLICATION POINT OF CONTACT

#### CONTACT NAME

James F. Krantz

#### TITLE

Director

#### PHONE NUMBER

(843) 749-9622

#### EMAIL ADDRESS

[jeffkrantz@fairhavensc.com](mailto:jeffkrantz@fairhavensc.com)

### FUNDING REQUEST

#### AWARD AMOUNT REQUESTED

\$192,945.00

#### APPROVED ABATEMENT STRATEGY AND NUMBER

B-4

### REQUIRED DOCUMENTATION

#### TECHNICAL PROPOSAL DOCUMENTATION

- [Opioid-Grant-in-Berkeley-County.doc](#)

**PROVIDE BUDGET DOCUMENTATION**

- [Budget-Documentation-for-Opioid-Grant-Application.docx](#)

**CERTIFICATION OF CONTENTS SIGNED AND DATED**

- [Certification-of-Content.pdf](#)

**CERTIFICATION OF CONTENTS**

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✓ I certify all of the above as truthful and accurate

**DATE**

01/31/2023



## Fair Haven Home for Men, Inc.

P.O. Box 597  
277 Hood St.  
St. Stephen, SC 29479  
(843) 749-9622  
[www.fairhavensc.com](http://www.fairhavensc.com)  
EIN: 27-2383772

01/31/2023

### Subject: Opioid Grant Application

Fair Haven Home for Men, Inc. is a 501c3 that was established in March of 2010. We have helped approximately 145 men directly and hundreds of others indirectly since we opened our doors. We help men with housing, clothing, food and classes for addiction problems. The length of stay is 90 days for our first program and one year for the second.

Our 90 day program has an application fee of \$250 and all service provide are free.

We provide all the needs for the men, such as clothing, shoes, Hygiene, a clean bed. We assist them with getting all their documents back such as ID, Driver's license, Social Security Card, Birth Certificate, DD-214 and any other document they may need to start work after the 90 days. We also provide minor medical and minor dental help to each man that come through our program.

The 90 day program is a non working program. They only work for Fair Haven Home for Men, Inc. to pay for their place to stay. Their work consist of cutting grass, working in our warehouse, working at our thrift store, doing community service for the town of St. Stephen or elderly.

We have classes daily at 8:00am and 6:00pm. These classes cover such subjects as: Addiction Problems, Character, Integrity, Responsibility, Companionships, Financial Obligations, Triggers of Addictions, Conduct, Social Responsibility, Trust, Taking Responsibility for Past Problems, Overcoming Past Problems, Choices, Work Responsibility, Work Ethics, Being on Time and Daily Routine. These subjects are covered throughout the 90 day program.

Our one year program helps with finding employment, housing, and a budget. They are required to attend 3 classes a week in the second program and help with new men coming into the program. Businesses in Berkeley County help in employing these men.





## **Budget Documentation for Opioid Grant Application**

**Project Summary:** This project seeks to reduce and the return to opioid-related issues in our community through access to treatment services.

### **Project Objectives:**

1. Increase awareness of opioid-related risks and resources through educational campaigns.
2. Connect individuals with opioid addiction to recovery services.
3. Get Men out of the cycle of life associated with Opioid addiction.

### **Budget Requirements:**

#### 1. Personnel Costs:

- 1 full-time Culinarian: \$45,000/year
- 1 full-time Program Manager: \$45,000/year
- 1 part-time Administrative Assistant: \$20,000/year

#### 2. Materials and Supplies:

- Educational materials (e.g. brochures, posters, flyers): \$5,000
- Office supplies (e.g. paper, printer ink, etc.): \$3,000

#### 3. Office Equipment:

- Computers and software: \$6,000

#### 4. Travel for Presentation and Advertising:

- Advertising and Presentation: \$6,000

#### 5. Transport of Men to Educational/Recreational Programs

- 15 Passenger Van: \$62,945.00

**Total Budget Request: \$192,945**





## Fair Haven Home for Men, Inc.

P.O. Box 597  
2720 Harristown Rd.  
St. Stephen, SC 29479  
(843) 749-9622

1/31/2023

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

James F. Krantz

A handwritten signature in cursive script that reads "James F. Krantz".

Director, Fair Haven Home for Men, Inc.



## Grants Administration



[www.berkeleycountysc.gov](http://www.berkeleycountysc.gov)

1003 US Highway 52 Moncks Corner, SC 29461



## Grants - S.C. Opioid Recovery Fund Application

### APPLICANT INFORMATION

#### ENTITY TYPE

- Non-Profit

#### APPLICANT NAME

Positive Influence Inc

#### EIN NUMBER

06-1822492

#### ADDRESS

3300 Shipley St  
Apt 623  
Ladson, South Carolina 29456

**DOES THE REQUESTING ENTITY, OR ANY OF ITS BOARD MEMBERS OR EMPLOYEES, HAVE ANY PERSONAL, FINANCIAL, OR OTHER RELATIONSHIP WITH ANY MEMBER OF THE S.C. OPIOID RECOVERY FUND BOARD THAT MAY BE REASONABLY BE VIEWED AS A CONFLICT OF INTEREST FOR THAT MEMBER?**

No

### APPLICATION POINT OF CONTACT

#### CONTACT NAME

Brian C Powers

#### TITLE

Director

#### PHONE NUMBER

(945) 207-4773

#### EMAIL ADDRESS

[brianc.powersngo@outlook.com](mailto:brianc.powersngo@outlook.com)

### FUNDING REQUEST

#### AWARD AMOUNT REQUESTED

\$194,900.00

#### APPROVED ABATEMENT STRATEGY AND NUMBER

B-2: Provide education to school-based and youth-focused programs that discourage or prevent misuse.

### REQUIRED DOCUMENTATION

#### TECHNICAL PROPOSAL DOCUMENTATION

- [Proposal-Doc-1.pdf](#)

**PROVIDE BUDGET DOCUMENTATION**

- [Budget-Analysis-2.pdf](#)

**CERTIFICATION OF CONTENTS SIGNED AND DATED**

- [Certification1.pdf](#)

**CERTIFICATION OF CONTENTS**

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

✓ I certify all of the above as truthful and accurate

**DATE**

01/11/2023

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### I. Introduction

The purpose of this technical proposal is to apply for an opioids grant from the Berkeley County South Carolina to support opioid prevention and treatment efforts in Ladson Community. This proposal outlines our strategies for addressing the opioid crisis in our community and the resources and budget needed to carry out our plans.

The opioid epidemic has had a devastating impact on our community, with the number of opioid-related overdoses rising each year. The health and social costs of this crisis are immense, and we believe that our proposed strategies are necessary to protect our citizens and reduce the number of opioid-related deaths.

We are dedicated to providing comprehensive, evidence-based strategies to prevent opioid misuse and abuse and to support those already suffering from opioid addiction. We are committed to reducing the stigma associated with opioid addiction and ensuring access to quality care and treatment for all individuals in our community.

## II. Problem Statement

Opioid addiction and overdose has become a major public health crisis in Ladson. In 2019, there were 536 opioid overdoses, resulting in 125-400 deaths. In addition to the tragic human toll, opioid misuse and abuse has had a significant economic impact, with costs for treatment, lost productivity, and law enforcement estimated to be \$194,900 per year.

The Ladson Community is committed to addressing this crisis and has developed a comprehensive plan to reduce opioid misuse and abuse and to provide support to those suffering from addiction. This plan includes a focus on prevention, early intervention, and access to quality care and resources.

## III. Goals and Objectives

The goal of this grant is to reduce the number of opioid overdoses and deaths in Ladson by 65% over the next two years and to reduce the stigma associated with opioid addiction. To achieve this goal, the following objectives have been identified:

- Increase public awareness of the risks and dangers of opioid misuse and abuse.
- Expand access to evidence-based prevention and treatment programs.
- Increase the availability of naloxone and other overdose reversal medications.



- Support individuals with opioid addiction through counseling and peer support services.
- Increase access to quality care for individuals with opioid addiction.
- Reduce the stigma associated with opioid addiction.

#### IV. Strategies

The following strategies will be used to achieve the goals and objectives outlined above:

- Develop public awareness campaigns to educate the community about the risks and dangers of opioid misuse and abuse.
- Expand access to naloxone and other overdose reversal medications.
- Increase access to evidence-based prevention and treatment programs, such as medication-assisted treatment, counseling, and peer support services.
- Connect individuals to quality care and resources to support their recovery.
- Increase the availability of overdose prevention and response training for first responders.
- Create a public awareness campaign to reduce the stigma associated with opioid addiction.

#### V. Budget

To achieve the goals and objectives outlined above, the following budget has been requested:

1. Personnel Costs:

- 2 full-time Project Managers: \$90,000/year
- 2 part-time Community Outreach Workers: \$45,000/year
- 1 part-time Administrative Assistant: \$20,000/year

2. Materials and Supplies:

- Educational materials (e.g. brochures, posters, flyers): \$5,700
- Overdose prevention kits (e.g. naloxone, syringes, etc.): \$9,200
- Office supplies (e.g. paper, printer ink, etc.): \$2,700

3. Travel and Training:

- Travel and lodging expenses for educational campaigns: \$5,000
- Training costs for personnel: \$2,000

4. Equipment:

- Computers and software: \$5,000
- Office furniture: \$4,300

5. Other Costs:

- Consulting fees: \$3,000
- Advertising and promotion: \$3,000

Total Budget Request: \$194,900

VI. Conclusion

This grant will provide the necessary funding to implement the strategies outlined in this proposal to prevent and treat opioid addiction and reduce the number of opioid-related deaths

in Ladson South Carolina. We are confident that these strategies will have a significant impact on our community and will result in fewer opioid-related deaths and improved access to quality care and resources for those suffering from opioid addiction.



## **Budget Documentation for Opioid Grant Application**

**Project Summary:** This project seeks to reduce opioid-related overdoses in our community through increased awareness, education, and access to treatment services.

### **Project Objectives:**

1. Increase awareness of opioid-related risks and resources through educational campaigns.
2. Expand access to opioid overdose prevention and treatment services.
3. Connect individuals with opioid addiction to recovery services.

### **Budget Requirements:**

#### 1. Personnel Costs:

- 2 full-time Project Managers: \$90,000/year
- 2 part-time Community Outreach Workers: \$45,000/year
- 1 part-time Administrative Assistant: \$20,000/year

#### 2. Materials and Supplies:

- Educational materials (e.g. brochures, posters, flyers): \$5,700
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- Travel and lodging expenses for educational campaigns: \$5,000
- Training costs for personnel: \$2,000

#### 4. Equipment:

- Computers and software: \$5,000
- Office furniture: \$4,300

5. Other Costs:

- Consulting fees: \$3,000
- Advertising and promotion: \$3,000

Total Budget Request: \$194,900

### **Certification of Contents**

I, Brian Powers, certify that the contents of this document are true, accurate, and complete to the best of my knowledge and belief.

Signed Brian Powers

Date 01/11/2023





**Grants Administration**



[www.berkeleycountysc.gov](http://www.berkeleycountysc.gov)

1003 US Highway 52 Moncks Corner, SC 29461

**Grants - S.C. Opioid Recovery Fund Application**

**APPLICANT INFORMATION**

**ENTITY TYPE**

- Non-Profit (Applying entity must provide services to Berkeley County residents.)

**APPLICANT NAME**

Remnant House Outreach Ministry, Inc.

**EIN NUMBER**

46-3826329

**ADDRESS**

P.O. Box 1803

Goose Creek, SC 29445

**DOES THE REQUESTING ENTITY, OR ANY OF ITS BOARD MEMBERS OR EMPLOYEES, HAVE ANY PERSONAL, FINANCIAL, OR OTHER RELATIONSHIP WITH ANY MEMBER OF THE S.C. OPIOID RECOVERY FUND BOARD THAT MAY BE REASONABLY BE VIEWED AS A CONFLICT OF INTEREST FOR THAT MEMBER?**

No

**APPLICATION POINT OF CONTACT**

**CONTACT NAME**

Dr. La Vance Coleman

**TITLE**

Founder & Executive Director

**PHONE NUMBER**

(843) 729-8675

**EMAIL ADDRESS**

[lavancecoleman@gmail.com](mailto:lavancecoleman@gmail.com)

**FUNDING REQUEST**

**AWARD AMOUNT REQUESTED**

\$233,000.00

**APPROVED ABATEMENT STRATEGY AND NUMBER**

B4

**REQUIRED DOCUMENTATION**

**TECHNICAL PROPOSAL DOCUMENTATION**

- [RHOM-Grant-Proposal-Rev-3.pdf](#)

**PROVIDE BUDGET DOCUMENTATION**

- Budget-Analysis-Remnant-House.pdf

**CERTIFICATION OF CONTENTS SIGNED AND DATED**

- RHOM-Grant-Proposal-Rev-31.pdf

**CERTIFICATION OF CONTENTS**

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

✓ I certify all of the above as truthful and accurate

*LaVance Coleman*

**DATE**

01/25/2023

Remnant House Outreach Ministry, Inc.  
P.O. Box 1803  
Goose Creek, SC 29445  
Dr. La Vance Coleman  
Founder & Executive Director

### **Proposal**

#### **South Carolina Opioid Recovery Fund**

The Remnant House Outreach Ministry (RHOM) is a Christian based 501(C) (3), nonprofit organization committed to providing recovery services for men struggling with opioid and other addictions. Our mission is to provide a safe, interactive, positive, and encouraging environment for adult men struggling with addictions. We are providing housing, meals, transportation, and clinical counseling services, for men, the RHOM is working to help address the opioid epidemic that is plaguing our nation, state, county, and city.

I am requesting \$233,000 from Berkeley County's Opioid Settlement Fund to provide direct recovery services to men with addictions. If funded, we will add additional housing, increase annual transportation and add counseling services for 25 to 30 men while helping them reintegrate back into our communities, family, work, and life.

RHOM has a track record of helping over 250 men work toward recovering from addiction. Since Dr. La Vance Coleman, a recovered addict, founded the organization in 2012, our organization has focused its efforts on creating a holistic support system to help men break their addictions. Our turn-key program provides housing, transportation, meals, supplies, job assistance, and counseling services. We believe in treating the whole person through physical, mental, social, emotional, and spiritual work so that they can improve all aspects of their life while in the healing and recovery process.

Adequate housing is our most critical resource in providing our yearlong recovery program. RHOM currently utilizes up to three trailers that allows housing for up to 14 men. Our immediate need is to replace one of the aging trailers that is almost 30 years old.

Our request for support from the South Carolina Opioid Recovery Fund would allow procurement of a replacement double wide trailer. In addition to improving our current housing environment, we would also be able to house and additional 4-6 men and provide needed meeting spaces. Funding would also cover transport and set-up cost as well as furnishment expenses

Transportation is also critical to our work. We provide all transportation for men in our program to medical, dental appointments, employment interviews, multiple work sites, NA meetings, counseling, educational and community service opportunities. As the

number of men who need our recovery services grows, so does our need for additional transportation.

Our transportation requirements include daily movement of 12 to 14 men each week. Our request for funds would allow for the procurement of a new 7 passenger van to help our men get to the support and recovery services that they need. We are also looking to help off-set the continued high price of fuel, vehicle maintenance, insurance costs, and paying off the 15-passenger van we purchased in 2020.

As with any recovery program, counseling services play a key role in recovery success rates. While we have recently added program funded group counseling, we have a great need to increase funding to provide individual counseling services. Without adequate funding, our men must pay for individual counseling on their own, which many cannot afford. The funding from the South Carolina Opioid Recovery Fund would allow men to not only participate in group counseling but individual counseling as well.

In support of our mission, we have found certified addiction counselors that are providing services below market value rates at \$50 per hour for group counseling and \$40 per hour for individual sessions. RHOM is committed to continuing to fund group counseling through our current budgeted expenses and fundraising. Our goal is to help off-set or cover the cost of individual counseling services for those who cannot afford these services on their own.

Program priorities and timelines: In the event our request cannot be fully funded, we offer the following list in priority order to best serve the men in our community; as well as the timelines each funding request is planned to be expensed:

1. \$150,000 to procure, transport, set-up, and furnish a new double wide trailer as identified on the attached xxxx quote. These funds should be expensed upon receipt of funds and procurement of the new trailer.
2. \$45,800 to procure a new seven passenger van as identified on the attached Stokes Honda dealer quote. As a second vehicle is an immediate need, we would procure the new vehicle upon receipt of funds.
3. \$10,000 to fund 250 to 300 hours of individual counseling services. These expanded individual counseling services will be scheduled upon receipt of funds. Funds will be deposited in our checking account and used throughout the year.
4. \$13,600 to pay off 15 passenger van purchased in 2020. Payment will be executed upon receipt of funding and will save over \$600 in annual interest.
5. \$8,200 to offset our fuel expenses. These funds will be deposited in our checking account and used throughout the year for both vehicles.
6. \$4,000 for vehicle insurance cost. These funds will be obligated upon receipt to fund insurance premiums for 2023.
7. \$1,400 to cover vehicle maintenance costs. These funds will be deposited in our checking account and used throughout the year for both vehicles.

On behalf of our board, volunteers, and our recovering guests, I would like to thank Berkeley County for considering our funding request from the South Carolina Opioid Recovery Fund. My phone number is 843-729-8675 if you have any further questions about our organization or this proposal. I look forward to hearing from you as we hope to extend our Opioid and other addiction services.

Sincerely,

Dr. La Vance Coleman  
Founder & Executive Director



REMNANT HOUSE  
OUTREACH MINISTRY



### **Budget Requirements:**

1. HOUSING:

- Procure, transport, set-up, furnish new double wide trailer: **\$150,000**

2. COUNSELING SERVICES:

- Fund 250 to 300 hours of individual counseling services: **\$10,000**

3. TRANSPORTATION RELATED:

- Procure new seven passenger van: **\$45,800**
- 15 passenger van (payoff): **\$13,600**
- fuel expenses/yr: **\$8,200**
- vehicle insurance/yr: **\$4,000**
- vehicle maintenance cost/yr: **\$1,400**

**Total Funds Request: \$233,000**







## Grants Administration



[www.berkeleycountysc.gov](http://www.berkeleycountysc.gov)

1003 US Highway 52 Moncks Corner, SC 29461



## Grants - S.C. Opioid Recovery Fund Application

### APPLICANT INFORMATION

#### ENTITY TYPE

- Non-Profit (Applying entity must provide services to Berkeley County residents.)

#### APPLICANT NAME

WakeUp Carolina

#### EIN NUMBER

81-4564735

#### ADDRESS

857 Coleman Blvd  
Mount Pleasant, S.C. 29464

**DOES THE REQUESTING ENTITY, OR ANY OF ITS BOARD MEMBERS OR EMPLOYEES, HAVE ANY PERSONAL, FINANCIAL, OR OTHER RELATIONSHIP WITH ANY MEMBER OF THE S.C. OPIOID RECOVERY FUND BOARD THAT MAY BE REASONABLY BE VIEWED AS A CONFLICT OF INTEREST FOR THAT MEMBER?**

No

### APPLICATION POINT OF CONTACT

#### CONTACT NAME

Nanci Steadman Shipman

#### TITLE

Executive Director

#### PHONE NUMBER

(843) 972-8154

#### EMAIL ADDRESS

[nancishipman@wakeupcarolina.org](mailto:nancishipman@wakeupcarolina.org)

### FUNDING REQUEST

#### AWARD AMOUNT REQUESTED

\$242,007.06

#### APPROVED ABATEMENT STRATEGY AND NUMBER

Abatement Strategies A, B, B4

### REQUIRED DOCUMENTATION

#### TECHNICAL PROPOSAL DOCUMENTATION

- [Berkeley-County-Opioid-Settlement-Funds-Technical-Proposal-1.pdf](#)

**PROVIDE BUDGET DOCUMENTATION**

- [Berkeley-County-Opioid-Settlement-Funds-Budget-2.pdf](#)

**CERTIFICATION OF CONTENTS SIGNED AND DATED**

- [WakeUp-Carolina-Berkeley-County-Application-Certification-Letter-01.31.23-1.pdf](#)

**CERTIFICATION OF CONTENTS**

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

✓ I certify all of the above as truthful and accurate

**DATE**

01/31/2023

## **I. Technical Proposal**

### **A. Statement of Need**

**Provide information that documents the impact of opioids within the proposed service area. Include qualitative and quantitative data. Identify the source of all data. (Data can be placed in tables/charts, with explanations to follow.)**

The Opioid epidemic has wreaked havoc across the state of South Carolina where drug overdose deaths are rising at a faster pace than they are nationwide. As reported in the article titled “Fatal Drug Overdoses are on the Rise in South Carolina” published by 24/7 Wall St., there were an estimated 1,907 fatal overdoses in South Carolina over the 12 months ending April 2021, compared to 1,312 over the same period the year prior. The 45.4% increase ranks as the 10th largest of all 46 states that reported an increase in deadly overdoses. Of all drug classifications identified by the CDC, including synthetic and semi-synthetic opioids, cocaine, heroin, psychostimulants like methamphetamine, and methadone (a drug used to treat heroin and opioid addiction), synthetic opioids had the largest increase in fatalities in the state, up 80.3% from a year earlier.

Since 2015 the number of opioid related deaths have trended upwards in Berkeley County. In 2020 there were 41 drug overdose deaths caused by opioids in Berkeley County which is a rate of 17.7 people per 100,000 of the total population. A report by WCBD Channel 2 News reported on October 4, 2022, that from January to September 2022 there had been 51 deaths due to overdoses in Berkeley County. These deaths may have been preventable if awareness, education, comprehensive wrap-around services, and connections to care were readily promoted and available in these communities.

We receive countless inquiries about our programs and services to support people and their families in treatment and recovery within Berkeley County. Approximately 25% of our clients reside in Berkeley County and drive to Charleston County to participate in our services. Expanding WakeUp Carolina’s programs and services to Berkeley County are critical in addressing and amending the impact of the opioid epidemic within the county. This is evidenced by the data provided and confirmed by the community input we have received from local residents. The programs and services proposed in this project are greatly needed in this county to stop the steady increase of deaths caused by overdose every year.

**Clearly identify the geographic area and/or communities that the request for funds will impact, including the population of the proposed service area, the poverty level of the service area.**

This funding request from the Opioid Recovery Fund will impact Berkeley County. According to the 2021 5-year estimates from the American Community Survey, Berkeley County’s population is 236,701 with 10.2% of persons living at or below the poverty level. White/ Caucasian residents are the largest demographic. Approximately 68.5% are White/ Caucasian, 24.9% are Black or African American, and the remaining 6.6% are American Indian and Alaska Native, Asian, Native Hawaiian and other Pacific Islander, or multi-racial. 55.3% of residents are between the ages of 18-64. 7.5% of residents are Hispanic or Latino with the remaining 92.5% being Non-Hispanic/ Non-Latino.

**Describe any existing efforts (either provided by your organization or others in the community) and provide an explanation of how this new effort will not be duplicative or will substantially expand existing efforts.**

Currently there are no efforts to provide outreach, peer support, recovery case management, and community support services to the general population of people who suffer from Opioid Use Disorder (OUD) by other organizations in Berkeley County. Ernest E. Kennedy Center provides some of these services to clients enrolled in their treatment programs only. There are currently no peer-recovery centers that offer multiple pathway support groups and other social events in the county. WakeUp Carolina's proposal for Berkeley County encompasses the following services: community training on the use of Narcan/ Naloxone and Fentanyl testing strips, distribution of these lifesaving FDA-Approved drugs and products to individuals who are uninsured or underinsured for the needed service, connection to health insurance, linkage to counseling and/or therapy by licensed professionals through telehealth, peer support, outreach, recovery case management, peer-recovery centers for support groups/ social events, and warm handoff services to ensure a safe transition to and from recovery programs and services.

**Discuss any other special needs relative to opioid use, abuse, opioid related crime, or unique abatement needs or strategies.**

Many people that suffer from OUD, that want to receive treatment and other recovery services, are uninsured which becomes a barrier for them to receive treatment, medication, and counseling/therapy services. Statistics from Data USA, <https://datausa.io> show that in Berkeley County 10.5% of the population are uninsured. Even if a person has health insurance the average deductible in Berkeley County for a single person is between \$1,500/\$2,000 and \$4,000/\$8,000 for a family. For an individual without insurance the private pay cost on average for inpatient treatment is approximately \$30,000 for 30 days. Other types of treatment are also costly. Intensive Outpatient and Partial Hospitalization Programs in Berkeley County cost between \$10,000 to \$15,000. On average in-person addiction counseling by a licensed therapist costs approximately \$200 per hour. Private pay family counseling can cost anywhere between \$200 to \$300 per session.

In addition, transportation is a major barrier to individuals with OUD and their families trying to access treatment, counseling/ therapy, and other community support services. Sober transportation to and from treatment and rehab is an important component of the recovery system. The benefits include enhanced safety, a reduced risk of relapse, and a companion during stressful travel situations. Sober transport in South Carolina can cost anywhere between \$750 and \$2,500 per day and insurance does not cover this service.

Addiction affects many facets of the addicted person's life. A comprehensive continuum of services that are person centered and trauma informed are needed to promote recovery and enable a person to fully integrate into society as a healthy, substance-free individual. Recovery case management in Berkeley County is almost exclusively tied into either treatment centers or intervention programs. This area is in need of additional recovery case management services provided by peer support specialists and licensed Social Workers. When recovery case management is found outside of the treatment setting the average cost for a 50-min session is approximately \$100.

## **B. Plan to Implement Selected Strategy/Strategies**

**Identify the Approved Abatement Strategy that will be implemented, a description of how the identified strategy will be implemented and how the Applicant will address the need identified through data in the Statement of Need section through a series of SMART Goals. Smart goals are specific, measurable, achievable, realistic, and time bound.**

WakeUp Carolina's goal is to address and amend the impact of the opioid epidemic in Berkeley County by promoting awareness, providing education, and hope in recovery for those touched by OUD through collaborative community partnerships, trusted resources, experienced peer and family support groups at peer recovery centers, and harm reduction measures.

This proposal from WakeUp Carolina will replicate our proven programs and services that we are currently administering in Charleston County and expand them to Berkeley County establishing a peer-recovery center/satellite office allowing us to provide these programs and services.

WakeUp Carolina has been utilizing the strategies outlined in the two Approved Core Abatement Strategies identified below in Charleston County for many years. We will replicate and implement these programs and services in Berkeley County to meet the extraordinary need.

**A. Naloxone or Other FDA-Approved Drug to Reverse Opioid Overdoses -** WakeUp Carolina will implement this core strategy by establishing our Harm Reduction program in Berkeley County. This will be accomplished by providing training for first responders, overdose patients, patients taking opioids, families, schools, community support groups, and other members of the general public on Harm Reduction practices and begin the distribution of Narcan and Fentanyl testing strips. We will immediately begin our training efforts in Berkeley County. This goal will be accomplished by utilizing WakeUp Carolina staff to increase the number of Harm Reduction, Narcan, and Fentanyl testing strip trainings conducted and increase our outreach efforts to schedule additional trainings. We will target communities and neighborhoods that have increased reports of overdoses and overdose deaths through the Critical Management System (CIMS) shared with WakeUp Carolina. WakeUp Carolina will make available and distribute Narcan and Fentanyl testing strips in the county, focusing on individuals and families who are uninsured or underinsured for this needed service. Within 60 days WakeUp Carolina will hire one new full-time and one new part-time position to establish our permanent presence in Berkeley County which will increase our capacity to conduct these trainings and distribute Narcan and Fentanyl testing strips. The expansion of our Harm Reduction program to Berkeley County will allow WakeUp Carolina to provide needed training in our communities, which will reduce stigma. Increasing the distribution of Narcan and Fentanyl testing strips to the people who need it most can help prevent overdose deaths and other harms in Berkeley County.

**B. Medication-Assisted Treatment (MAT) Distribution and Other Opioid-Related Treatment -** Wakeup Carolina will implement this core strategy by establishing education, awareness, recovery case management, community support services, peer-recovery centers, and Harm Reduction programs and services in Berkeley County. This will be accomplished by providing treatment and

recovery support services including residential and inpatient treatment, intensive outpatient treatment, outpatient therapy or counseling, and recovery housing, either directly or through referrals and warm handoffs. We have been providing comprehensive wrap around services including community education/awareness, Harm Reduction efforts, support group meetings, recovery meetings, peer support, treatment scholarships, recovery case management, and warm hand off referrals in Charleston County for over 7 years. We will immediately implement these programs and services in Berkeley County. This goal will be accomplished by utilizing WakeUp Carolina staff to provide these services to individuals and families within the county. WakeUp Carolina has strong partnerships with established community partners located in Berkeley County and has already begun to leverage these partnerships to engage the community through outreach and referrals. WakeUp Carolina will recruit, vet, and hire one new full-time and one new part-time position to establish our permanent presence in Berkeley County which will increase our capacity to provide these much-needed programs and services. To enhance our peer support and recovery case management services WakeUp Carolina will have one staff member trained to become a certified Recovery Coach Professional Facilitator (RCPF) and will have all staff certified as Recovery Coaches within 90 days. The RCPF certification from Connecticut Community for Addiction Recovery (CCAR) ensures a high standard for anyone that facilitates the CCAR curriculum, being ever mindful of the role of coaching in the facilitation process.

Establishing our education and awareness programs, recovery case management, Harm Reduction efforts, and multiple pathway support groups located at peer-recovery centers will address the county's need for treatment, recovery housing, counseling, recovery case management and other support services to individuals and families that do not have access to transportation or health insurance or are underinsured. It will address the need for access to MATs and other opioid-related treatment through connections to care like telehealth and/ or warm handoff referrals to community partners that will provide these services at a reduced cost and when available WakeUp Carolina will provide scholarships and transportation.

**What are the goals and measurable objectives for the use of the funds?**

- **Goals should align with the statement of need that is described.**
- **Goals should be only one sentence. Objectives are logical sequential steps to achieving a goal. Well-written objectives help set program priorities and targets for progress and accountability.**

Approved Abatement Strategy A.1 and A.2:

**Goal 1.** Establish training, availability and distribution of naloxone and other drugs that treat overdoses for first responders, overdose patients, individuals with OUD, their friends and family members, schools, community navigators and outreach workers, persons being released from jail or prison, or other members of the general public.

**Objective.** By the end of the project contract year, WakeUp Carolina staff and trained volunteers will provide trainings in Berkeley County training approximately 2,400 people.

**Goal 2.** Establish education relating to emergency responses to overdoses, immunity, and Good Samaritan laws to first responders, overdose patients, individuals with OUD, friends and family members, school districts, and the general public.

**Objective.** By the end of the project contract year, we will have implemented a strategic, community driven multiplatform marketing campaign, promoting awareness and education through high visibility marketing techniques relating to Naloxone and other drugs for opioid overdose prevention, immunity, and Good Samaritan laws in Berkeley County. There are currently no multi-media marketing efforts for awareness and stigma reduction in Berkeley County.

Approved Abatement Strategy B.4:

**Goal 1.** Increase the number of participants in recovery-based activities and services in Berkeley County by implementing multiple pathway-oriented services and programs.

**Objective:** By the end of the project contract year, WakeUp Carolina staff and trained volunteers will have fully implemented these services. This will significantly increase the number of participants involved in recovery-based activities, including support groups, social events, computer access, and other services for persons with OUD and any co-occurring SUD/MH conditions in Berkeley County.

**Goal 2.** Establish stigma reduction efforts regarding treatment and support for persons with OUD, including reducing the stigma on effective treatment, and support services through community engagement and education on recovery services, resources, and treatment.

**Objective:** By the end of the contract year, WakeUp Carolina staff and trained volunteers will have fully established community outreach, community partnerships, and community engagement efforts in Berkeley County.

**Goal 3.** Provide staff with peer recovery coach, peer navigator, and family recovery coach training and implement procedures to appropriately interact and provide social and other services to individuals with or in recovery from OUD, including reducing stigma.

**Objective:** By the end of the contract year, WakeUp Carolina staff will have completed a peer recovery coach, peer navigator, and family recovery coach training.

**Goal 4.** Establish partnerships with treatment facilities, nonprofits, faith-based organizations, and community coalitions to provide warm handoff referrals for individuals in treatment and recovery and to support family members in their efforts to support the person with OUD in the family.

**Objective:** WakeUp Carolina staff and trained volunteers will collaborate and establish new partnerships with treatment facilities, nonprofits, faith-based organizations, and community coalitions by engaging with staff of these organizations, collaborating on programs and services, offering training, and inviting them to community events. This will strengthen existing partnerships and establish new ones.

**Describe the Performance Measurement plan to evaluate the goals and objectives including data collection techniques and tools, and the timeline for data collection. Be sure to include the approved abatement strategy the Applicant is working toward achieving in the Performance Measurement plan.**

WakeUp Carolina's management staff and Executive Director will meet monthly to evaluate current outcomes and progress towards the goals for each strategy determining courses of action and additional practices needed to ensure meeting the goals and the strategies are successful. All

client level data will be entered into a database called RDP (Recovery Data Platform). Client level data will be collected using a common assessment, client interviewing techniques, and surveys using Survey Monkey at program/ service entry, monthly while the client is actively receiving the service, and upon exit/ discharge. We will also send surveys to key stakeholders. The data on clients, services provided, and outcomes will be reported to mgt. on a bi-weekly basis to ensure successful implementation of the approved abatement strategy B.4 – Provide treatment and recovery support services. To measure the performance of approved abatement strategy A.1 and A.2 WakeUp Carolina will record the number of Harm Reduction trainings conducted in each county, the type/sector of the organization(s), the numbers in attendance, the successfulness of the training, and the number of Narcan and Fentanyl testing strips distributed in each county. This data will be collected utilizing general data counting techniques and surveys that will be distributed after trainings to determine each person's level of understanding of the topic and qualify the trainings effectiveness.

**Does your plan include a partnership for implementation or is it cooperative in nature? For example, one or more subdivisions and/or non-government partners are applying jointly to address regional concerns. If so, please describe the partnerships including the role the partners will play to ensure successful strategy implementation.**

WakeUp Carolina's plan is cooperative in nature and will utilize established partnerships in the community and develop new partnerships identified as vital to the implementation/success of the proposed program. WakeUp Carolina currently has partnerships with the Goose Creek Mayors Office, Berkeley County Sheriffs Dept, 1Team1Cause, and the 9<sup>th</sup> Circuit Solicitors Office and collaborates with them on community awareness, Harm Reduction, education, and training. These partnerships are documented in letters of support attached to this proposal. We also partner with Charleston Wellness Initiative and Challenges, Inc. (syringe disposal services). Palmetto Community Care, Ryan White Wellness Center, Lowcountry Public Health Region S.C. DHEC, Addiction Science Division Department of Psychiatry and Behavioral Science at Medical University of South Carolina, Lowcountry, Recovery Frameworks, Lowcountry CoC, Torchlight Interventions, Courage Center, Midlands Recovery Center, Jake Foundation, Rhett Crull Interventions, Sober Escorts, and Palmetto Project for linkage to SUD treatment/recovery services. Charleston Center, Kennedy Center, ECHO, Charleston Center, Dorchester Alcohol and Drug Commission, MUSC Family Medicine Practice -Sara Bradford MD, Transcendence Treatment Center, Crossroads Treatment Center, BHG Recovery Center, Tidewater Health and Ketamine Center for MATs. These partnerships and collaborations are vital in the provision of comprehensive wrap around services and connections to care.

**Provide a description of any potential barriers to implementation and how you plan to overcome the barriers.**

The main barrier anticipated during the implementation of the Approved Abatement Strategies is overcoming personal and community stigma associated with Harm Reduction. This is a barrier to the distribution/training on the use of Narcan and Fentanyl testing strips. To overcome this barrier, WakeUp Carolina will host community and education awareness events to show why Harm Reduction is a best practice. WakeUp Carolina will develop and utilize a multimedia education/ advertising campaign aimed at reducing the stigma associated with Harm Reduction and addiction in general in Berkeley County.



**Provide a month-by-month timeline for strategy implementation to include the key activities that will be implemented per strategy.**

**A. Naloxone or Other FDA-Approved Drug to Reverse Opioid Overdoses**

**Month 1 & 2:** We will immediately enhance and expand our training efforts for first responders, schools, community support groups, families, and the community at large throughout Berkeley County utilizing current staffing. We will begin distribution of Narcan and Fentanyl testing strips in Berkeley County, focusing on individuals and families who are uninsured or underinsured for the needed service. We will hire one new full-time and one new part-time position in Berkeley County increasing our presence and capacity to conduct these trainings and distribute Narcan and Fentanyl testing strips.

**Month 3 – 6:** Provide training and Harm Reduction Services, including the distribution of Narcan and Fentanyl testing strips, at a higher capacity serving additional individuals and families within Berkeley County. We will collaborate with appropriate community partners to host local monthly Narcan trainings open to the public at the same time every month. We will identify and lease an accessible and centrally located space for Peer Recovery Centers/satellite office in Berkeley County.

**B. Medication-Assisted Treatment (MAT) Distribution and Other Opioid-Related Treatment**

**Month 1 & 2:** We will immediately provide either directly or through referrals, education, awareness, Harm Reduction efforts, sober transportation, support group meetings, recovery meetings, peer support, treatment scholarships, recovery case management, and warm hand off referrals utilizing current staffing. Within 60 days we will hire one new full-time and one new part-time position to increase our presence in Berkeley County and increase our capacity to provide these much-needed programs/services.

**Month 3 – 6:** Provide education, awareness, Harm Reduction efforts, sober transportation, support group meetings, recovery meetings, peer support, treatment scholarships, case management, and warm hand off referrals at a higher capacity serving additional individuals and families in Berkeley County. We will add these groups and services in Berkeley County in collaboration with existing partners, while securing our own Peer Recovery Center/ satellite location.

## **II. Qualifications and Experience**

### **Provide a detailed description of the Applicant/organization's background and history.**

WakeUp Carolina is a private non-profit Recovery Community Organization (RCO) led and governed by representatives from our local recovery community. Founded in 2016, the organization was born out of a family's heartbreaking loss of their son, Creighton. WakeUp Carolina organizes recovery-focused advocacy activities, carries out recovery-focused community education and outreach programs, and provides peer-based recovery support services in the greater Charleston, South Carolina area. We serve those touched by substance use through awareness, education and hope in recovery for young adults, individuals, and families.

In 2018 Creighton's House, a community center that provides a safe space to offer peer-support services, meetings, and training to people seeking and maintaining recovery, became a service provided within Wakeup Carolina's Recovery Pillar. Since then, we have implemented many programs that provide a holistic approach and focus on everyone in the family affected.

WakeUp Carolina currently works closely with multiple police departments including North Charleston PD, Goose Creek PD, and Moncks Corner PD providing trainings for staff and the greater community that include Harm Reduction training, recovery awareness, and Quick Response Team Law Enforcement training. WakeUp Carolina completed the first community Narcan training in Berkeley County on December 3<sup>rd</sup>, 2019. The training, in partnership with the 9<sup>th</sup> Circuit Solicitors Office, the Goose Creek Police Department, and Kennedy Center was attended by 30 people and included concerned relatives, healthcare providers, and parents of addicts. WakeUp Carolina has continued working closely with the Goose Creek Police Department by providing Harm Reduction trainings in the community on a regular basis.

WakeUp Carolina has worked very hard to build an unwavering, strong, unified team that believes in real community impact. An impact that is built around a solid mission and culture, talented people, and programs tied to proven and evidence-based models that are tailored to a community voice that speaks to what their community is lacking. We truly believe in our community, our recovery is never more true than now.

### **If the Applicant/organization has a governing Board, please list all members of the Board.**

Wakeup Carolina's Board of Directors consists of volunteers committed to raising awareness, education, and support for Recovery within the greater Charleston area:

Jay Thrower - Chairman  
Blair Martin – Vice Chairman  
John Bell - Treasurer  
Angela Burchfield - Secretary  
Tracy McDearis  
John Sigler  
Sam Wells  
Nanci Steadman Shipman  
Kathleen Hay

Sloan Todd

**Provide a description of the experience the Applicant/organization has with similar projects/proposals and providing services to the population(s) of focus for this application, if applicable.**

WakeUp Carolina conducts community education and awareness events throughout the year and provides the following services: Harm Reduction Programs include Fentanyl testing strips training and distribution, Narcan training and distribution, and HIV/HCV testing, support, and linkage to care; Family Support Programs include Dad2Dad - a weekly fathers' support group meeting, Mother's Gathering - a weekly mothers' support group meeting, and Virtual Siblings Support - a monthly sibling's support group meeting; Adult and Young Adult Programs include Recovery Coach and Peer Support Training, Creighton's House - a weekly meeting for young adults that honors all pathways to recovery, Creighton's Night Out - a monthly substance free social outing for young adults such as bowling, miniature golf, walking the bridge, movie/ pizza nights, etc., Self-Management and Recovery Training (SMART Recovery) - scientifically based mutual-support recovery program, Stepping Stones - Recovery support, education, and resources for women being released from the South Carolina Department of Corrections Addiction Treatment Unit (ATU), Scholarship for Treatment and recovery support services for individuals and families; Living with Loss/ Grief Support Programs include monthly support group for mothers, CAIM monthly support group for families, memorials, and other family support.

From 2020 to 2022 WakeUp Carolina's Harm Reduction program has distributed 34,800 units of Narcan, 2,400 Fentanyl testing strips, and conducted approximately 500 tests for HIV. Training for individuals, organizations, and public service agencies are also provided for these Harm Reduction services. During this same time period the organization provided 64,000 services to more than 45,000 individuals in the multitude of programs and services the organization offers. The following is a breakdown of the number of services provided by program: Mother's Gathering (support for mothers) – over 19,000, Dad2Dad (support for fathers) – over 9,600, Creighton's House (young adults) – over 19,000, Smart Recovery -over 2,000, Siblings Group (support for siblings) -over 2,000, Grief and Loss -over 2,000, Stepping Stones (previously incarcerated women) -over 2,000, and Treatment Scholarships -over 8,000. WakeUp Carolina conducts extensive outreach to individuals with substance use disorder, families/ friends of loved ones with substance use disorder, community organizations, public safety agencies, and local government in the greater Charleston tri-county area. Providing over 326,400 instances of outreach communication through social media, calls, and emails from 2020- 2022. Over 81,500 people were reached through community outreach events and training sessions during this same time period.

**List the key person or people responsible for implementation of the strategies and provide a description of their experience and role/responsibility about the proposal.**

**Nanci Steadman Shipman, Founder/ Executive Director** - Role/ responsibilities for the proposal include executive level administration and oversight of the grant and implementation of the services. Nanci Steadman Shipman holds a Bachelor of Science degree in elementary education from the College of Charleston. Nanci's previous experience includes teaching elementary school and preschool, healthcare marketing and sales, hospice administrator and

nonprofit regional director for retired senior volunteer program outreach. Nanci is also active in business and healthcare associations, not-for-profit fundraising events and community boards.

Nanci is part of the ongoing collaboration of more than two dozen organizations that comprise the S.C. Opioid Emergency Response Team (SCOERT), which was created by Governor McMaster in December of 2017. SCOERT has identified four focus areas to address the opioid problem, including: education and communication, prevention and response, treatment, and recovery, and coordinated law enforcement strategies across the state of South Carolina. A member of the Charleston Addiction Crisis Task (ACT) Force which brings agency leaders and community organizations to the table and streamline communications creating systems and processes bridging community gaps and identifying community barriers while targeting vulnerable and high-risk communities and community members.

Nanci is also a member of the South Carolina Behavioral Health Coalition (SCBHC), SCBHC is an unprecedented alliance of public and private agencies, organizations and healthcare providers collectively committed to improving the mental health and well-being of everyone in South Carolina. This multi-sector coalition is an important outgrowth of the valuable work of the SC Institute of Medicine and Public Health's Behavioral Health Task Force, the SC House Opioid Study Committee, and the Governor's Opioid Crisis Task Force that each provided a set of recommended actions to improve the care and outcomes of South Carolinians suffering with mental illness and/or substance use disorders.

Nanci and WakeUp Carolina is a founding member of South Carolina Alliance of Recovery Community Organizations (SC-ARCO) whose mission is the unified voice of recovery in South Carolina: developing and organizing the recovery community to put a "face and voice" on recovery and to provide recovery support services to those seeking recovery.

**Tim Maguire, Senior Program Director** - Role/ responsibilities for the proposal include executive level administration and oversight of the grant and implementation of the services. Tim Maguire currently holds a Certified Addictions Counselor Level 1 accreditation through the Georgia Addiction Counselors Association. Tim has fifteen years' experience in corporate management, with backgrounds in addiction treatment, and logistics management.

As the Executive Director of Extended Treatment Services for Willingway Hospital, he was a member of hospitals Senior Management Team. He directed and oversaw 15 employees and a total of seventy-two Sober Living beds. Collaborating with referral sources and court systems to assess patients for treatment. Manage a staff of fifteen team members. Collaborating with team members to program patients' schedules., provide oversight in risk management, and guiding weekly house meetings with both female and male patients.

As the Assistant Director of Extended Treatment Services for Willingway Hospital, Tim was a primary therapist providing individual and family therapy. He updated families and legal teams with patient assessments. Oversaw departments monthly budget and implemented efficient training processes for employees.

Prior to working in the substance use arena Tim was the Terminal Manager for McKenzie Tank Lines in Jacksonville, FL. He directed and oversaw the safe performance, regulatory compliance and adherence to current policies and procedures for a fleet of 35 tractors, 50 trailers and wash rack. With a gross revenue of \$4 million, Tim was responsible for meeting objectives and implementing procedures to improve terminal operations: KPI's, NCR, Root Cause Analysis, Asset Efficiency Reports, Daily Conformance Reports, and P&L analysis. Knowledge of TMW, OSHA, Omnitrac, Vigillo and Hazardous Materials Regulations.

**Describe the Applicant/organization's experience and skill working with private, state and/or federal grants, data collection and performance measurement.**

WakeUp Carolina has been in operation for seven years and has four years of experience and skill working with private, state, and federal grants. This includes day to day administration, operations, compliance, data collection, performance measurement, and state/ federal reporting requirements. WakeUp Carolina currently administers \$167,646 through 3 state grants: \$65,000 from the State Opioid Response Grant (SOR) for Recovery Community Organization Services from SC DAODAS for HIV/ HCV testing in Charleston County and linkage to care, \$61,896 from SOR for recovery support services, and \$40,750 from SOR for community Harm Reduction training and the purchase of Narcan and Fentanyl testing strips.

**Appendix:**

**Letters of Support**



Sheriff S. Duane Lewis

January 3, 2023

To Whom It May Concern:

I have been requested to provide a letter of support for WakeUp Carolina and the work they do in the greater Charleston area. In my professional career as a Sheriff of Berkeley County, I am acutely aware of the ramifications of the substance use crisis and our need to make our citizens more aware. WakeUp Carolina can be a present, powerful, and moving message of hope in recovery.

Their organization helps support the entire family system through support groups for mothers, fathers, siblings, young adults, and adults seeking assistance with substance use.

I plan to continue to collaborate Wake-Up Carolina, to spread awareness of the crisis that is plaguing our state. They're able to education and train our community on harm reduction measures like overdose prevention, Narcan administration, fentanyl test strips, and HIV testing. They're in the trenches meeting with people who have limited to no resources to get the proper help they need. I'm glad to be apart of this journey and give assistance when I'm able.

Sincerely,

A handwritten signature in blue ink that reads "S. Duane Lewis".

S. Duane Lewis  
Sheriff

Administration Office  
223 N. Live Oak Drive  
Moncks Corner, SC 29461  
- Sheriff -  
Office (843) 719-4414  
Fax (843) 719-4274

Hill - Finklea Detention Center  
300 California Avenue  
Moncks Corner, SC 29461  
Office (843) 719-4390  
Fax (843) 719-4592

Law Enforcement Division  
223 N Live Oak Drive  
Moncks Corner, SC 29461  
- Patrol & Investigations -  
Office (843) 719-4412  
Fax (843) 719-4337



THE CITY OF  
**GOOSE CREEK**  
BERKELEY CO. EST. 1961 S.C. CAROLINA

**Gregory S. Habib**  
MAYOR

**Debra Green-Fletcher**  
**Hannah J. Cox**  
**Melissa Enos**  
**Gayla S.L. McSwain**  
**Jerry Tekac**  
**Chris Harmon**  
CITY COUNCIL

**Natalie Zeigler**  
CITY ADMINISTRATOR

519 N. GOOSE CREEK BOULEVARD  
P.O. DRAWER 1768  
GOOSE CREEK, SC 29445-1768  
TEL (843) 797-6220  
FAX (843) 863-5208

January 13, 2023

To Whom It May Concern:

I am honored today to express my support for WakeUp Carolina and the work they do in the Lowcountry of South Carolina.

As the Mayor of the City of Goose Creek – South Carolina's eighth-largest municipality – I am acutely aware of the ramifications of the substance use crisis and our need to make our citizens more aware. WakeUp Carolina can be a present, powerful, and moving message of hope in recovery.

Their organization helps support the entire family system through support groups for mothers, fathers, siblings, young adults, and adults seeking assistance with substance use. The organization remains in the trenches meeting with people who have limited to no resources to get the proper help they need, and they deserve all the support we can give them.

Sincerely,

**Gregory S. Habib**  
Mayor



# State of South Carolina



Charleston County  
101 Meeting Street, Suite 400  
Charleston, SC 29401  
Phone (843) 958-1900  
Fax (843) 958-1905

Berkeley County  
300-B California Avenue  
Moncks Corner, SC 29461  
Phone (843) 723-3800 ext. 4529  
Fax (843) 719-4588

**SCARLETT A. WILSON**

*Solicitor, Ninth Judicial Circuit*

January 10, 2023

To Whom it May Concern:

This letter is in support of WakeUp Carolina located in Mount Pleasant, SC. As the elected Solicitor (district attorney) in Berkeley and Charleston Counties, I have firsthand experience in seeing the ramifications of substance abuse. I have personally collaborated with WakeUp Carolina for several years to promote awareness, educate, and empower the greater Charleston community on substance abuse.

WakeUp Carolina is providing critical services supporting substance use disorder recovery among young adults, individuals, and their families in the lowcountry. Not only is there a great need for the work of WakeUp Carolina, but there also is great community support. They have collaborated with our schools and judicial system as a resource for those who are seeking resources for recovery. As an organization, they have offered "scholarship" treatment resources to people in need. Their "Steppingstones" program helps women re-enter society after incarceration by assisting them with job placement, housing, clothing, and childcare.

I fully support WakeUp Carolina's mission and efforts in and outside the state of South Carolina. Please do not hesitate to contact me if you need further validation of this wonderful organization.

Sincerely,

Scarlett Wilson  
Ninth Circuit Solicitor



## City of Charleston

JOHN J. TECKLENBURG  
MAYOR

January 12, 2023

RE: Letter of Support for WakeUp Carolina

To Whom It May Concern:

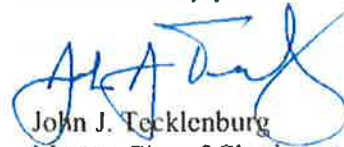
I have been requested to provide a letter of support for WakeUp Carolina and the work they do in the greater Charleston area. In my professional career as the Mayor of the City of Charleston, I am acutely aware of the ramifications of the substance use crisis and our need to make our citizens more aware. WakeUp Carolina can be a present, powerful, and moving message of hope in recovery.

Through WakeUp Carolina, I have participated in events such as Overdose Awareness Day(s) and "Our Community, Our Children" educational events in 2019 and 2020. I also helped award WakeUp Carolina's Executive Director, Nanci Shipman, with the 2020 Remarkable Woman award. They are able to provide a safe space for weekly support groups to the Tri-County area. These support groups provide assistance to mothers, fathers, siblings, young adults, and individuals in our diverse community.

I plan to continue to collaborate WakeUp Carolina, to spread awareness of the crisis that is plaguing our state. They are able to education and train our community on harm reduction measures like overdose prevention, Narcan administration, fentanyl test strips, and HIV testing. They are in the trenches meeting with people who have limited to no resources to get the proper help they need.

I'm glad to be a part of this journey and give assistance when I am able.

Most sincerely yours,



John J. Tecklenburg  
Mayor, City of Charleston

JJT/sms



*City of Charleston*

**John J. Tecklenburg**  
**Mayor**

**South Carolina**

**Luther Reynolds**  
**Chief of Police**

**POLICE DEPARTMENT**

January 9, 2023

Re: Letter of Support for WakeUp Carolina

To Whomever It May Concern:

On behalf of Charleston Police Department (CPD), please accept this letter of support for WakeUp Carolina. Nanci Shipmen and her staff entirely commit to their mission to affect change in our community thus tremendously helping us in our common battle against Substance Use Disorder (SUD) in and around Charleston.

WakeUp Carolina has become an essential partner to CPD and through our combined efforts, we seek to combat the ongoing influence of opioids in our community. From community-wide Narcan distribution and overall harm reduction tools to drug abuse prevention, treatment, and rehabilitation, WakeUp Carolina and CPD find much common ground to help victims of Substance Use Disorder (SUD).

CPD fully intends to continue to partner with WakeUp Carolina for the foreseeable future and supports efforts that Ms. Shipmen and her staff take to secure funding to continue their good work.

Sincerely,

Luther Reynolds  
Chief of Police



To Whom It May Concern,

My name is Warren Phillips and I am a Co-Founder of Lantana Recovery in Charleston, South Carolina, writing in support of WakeUp Carolina (WUC), a Recovery Community Organization in the Charleston area. My partners, Dominic Rosa and Eric Carver, and I started Lantana Recovery as a men's recovery residence in 2018 and have since grown to offer outpatient clinical services in addition to housing for men and women. At our clinical facility in downtown Charleston, we provide a Partial Hospitalization Program and Intensive Outpatient Program, consisting of individual therapy, group therapy, case management, psychiatry and medication management for clients diagnosed with a Substance Use Disorder.

I became aware of WUC before starting our organization and had attended several Narcan trainings and events hosted by WUC. Being a person in long-term recovery with professional experience in the addiction treatment industry and living in Mount Pleasant, I was ecstatic to learn about the work WUC was doing. I know too well the destruction that addiction can cause in families and communities and believe it is imperative that every community has access to adequate education, treatment and community support. I am proud and comforted that an organization in my community provides readily accessible educational and community support services. WUC offers young adults support groups, family support groups, parent support groups, case management services and educational resources. I don't believe any of those services were offered in Mount Pleasant prior to WUC's creation.

Since opening our treatment center, we have had numerous clients and families who had worked or were actively working with WUC. Typically, those families are more knowledgeable and engaged than the average family throughout the treatment process. In most cases, they are also actively participating in support groups, which is a major indicator for positive outcomes with clients. We encourage every family to engage in outside support services and often recommend local families connect with WUC, if they haven't already.

In summary, I believe WUC is an invaluable resource in the Charleston community. As a community member and co-owner of a treatment center in the same community, I am extremely grateful that WakeUp Carolina exists and for the difficult work being done every day by its leadership team, employees, and board members.

Please free to contact me any time with questions, etc.

Sincerely,

Warren Phillips, LMSW  
Co-Founder  
Lantana Recovery  
314.603.3492



January 2, 2023

Re: WakeUp Carolina Letter of Support

To Whom It May Concern:

As the father of two sons who died of overdose since 2014, I have become actively involved in speaking to high school athletes about my experiences while also offering hope for the future. I am dedicated to speaking to as many schools as I can in hopes of changing one life per day.

I first heard of WakeUp Carolina in 2017. Nanci is a dear friend, and I am friends with her father as well. The work they do cannot be measured and the impact they have on the Lowcountry is unmatched. I have become actively involved in a partnership with WakeUp Carolina and i speak of the organization in every one of my speeches. I also am frequently contacted by parents who have young people struggling and I immediately work to get them in contact with WakeUp Carolina for assistance.

I fully endorse the work of WakeUp Carolina and I encourage any family that is having issues to reach out and contact them. They have a true and real passion for their work and a love and compassion for those in need.

Sincerely,

David Shelton  
Founder, 1Team1Cause  
Sportswriter at Post and Courier

1Team1Cause  
843.920.3695 | [shelton41966@gmail.com](mailto:shelton41966@gmail.com)



January 1<sup>st</sup>, 2023

To whom it may concern,

WakeUp Carolina's team and services have had a huge impact on our community and in the community it serves. The impact on the lives they have touched in the men in our program can be felt not only through our residents but in their families as well. WakeUp Carolina has allowed many men to find services to support long term sobriety that may not have been able to find anything otherwise. The team works tirelessly to ensure that their clients are able to participate in programs that have changed the lives of so many. But not only do they help many on their journey to sobriety, WakeUp Carolina assists families of those struggling in a way that most do not. I have seen struggling men, women, and their families find solace and community support through placement, family groups, lifesaving Narcan training, and community engagement. The work that the team participates in is nothing short of a miracle that has been and will be felt for years to come. They offer an invaluable resource to so many and we are honored to be trusted partners in an endeavor that literally changes lives.

Warm Regards,

**Nathan Faulkenberry**

*Doc's Place*

508 Sunset Blvd  
Brunswick, Ga 31525  
912-223-4363



773 Rutledge Avenue  
Charleston, SC 29403  
Right2Live.org

January 4<sup>th</sup> 2023

WakeUp Carolina

857 Coleman Blvd, Suite D Mount Pleasant, SC 29464

I, Daniel Falcioni of Right2Live Recovery, am writing this letter of support on behalf of WakeUp Carolina to express our support of their grant application.

Right2Live Recovery is a nonprofit sober living community in Charleston, SC. Our purpose is to provide safety, structure and spiritual guidance while learning to live a new life in recovery. Our residents are taught how to promote positive impact on the community through volunteering, AA meetings and actively working with others through a spiritual program of recovery. Providing a healthy, safe and spiritually stimulating environment are the basis on which finding a new way of life and growing as productive individuals in society will be accomplished. Our aim is to provide healthy housing communities for those struggling to transition into a new way of life without mind altering substances. Spiritually empowering, supporting emotional health, safety, cleanliness and peer-based recovery are just a few of the aspects of Right2Live Recovery's housing model.

We have been partnering with WakeUp Carolina for over two years now to help educate, prevent, and provide resources to individuals and their families who have been affected by the disease of addiction. WakeUp Carolina has been instrumental in providing education and prevention within our houses by hosting Narcan training sessions, Fentanyl testing and HIV testing for our members on a regular basis. WakeUp Carolina provides our members a safe place to attend their support groups and access to resources at their office. Our missions align in a singleness of purpose to help any and all people who have been either directly or indirectly affected by substance use disorder and addiction.

Daniel J. Falcioni Jr.  
(412)720-6848  
Dfalcioni@right2live.org

Director Right2Live Recovery

**THE JOSEPH Y. SHENKAR  
LAW FIRM, P.C.**

Joseph Y. Shenkar  
joe@shenkar-law.com

Telephone (803) 315-3357

January 1, 2023

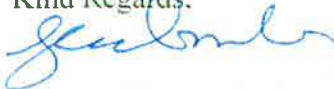
To: Nanci Shipman, Director  
WakeUp Carolina  
857 Coleman Blvd., Suite D  
Mt. Pleasant, SC 29464

Re: Letter of Support

Dear Mrs. Shipman,

I am writing you to offer this letter of support for your organization, WakeUp Carolina. As a former state and federal drug diversion prosecutor, the former General Counsel for the South Carolina Department of Alcohol and Drug Abuse Services (DAODAS) and a current counsel for the ongoing South Carolina Opioid Litigation, I've witnessed the devastation that opioid addiction and chemical dependency caused in our communities. I've also had the opportunity to see your organization's invaluable work to fight addiction and implement evidence-based programs in prevention and in providing individuals better access to care and addiction treatment services. Your organization's involvement with the South Carolina Law Enforcement Officer Narcan (LEON) project at its inception, your commitment to the operation of the Creighton's House, and your engagement with harm-reduction strategies are truly commendable. You and your organization are responsible for saving so many lives and impacting communities all over South Carolina. Please don't hesitate to contact me if I can be of assistance to you.

Kind Regards,



Joseph Y. Shenkar



1/3/2023

To Whom it Concerns:

I am a school counselor at Haut Gap Middle School, every year the last week of October our school celebrates Red Ribbon Week, which focuses on drug and alcohol abuse prevention. During this week, we have themed dress up days, trivia questions, guest speakers and lessons providing students with information about the dangers of drug and alcohol abuse.

Working with early adolescence students is an opportunity to have influence during some of children's most impressionable years. Peer pressure, curiosity, depression and anxiety peak in the middle years and providing education and information is key to prevention.

I became aware of WakeUp Carolina 2017, when the Charleston County School District counseling director shared information about the program. When I worked at Jerry Zucker Middle School in North Charleston WakeUp Carolina came and presented, and I saw how the stories and information affected students.

This past October, WakeUp Carolina provided an impactful assembly program. The speakers shared their personal stories and how they have been impacted by drugs, alcohol, and addiction. They shared some of the harsh realities and risks associated with drugs and alcohol. They also share the story about why WakeUp Carolina came about and their passion to for helping, prevention, recovery and hope.

Each student was given a bracelet with contact information, and I see students wearing them all the time. Also, sharing WakeUp Carolina's social media information is very helpful with students in a middle school. WakeUp Carolina's social media posts on Instagram are informative and uplifting.

There is no way to truly know the full impact of sharing stories and information with students. If it saves one student's life or helps one student feel a sense of community support, the efforts were successful.

I would trust WakeUp Carolina for a family member or friend in need of assistance with substance abuse. In fact, I have recommended WakeUp Carolina to some of the most significant people in my life who struggle with opioid addiction.

Sincerely,



Jordane Lotts  
School Counselor  
Haut Gap Middle School

---

**Haut Gap Middle School**

**Donald R. Kennedy, Sr.**  
Interim Superintendent of Schools

**Karolyn Belcher**  
Chief Academic Officer

**Joe Williams**  
Associate Superintendent of  
Middle School Learning Community

**Travis Benintendo**  
Principal

Date: January 6, 2023

To Whom it May Concern,

Department of School  
Support

**Donald R. Kennedy, Sr.**  
Superintendent of Schools

**Anita Huggins**  
Interim Deputy Superintendent of  
Schools

**Dr. Shavonna Coakley**  
Director of School Support

I am writing this letter to provide my strongest support for WakeUp Carolina for your timely and critical work confronting the battle against substance misuse. As you know, through our previous collaborations, I oversee the Alcohol and Other Drug Alternative Program for Teens (ADAPT) for Charleston County School District's Department of School Support. Our district is the second largest school system and serves over 50,000 students in 85 schools throughout the Charleston Area. The Department of School Support works with the school districts faculty, parents and student to provide the best educational environment for students, including substance use prevention and intervention.

As the coordinator for ADAPT, I am grateful for the services that WakeUp Carolina has and will continue to provide our schools and community. I am most appreciative of your willingness to serve on our substance use hearing panel, where we provide our students who have received drug infractions with support, community resources, and various interventions to address their academic, social, mental health and substance use needs. In addition, students, staff and community members have also benefitted from your groups education and outreach programs, including Creighton's House, the annual Light the Way For Hope, support meetings, community events and training.

I look forward to continued collaboration with such an excellent and innovative team.

Many thanks!

In partnership for drug-free youth,



Linda Allen Ballinger  
Department of School Support  
ADAPT Coordinator



1/2/2023

To whom it may concern,

I am the owner of Collaborative Counseling, LLC, a private therapy practice in Mount Pleasant, SC specializing in the treatment of Substance Use Disorder (SUD) and related family dynamics. I have developed and run a skill-development course for families in our community facing addiction. I also frequently do public speaking and participate in community education events to encourage understanding and hope for individuals and families seeking recovery from SUD.

I met Nanci Steadman-Shipman just a few weeks after her son Creighton lost his battle against SUD. She was in attendance at a Willingway Continuing Care Community event at which I was speaking. She approached me as a grief stricken mother, describing a rough sketch of her vision that eventually turned into WakeUp Carolina.

Truly, Nanci and the Wake-up team have built an organization that exceeds Nanci's original vision. They have the gift of bringing people together. From the beginning, Nanci was committed to bringing professionals from all corners of the community to the same table to form a united front in how we, as a community, combat addiction. Nanci has invited me to participate on several community panel discussions along with physicians, law enforcement representatives, judges, school representatives, and government representative. While collaboration such as this seems a common sense practice...no one was doing it until Wake-up Carolina took the initiative to organize it.

Since then, Wake-up Carolina has expanded to provide support communities for young people and families struggling with addiction, community education, Narcan trainings, and treatment scholarships for individuals and families struggling with SUD. They have become a respected community entity that is often referenced as a valued resource by clients of mine.

Wakeup Carolina approaches addiction on a macro level, but is also passionate about not letting individuals fall through the cracks. Nanci's vision and her teams' dedication provide a grassroots-level of intervention in our community, advocating and providing valuable resources for a portion of the population that is too often expected to struggle alone.

Best,

A handwritten signature in blue ink, appearing to read "K. Perlmutter", with a long, sweeping underline that extends to the right.

Karen Perlmutter, LISW-CP



Ward Lasso, LPC  
763 Meeting Street, Suite 400  
Charleston, SC 29403  
(843) 883-4104

[www.wardlassoecounseling.com](http://www.wardlassoecounseling.com)

Licensed Professional Counselor, South Carolina License #6092

January 2, 2023

To whom it may concern,

I would like to provide a letter of support for Wake Up Carolina. This important organization has established itself as a preeminent voice in the Charleston community regarding substance abuse treatment and prevention.

I am a Licensed Professional Counselor in private practice, and a large part of my client base is male teenagers. They are a notoriously difficult population to reach when it comes to education on substance use/abuse. The team at Wake Up Carolina does an excellent job of connecting with teenagers and supporting their families. They have become my go-to resource for parents in the community when they learn that their child is struggling with drug and alcohol use.

I found early on in my career that lecturing to teenagers about the potential harm of substance use provides limited benefits. Instead I use an approach called motivational interviewing to help adolescents find their own internal motivation to change their behavior. Wake Up Carolina has a similar approach that helps avoid teenagers' natural resistance.

I had the chance to speak on the topic of self-regulation and the adolescent brain at one on the monthly information sessions Wake Up Carolina offers for parents. This type of resource is why Wake Up Carolina plays such a vital role in the community.

Please contact me if you need any additional information.

Ward Lasso  
Licensed Professional Counselor

To Whom It May Concern,

I am writing this letter of support for WakeUp Carolina. I am a family physician and assistant professor of medicine at the Medical University of South Carolina, and I have collaborated with and referred patients and community members to Creighton's House and WakeUp Carolina for over 3 years. They provide vital services in our community for treatment and prevention of substance use disorders. There is more need for their services, and I hope they can expand their outreach abilities. I will continue to work together with them, co-apply for grants and support them in any way I can.

Sincerely,

Sarah Relyea-Logan MD

December 28, 2022

To Whom It May Concern:

I have been requested to provide a letter of support for WakeUp Carolina and the work they do in the greater Charleston area. In my professional career as a psychologist, I am acutely aware of the ramifications of the substance use crisis and our need to make our citizens more aware. WakeUp Carolina can be a present, powerful, and moving message of hope in recovery.

Through WakeUp Carolina, I have recently shared in a presentation to the Tri-County community through their Family Workshops. In my private practice, I make accommodations to fit WakeUp Carolina referrals into my schedule because I believe in their mission. Their organization helps support the entire family system through support groups for mothers, fathers, siblings, young adults, and adults seeking assistance with substance use.

I plan to continue to collaborate Wake-Up Carolina, to spread awareness of the crisis that is plaguing our state. They're able to education and train our community on harm reduction measures like overdose prevention, Narcan administration, fentanyl test strips, and HIV testing. They're in the trenches meeting with people who have limited to no resources to get the proper help they need. I'm glad to be apart of this journey and give assistance when I'm able.

Sincerely,

Dr. Viktoriya Magid



January 6, 2023

Firefly Distillery, LLC is a locally owned and operated working distillery, tourist destination, and event/concert venue located in Park Circle, North Charleston. The owner's son, Jay Macmurphy, is the general manager and grew up in Mt. Pleasant. He grew up knowing Nanci Shipman's family.

We became aware of Wake Up Carolina when it was created. We grieved with the Shipmans and the entire Charleston community when their sweet son, Creighton, lost his battle with opioid addiction. We watched in the following months as his mom Nanci courageously turned her unimaginable pain into a purpose to help prevent other families from having to live the nightmare she and her family had.

Wake Up Carolina has brought education, hope, and tangible, practical ways to help those suffering from or affected by substance abuse and those who have lost a loved one to an overdose. Once again, Nanci used her grief and sorrow as a driving force to create action, advocacy, and support to help others.

Wake Up Carolina's efforts have multiplied in our community and have literally "woken up" many South Carolinians. As a result, the stigma around substance abuse and overdose is slowly diminishing due to Wake Up Carolina's authentic approach to this crisis in our community. Part of that education included letting our community know that opioid and substance abuse does not discriminate and can happen to anyone. They are helping to remove the shame associated with drug abuse and getting help.

Due to our increasing concert schedule, Firefly Distillery recently welcomed Wake Up Carolina to our facility to train our staff on overdose awareness and Narcan administration. As a nurse, I have seen firsthand the long-standing, life-altering effect substance use/abuse has on patients. I have also witnessed how it affects the family and friends of the person using drugs and its ripple effect on our community and world. Therefore, we want to educate our staff to have a tool that could save a life.

Being free to meet with individuals, groups, organizations, and companies to help educate people is invaluable. We can now spread awareness to help save lives. I, along with Firefly's team, am honored to be able to walk alongside Wake Up Carolina to share all information, hope, and peace with people directly and indirectly affected by substance abuse.

We thank Wake Up Carolina for being a positive partner and agent of change in our community.

*Kimberly S. Macmurphy*



January 6, 2023

**Tim Maguire**  
**Senior Program Director**  
**WakeUp Carolina**  
857 Coleman Blvd, Suite D  
Mount Pleasant, SC 29464  
O: 843.972.8154  
M: 843.991.6376  
<https://www.wakeupcarolina.org>

***RE: Letter of Support***

To whom it may concern:

This letter is in support of Wake-Up Carolina's located in Mount Pleasant, SC. As a community liaison at Family First Adolescent Services in West Palm Beach, FL. I have personally collaborated with WakeUp Carolina for several years now to help treat, educate, and empower male adolescents from the greater Charleston community.

WakeUp Carolina is providing critical services supporting Substance Use Disorder (SUD) Recovery among young adults and their families in the Lowcountry. Not only is there a great need for the work of WakeUp Carolina, but there is great community support that reaches out to our facility in South Florida. WakeUp Carolina gives assistance and support for the entire family system. They also have a Siblings Support Group they host virtually on a monthly basis. The Siblings Support Groups is the first of its kind in our industry and it's programs like these that allows WakeUp Carolina to be innovative pioneers for the substance use community.

Due to our collaborative efforts, I fully support WakeUp Carolina's mission and efforts in and outside of the state of South Carolina. Please don't hesitate to contact me if you're needing someone to validate this organization.

Sincerely,

A handwritten signature in blue ink that reads 'GB'. The signature is enclosed in a blue rectangular box with rounded corners. Below the box is a horizontal line.

Graham H. Barrett  
Director of National Outreach  
Family First Adolescent Services  
Mobile: 561.252.6741  
Office: 833.241.7370  
Fax: 561.828.0783  
Email: [gbarrett@familyfirstas.com](mailto:gbarrett@familyfirstas.com)  
Website: <http://www.familyfirstas.com>





THE  
NAVIGATION  
CENTER

December 29, 2022

Wakeup Carolina  
857 Coleman Blvd  
Mount Pleasant, SC 29464

To whom it may concern,

I am writing today to endorse the work of Wakeup Carolina as the Executive Director of The Navigation Center. Allen and the staff of Wakeup Carolina have demonstrated a commitment of client satisfaction and go above and beyond for their clients and community at large. As CEO, we have a long term standing relationship with Wakeup Carolina, where we work to align resources and co-enroll participants who can benefit from each program.

I am pleased to work collaboratively with Wakeup Carolina. We look forward to great success in the future.

Sincerely,

*Marie Elana Roland*

Marie Elana Roland  
Founder/CEO  
[www.thenavigationcenter.org](http://www.thenavigationcenter.org)

**Organization: The Navigation Center**  
**Federal ID #: 47-3007172**



1/9/23

Tim Maguire  
Senior Program Director  
WakeUp Carolina  
857 Coleman Blvd.  
Mt. Pleasant, SC 29464

Dear Tim,

I am pleased to submit this letter of support for WakeUp Carolina's endeavor to continue to advocate for the recovery community in our area. We applaud the positive impact your organization has made in providing supportive services and outreach to those experiencing a substance misuse disorder in our community.

Our mission at Neighbors Together is to bring a better quality of life to our neighbors through sharing resources, developing relationships and building a sustainable future. Our vision for almost forty years has been to bring dignity and hope to the Lowcountry. Since we are located in North Charleston, we are at the epicenter of the affordable housing crisis as North Charleston is ranked as the area with the **highest eviction rate in the country**. All of our programs are designed to address the gaps in services. We focus on four primary areas: Hunger, Health & Wellness, Homelessness and Economic Mobility. We serve hundreds of citizens each week through our various programs. While we are located in North Charleston, we do serve the Tri-County area.

Through our programs, we have also implemented a case management model which allows the opportunity to create more lasting change through a relational focus. As a result, we are able to identify more accurately the areas of need our neighbors are struggling with and the gaps in services. Unfortunately, substance abuse is a common theme we see with our clients. We strive to offer services to fill the gaps and/or partner with agencies that are experts in that area. Staff from WakeUp Carolina contacted me early last year regarding the possibility of offering a HIV testing clinic at our site. This has been a tremendously beneficial partnership as many of our clients do not have transportation. Therefore, we strive to offer as many social services on site to serve as a hub in the community. WakeUp Carolina has been a great partner to work with and many of our clients have participated in their clinics at our location.

[neighborstogethersc.org](http://neighborstogethersc.org)

2105 Cosgrove Ave. • North Charleston • SC • 29405 • 843.747.1788



As I value the work that the staff at WakeUp Carolina provide in the community, I would not hesitate to refer our participants to the programs offered by your organization. I look forward to finding more ways for our two agencies to partner in 2023.

Thank you for all that you do in our community and please let me know if I can provide any further assistance with this effort.

Kind Regards,

Suzanne Young  
Program Director  
Neighbors Together

2105 Cosgrove Ave.  
North Charleston, SC 29405

**[neighborstogethersc.org](https://neighborstogethersc.org)**

2105 Cosgrove Ave. • North Charleston • SC • 29405 • 843.747.1788

Wake Up Carolina was the wake up call the lowcountry never dreamed it would need.

Over the past 6 years, Wake Up Carolina has become a daily resource for lowcountry families in crisis due to substance use and abuse.

My name Dean Stephens and I celebrate more than 30 years of recovery. I am honored to call Wake Up Carolina's founder Nanci Shipman a friend and consider the entire Wake Up Carolina community my family.

As a news anchor in the Charleston market, I became aware of the Wake Up Carolina soon after the overdose death of Nanci's son, Creighton. Creighton's loss was felt by all of us as he went to school with our children. Nanci's courage to share Creighton's story so soon after his death was to be admired, her vision to create a resource for other families has been heroic.

I've watched this organization take root, slowly spreading in its infancy to what it is today:

a safety net, a safe place, a support system, a resource for family members, peer to peer support and a life line for those in crisis.

There has been more than one occasion when I've called the Wake Up staff to share a phone number of a young person in need, or a parent not sure what to do next or a friend who is looking for something, anything for a roommate.

Wake Up Carolina is the first place I would call if I had a family member in crisis due to substance use and abuse. The reasons are simple. I've watched first hand Wake Up Carolina answer the call of lowcountry families, soothing their cries, providing support for those seeking recovery and inspiring thousands who were once hopeless.

## Creighton's House Personal Impact Letter

There was no part of me that thought I needed companionship and a safe environment. When my mom first told me about Creighton's House, I urged her not to force me to go. I pleaded my safety and promised I was going to be better; I wasn't. Tired from the constant arguing, we struck up a deal. After one meeting, if I didn't find it helpful then I was free from Creighton's House forever.

A young woman named Taylor greeted us at the door. Her smile seemed painted on; her demeanor too impossibly cheery to convince me of her legitimacy. Taylor ushered me through the entrance so she could talk to my mom alone. I stuck nearby so I could listen in on their conversation. Immediately my mom berated the poor woman with basic questions, yet Taylor remained cheery. There was a tone of seriousness in her voice when she finally told my mom that regardless of what is said (if there is no threat to life), my mom will know absolutely nothing.

The first people I met all behaved in a similar pattern as Taylor, except one boy sitting on the couch silently. I introduced myself to the array of people in front of me. A comfortable chair in the left corner of the room was calling me. There I sat, so close to them yet detached from the reality in which they were living.

Taylor began ten minutes after my arrival, and within that time period the interactions between them surprised me. I was genuinely convinced that most of the people around me were friends. They messed with each other and acted the way a group of childhood friends would. It felt refreshing to see the seemingly pure relationships they formed. Admittedly there was a tinge of jealousy in me.

The meeting itself felt new, fresh. Other AA meetings dragged on with no point to it. The topic was always cliché and boring, but Creighton's house felt more energetic and real. They talked about their real problems, contrary to AA's habit to just repeat how they fixed themselves. When it was "my turn" to share, I introduced myself. My take on the topic was brief and reserved.

After the meeting, we stood outside and just talked. Random topics that had nothing to do with ourselves. They were talking about the anime "Attack on Titan", and I decided to offer my opinion.

I kept going back to Creighton's house after that. People came and went, but there was always a small group of us that always showed up. I learned to confide in that group. I formed friendships with people I never dreamed of having relations with. My best friend in our group is the silent boy sitting on the couch.

For once in my life there is a place to go when I need help. The people there genuinely care about my wellbeing. At last, there are people who I can trust. Somewhere where I can share the same reality with a group of people, I know have my back.

Sam Rees

Dear Creighton's House

My name is Jak, my sobriety date is April 11, 2021, and I am 21 years old. In the beginning of my journey in recovery, Creighton's house provided me a place where I felt very comfortable and surrounded by other sober young people. For me, Creighton's House was a place to meet a lot of the young people in the recovery community as the meeting served as a space where many of the young sober people would come to convene. As time went on and I grew more comfortable in the larger recovery community, me and the friends that I had made moved on from Creighton's House. However, Creighton's House served as a steppingstone for me into the larger recovery community and it introduced me to a lot of a awesome young people who love sobriety and recovery.

#### **IV. Budget**

**Provide a narrative justifying all expenses for each budget category. The budget narrative should generally demonstrate how the Applicant will maximize cost effectiveness of fund expenditures and demonstrate cost effectiveness in relation to the objectives of the project.**

**Requested Amount: \$242,007.06**

#### **Training Total: \$31,331.72 - Abatement Strategies A & B4**

##### **Travel to Facilitate Training, Groups, and Outreach: \$2,000.00 – Abatement Strategies A & B4**

WakeUp Carolina staff will travel within Berkeley County to facilitate training, groups, and outreach.

##### **Staff Training: \$6,724.00– Abatement Strategy B4**

**CCAR Train the Trainer Trainings: \$3,000.00**

One WakeUp Carolina staff member will attend a Train the Trainer event for CCAR Recovery Coaching. The WakeUp Carolina trainer will then properly train staff and members of the Berkeley County community on best practices for Recovery Coaching, as well as help sustain the newly developed Peer Recovery Center in Berkeley County.

**CCAR Recovery Coach Trainings:  $\$850.00 \times 2 = \$1,700.00$**

1-Full and 1-part time staff member will attend CCAR Certified Recovery Coach Certification Trainings. Our Certified Recovery Coaches will provide guidance and support for our growing Peer Support driven RCO and Support Groups.

**SMART Recovery Facilitator Training:  $\$99.00 \times 2 = \$198.00$**

1-Full and 1-part time staff will attend the SMART Recovery Facilitator Training to be trained and certified in facilitating SMART Recovery meetings to support the growing need for more accessible in-person meetings.

**Ethics Training:  $\$300 \times 2 = \$600.00$**

1-Full and 1-part time staff will attend CCAR Ethical Trainings, to be trained and certified in CCAR Ethical Considerations for Recovery Coaching.

**Trauma Training (traumainformedcaretraining.com):  $\$298.00 \times 2 = \$596.00$**

1-Full and 1-part time staff will attend TIC Training to be certified in Trauma Informed Care.

**Twelve Step Workshops:  $\$30 \times 2 = \$60 \times 8$  (quarterly for 2 employees) = \$480.00**

1-Full and 1-part time staff members will attend four twelve step workshops at South Carolina Alcoholics Anonymous Convention to be better informed on the popular twelve step model of recovery.

**CPR Training:  $\$75.00 \times 2 = \$150.00$**

1-Full and 1-part time staff will attend CPR Trainings and become certified in CPR through Code 1 Training Solutions program “Beacon Heart Saver First Aid”.

Recovery Support Groups: \$20,807.72– Abatement Strategy A & B4

SMART Recovery: **\$5,201.93**

Young Adult: **\$5,201.93**

Family Support: **\$5,201.93**

Peer Sober Night's Out: **\$5,201.93**

WakeUp Carolina will conduct three weekly Peer-Centered and led, Support Meetings and one monthly Peer-Centered and led "Night Out" social event in Berkeley County at the WakeUp Carolina's Peer Recovery Center. This totals six weekly meetings a month in Berkeley County. WakeUp Carolina will host fifty-two Peer-Centered and led Support Group meetings in Berkeley County.

Community Outreach Events, Planning and Setup: \$1,800.00 – Abatement Strategies A & B4

International Overdose Awareness Day 'Light the Way for Hope': **\$1,000.00**

'Our Community, Our Recovery' Town Halls (quarterly):  $\$200.00 \times 1 = \$200.00 \times 4$  (quarterly) = **\$800.00**

WakeUp Carolina will host a total of five community events throughout Berkeley County.

**Supplies Total: \$101,164.84 - Implementation Strategies A & B4**

Recovery Support Groups: \$10,403.36 – Abatement Strategy B4

SMART Recovery: **\$2,626.34**

Young Adult: **\$2,626.34**

Family Support: **\$2,626.34**

Peer Sober Night's Out: **\$2,524.34**

The supplies needed to hold these fifty-two monthly meetings and will include coffee, water, snacks, marketing materials.

Community Outreach Events, Planning and Setup: \$1,800.00 – Abatement Strategies A & B4

International Overdose Awareness Day 'Light the Way for Hope': **\$1,000.00**

'Our Community, Our Recovery' Town Hall Events  $\$200.00 \times 1 = \$200 \times 4$  (quarterly) = **\$800.00**

WakeUp Carolina will host a total of five community events throughout Berkeley County. Materials needed for one International Overdose Awareness Day 'Light the Way for Hope' are naloxone and fentanyl testing strips, social media boosts, printed materials, shirts, luminary bags, sand, candles, stickers, and bracelets. WakeUp Carolina will host 'Our Community, Our Recovery' Town Hall events quarterly in Berkeley County. Materials needed to cover expenditures are water, snacks, and ice.

Harm Reduction: \$67,632.00 – Abatement Strategy A

Overdose Prevention Kits

Nasal Narcan Kit:  $100 \text{ kits monthly} \times 12 = 1,200 \text{ kits} \times \$48.86 = \mathbf{\$58,632.00}$



Based on WakeUp Carolina's experience in Narcan distribution through DAODAS since 2019, WakeUp Carolina will need 100 Narcan kits monthly. Supplies for Berkeley County are: 1 Nasal Narcan Carton (carton includes 2 nasal Narcan units) \$47.50; 1 Kit \$1.36 (1 Pencil Case, Set of Rubber Gloves, Disposable Face Shield); 1 Complete Nasal Narcan Kit \$48.86.

Fentanyl Test Strips Kits: 10 boxes of 100 BTNX Fent Testing Strips = \$750.00 monthly x 12 = **\$9,000.00**

Based on WakeUp Carolina's experience in Fentanyl Testing Strips since 2019, we will need 1,000 test strips monthly. This testing will be in partnership with local music concert halls, bars, and restaurants. Supplies for expenditures in Berkeley County are BTNX Single Drug Test Strip - 100/Kit Fentanyl (FYL) - Cut off 20 ng/ml 10 X USD 100.00 (\$25 coupon code).

**Marketing: \$15,000 – Abatement Strategies A & B4**

Quarterly Billboards for Berkeley County: **\$10,000.00**

Quarterly social media marketing boosts: \$500 x 4 = **\$2,000.00**

Rack cards, brochures, business cards for Berkeley County: **\$3,000.00**

WakeUp Carolina's marketing supplies for Berkeley County are Adam's Outdoors for Billboards, boost posts through Instagram, Facebook, LinkedIn, and TikTok. Printable supplies will be purchased through Vista Print.

**Offices Supplies: \$2,400.00 – Abatement Strategies A & B4**

2 employees x 100 = \$200 monthly x 12 months= **\$2,400.00**

General office supplies for staff in Berkeley County will be purchased through an Amazon Prime Business account.

**Technology: \$3,929.48 – Abatement Strategies A & B4**

1 laptop: **\$1,429.48**

1 All-in-one printer: **\$2,500.00**

Technology supplies for expenditures in Berkeley County are one laptop and an All-in-one printer.

**Contractual Services Total: \$16,788.00 - Abatement Strategies A & B**

Peer Recovery Center/ Satellite Office for Berkeley County: \$1000.00 x 12 months = **\$12,000.00 Annually**

Peer Recovery Center/ Satellite Office internet for Berkeley County through AT&T: \$120 x 12 = **\$1,440.00 Annually**

Survey Monkey Annual Subscription: **\$1,428.00 Annually**

Business Unlimited Pro Verizon Wireless cell phone contract for 2 positions supported by grant: \$80.00 monthly per line x 2 = \$160 x 12 months = **\$1,920 Annually**

WakeUp Carolina's will purchase a Survey Monkey annual membership that will generate questionnaires and surveys from persons served and other stakeholders regarding our services in Berkeley County. Implementation of WakeUp Carolina's services in Berkeley County will require contractual services for group meeting space (lease), internet with AT&T, and two cell phones through Verizon business.

**Personnel Total \$81,222.50 – Abatement Strategies A & B:**

1 county Program Manager: **\$45,000.00**

Fringe: 29.65 % of \$45,000 salary: **\$13,342.50**

1 county Part Time Staff: \$22/hour x 20 hours per week x 52 weeks = **\$22,880.00**

WakeUp Carolina will hire one full time and one part time employee to implement our programs and services in Berkley County. WakeUp Carolina will require additional trained staff to meet the demand of the community. Fringe benefits are added for the full-time employee offering healthcare benefits.

**Other Total: \$11,500.00**

General Administrative Costs - **\$11,500.00**

Administrative costs will be related to the overall planning and implementation of the proposed program. Costs will include but are not limited to program management, budgeting, program reports, coordination, and program evaluation. The general administrative costs are not included in any other budget category.



January 30, 2023

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

A handwritten signature in blue ink, appearing to read "Jay Thrower", is written over a large, stylized blue circular mark.

Jay Thrower  
Chairman  
WakeUp Carolina



## Grants Administration



[www.berkeleycountysc.gov](http://www.berkeleycountysc.gov)

1003 US Highway 52 Moncks Corner, SC 29461



## Grants - S.C. Opioid Recovery Fund Application

### APPLICANT INFORMATION

#### ENTITY TYPE

- Non-Profit (Applying entity must provide services to Berkeley County residents.)

#### APPLICANT NAME

The Ernest E Kennedy Center

#### EIN NUMBER

57-1048948

#### ADDRESS

306 Airport Dr  
Moncks Corner, South Carolina 29461

**DOES THE REQUESTING ENTITY, OR ANY OF ITS BOARD MEMBERS OR EMPLOYEES, HAVE ANY PERSONAL, FINANCIAL, OR OTHER RELATIONSHIP WITH ANY MEMBER OF THE S.C. OPIOID RECOVERY FUND BOARD THAT MAY BE REASONABLY BE VIEWED AS A CONFLICT OF INTEREST FOR THAT MEMBER?**

No

### APPLICATION POINT OF CONTACT

#### CONTACT NAME

Wehme Hutto

#### TITLE

Executive Director

#### PHONE NUMBER

(843) 719-3001

#### EMAIL ADDRESS

[whutto@ekcenter.org](mailto:whutto@ekcenter.org)

### FUNDING REQUEST

#### AWARD AMOUNT REQUESTED

\$149,650.00

#### APPROVED ABATEMENT STRATEGY AND NUMBER

A. Naloxone or FDA Approved Drug to Reverse Opioid Overdoses 1. Expand training for first responders, schools, community support groups and families 2. Increase distribution to individuals who are uninsured or whose insurance does not cover needed service B. Medication Assisted Treatment (MAT) and other Opioid-related treatment 4. Provide treatment and recovery support services such as outpatient therapy or counseling, that allow or integrates medication with other support services

## REQUIRED DOCUMENTATION

### TECHNICAL PROPOSAL DOCUMENTATION

- [EKC-Technical-Proposal-003-Edited.pdf](#)

### PROVIDE BUDGET DOCUMENTATION

- [BC-EKC-Opioid-Settlement-Funds-budget-2023I-004-Edited.pdf](#)

### CERTIFICATION OF CONTENTS SIGNED AND DATED

- [DOC012623-01262023160219.pdf](#)

### CERTIFICATION OF CONTENTS

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

✓ I certify all of the above as truthful and accurate

### DATE

01/26/2023

## **Ernest E. Kennedy Center Technical Proposal**

### **Opioid Settlement Funds Berkeley County**

The Kennedy Center intends to provide capacity expansion of community-based services for opiate use disorder (OUD) treatment. The intended core strategies are as follows:

#### **A. Naloxone or FDA Approved Drug to Reverse Opioid Overdoses**

##### **1. Expand training for first responders, schools, community, support groups and families**

Community Outreach Staff will train and educate first responders, non-fatal overdose patients, patients currently taking opioids, families, schools, community support groups, and other members of the general public regarding Naloxone and other medications that treat overdoses.

##### **2. Increase distribution to individuals who are uninsured or whose insurance does not cover the needed service**

Community Outreach Staff will support increased dissemination of free Naloxone to the Berkeley County Community. This will be achieved by ensuring the ongoing availability of Narcan at the Kennedy Center, through community collaboration with other agencies, and participation in community events.

#### **B. Medication Assisted Treatment (MAT) and other Opioid-related Treatment**

##### **4. Provide treatment and recovery support services such as outpatient therapy or counseling, that allows or integrates medication with other support services.**

The Kennedy Center will expand delivery of services by hiring a Community Outreach Licensed Clinical Counselor and a Community Outreach Peer Support Specialist. These individuals will support community-based intervention, treatment and recovery services for persons with opioid use disorders (OUD) and for persons who have experienced an overdose. They will serve as treatment providers and liaisons between other agencies, community organizations and the Kennedy Center's existing Medication Assisted Treatment (MAT) program. The staff will also support community-based efforts to address substance abuse issues and overdoses by the Berkeley County EMS, the Berkeley County Sheriff's Office, and the Berkeley County Coroner's Office.

The capacity expansion will utilize the Screening, Brief, Intervention, and Referral to Treatment (SBIRT) tool. All opioid-using patients will be referred to a medication assisted treatment provider for a medication evaluation. If appropriate, the staff will provide the care management associated with the referral.

All strategies will include the collection of data to evaluate the effectiveness of the opioid abatement strategies. Clinical supervision will ensure providers are following evidence-based practices.

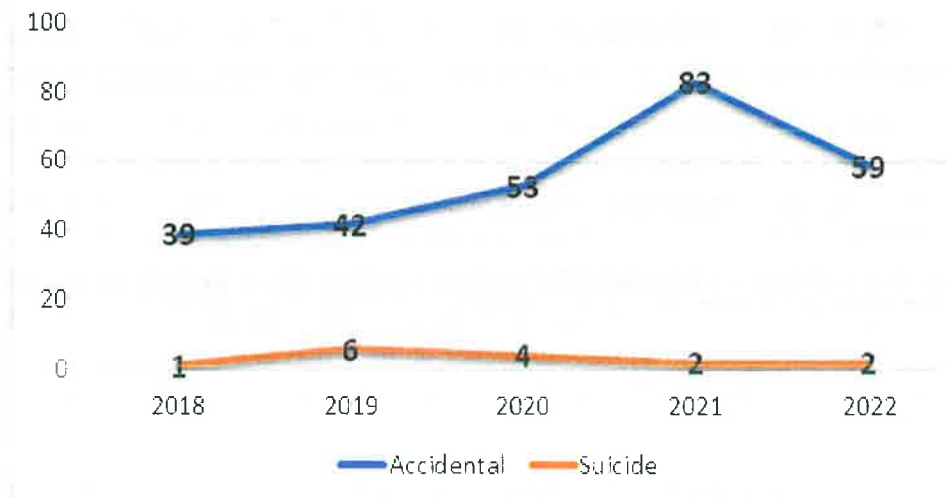
### The Need:

Opioid use continues to be a significant issue for Berkeley County. While fatal overdoses in Berkeley County have decreased between 2021 to 2022, there was a 51% increase from 2018 to 2022. During the calendar year 2022, there were a suspected 422 non-fatal overdoses according to ODMAP (Overdose Detections Mapping Application Program). Among those overdoses, available data suggest 129 were attributed to opioids.

Additionally, while fatal overdoses have decreased from 83 in 2021 to 59 in 2022 (with 25 still pending), non-fatal overdoses increased from 316 in 2021 to 422 in 2022. In 2020 toxicology reports from fatal overdose cases revealed fentanyl and fentanyl analogs 48 times. Other opioids appeared in toxicology reports 34 times. Furthermore, in FY21, opioids were the third most treated substance (presenting problem) at the Kennedy Center. The Kennedy Center distributed 316 Narcan to 169 individuals (65 caregivers and 104 clients) in 2022. This represents only 19% if the number of doses best practice recommends for the Berkeley County population.

Key informant interview data suggest that individuals knowingly and willingly use fentanyl, a more potent substance than heroin. Focus group data suggests a low-risk perception regarding prescription opioids, as they're prescribed by a doctor and are considered less harmful and addictive.

**Fatal Overdose Trends in Berkeley County  
2018 to 2022**

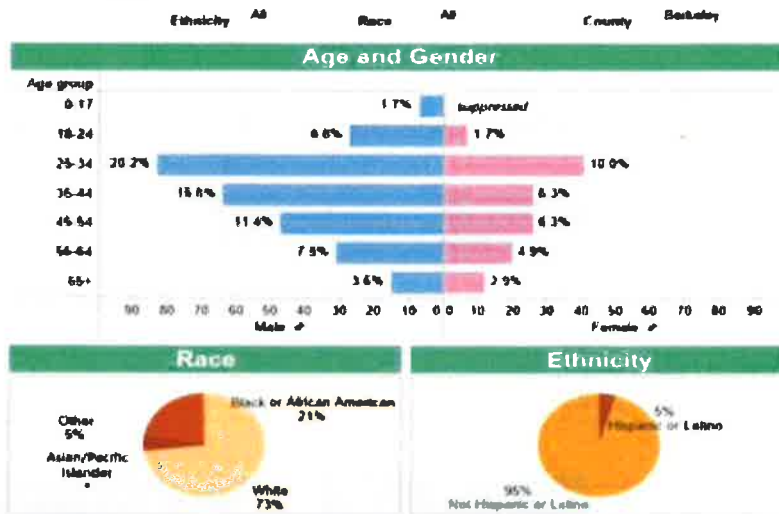


- In 2022, overdoses were the leading cause of accidental deaths in BC.
  - Overdose was the 3<sup>rd</sup> leading cause of death in the county.

Reference: Berkeley County Coroner's Office, 2022



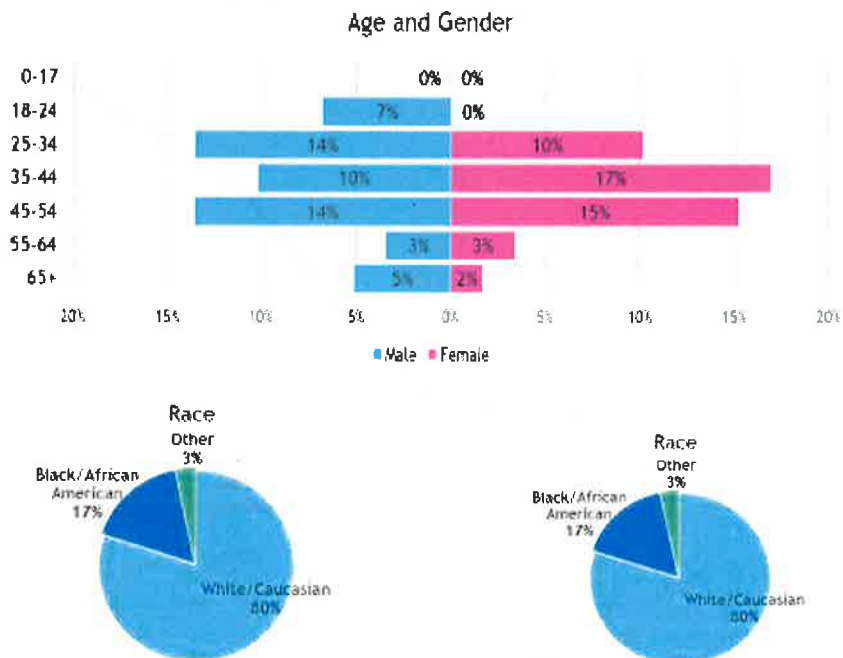
## Berkeley County Non-Fatal Overdose Demographic Data Jan 1, 2022 to Dec 31, 2022



- Among non-fatal overdoses, the average demographic type is Male, Age 25-34, White, and Non-Hispanic.

Reference: SCDHEC, Bureau of EMS and Trauma, 2022

## Berkeley County Fatal Overdose Demographic Data Jan 1, 2022 to Oct 31, 2022



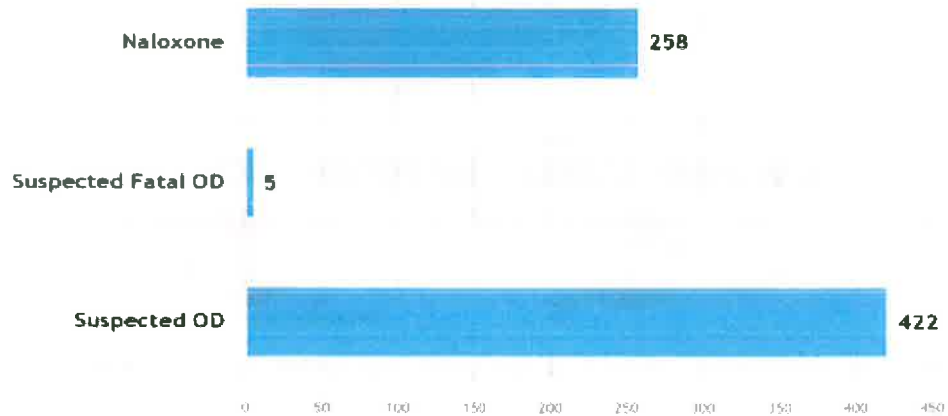
- Among fatal overdoses, the average demographic type is Female, Age 35-44, White, and Non-Hispanic.

Reference: Berkeley County Coroner's Office, 2022

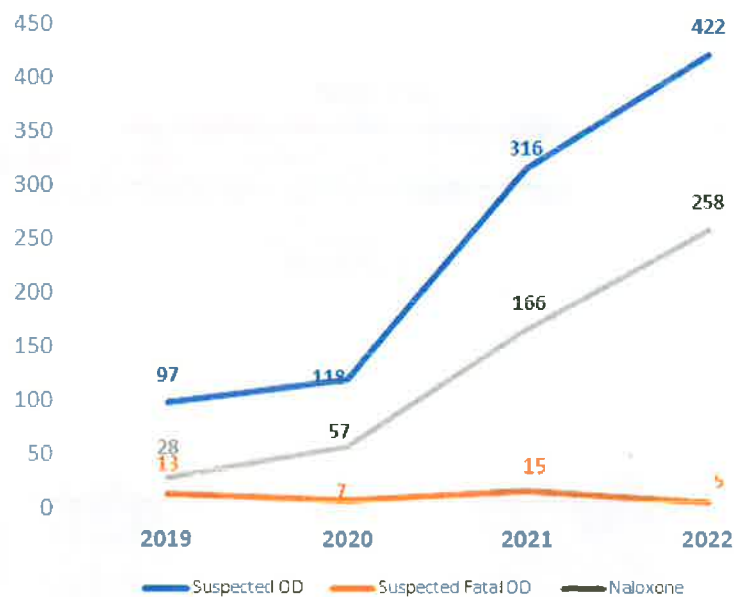
# **Berkeley County Non-Fatal Overdose ODMAP Data** Jan 1, 2022 to Oct 31, 2022



## **2022 Non-fatal Overdoses in Berkeley County**

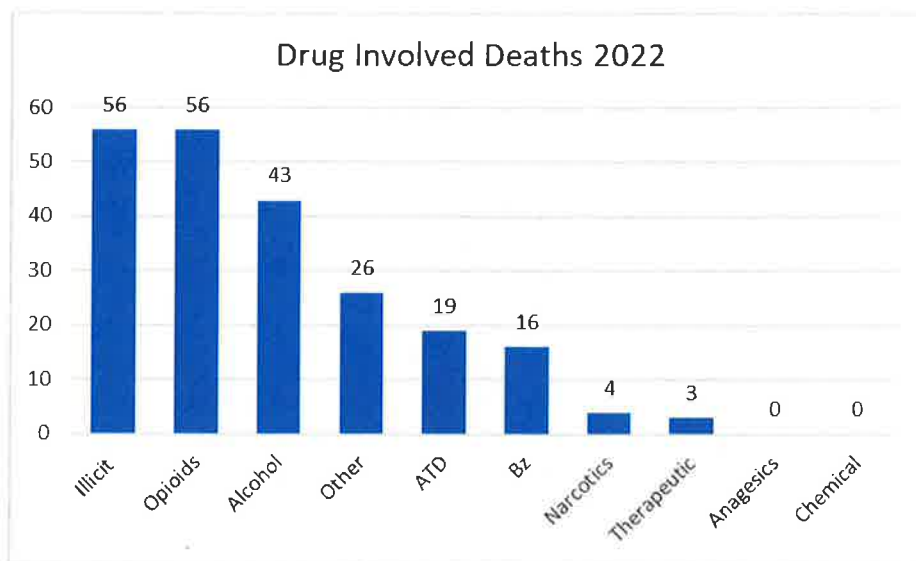


## **OD Trends 2019 to 2022**



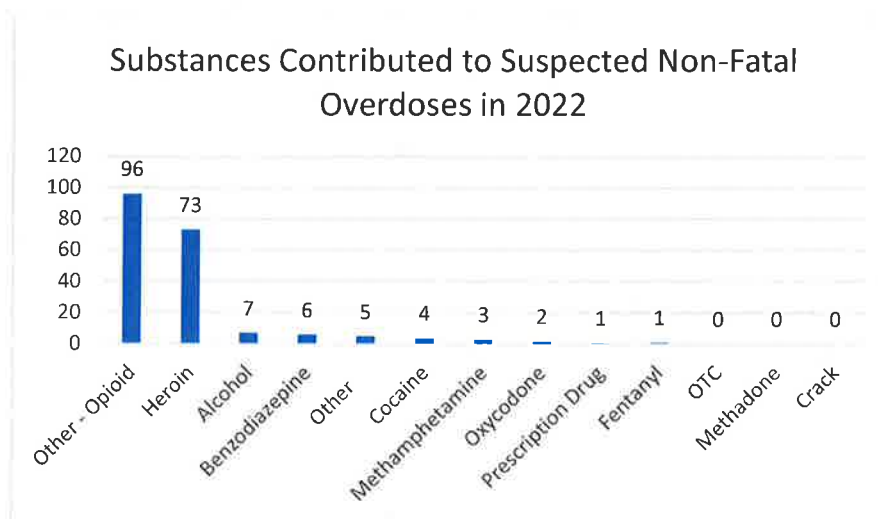
Reference: Overdose Detections Mapping Application Program (ODMAP), 2022

### Drugs involved in all accidental deaths for Berkeley County in 2022



Reference: Berkeley County Coroner's Office, 2022

### Substances contributing to suspected non-fatal overdoses for Berkeley County in 2022

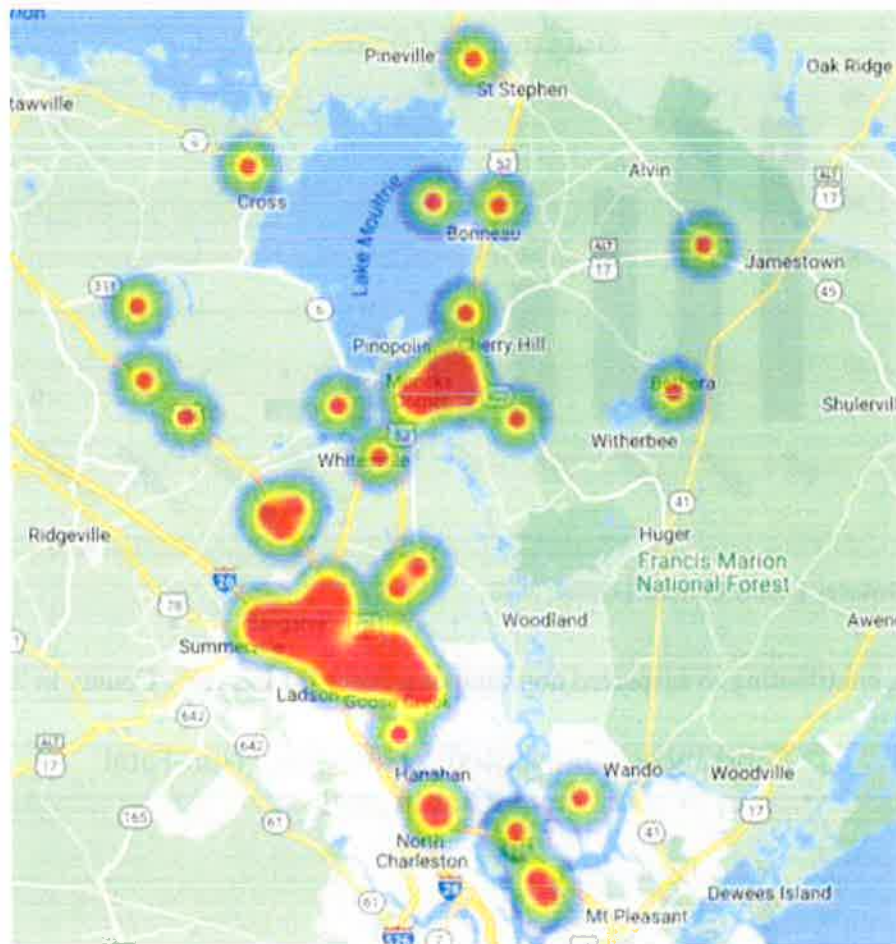


- Data not complete. Data missing for 198 ODMAP entries.

Reference: Overdose Detection Mapping Application Program (ODMAP), 2022

## Berkeley County Overdose Hotspots

Jan 1, 2022 to Oct 31, 2022

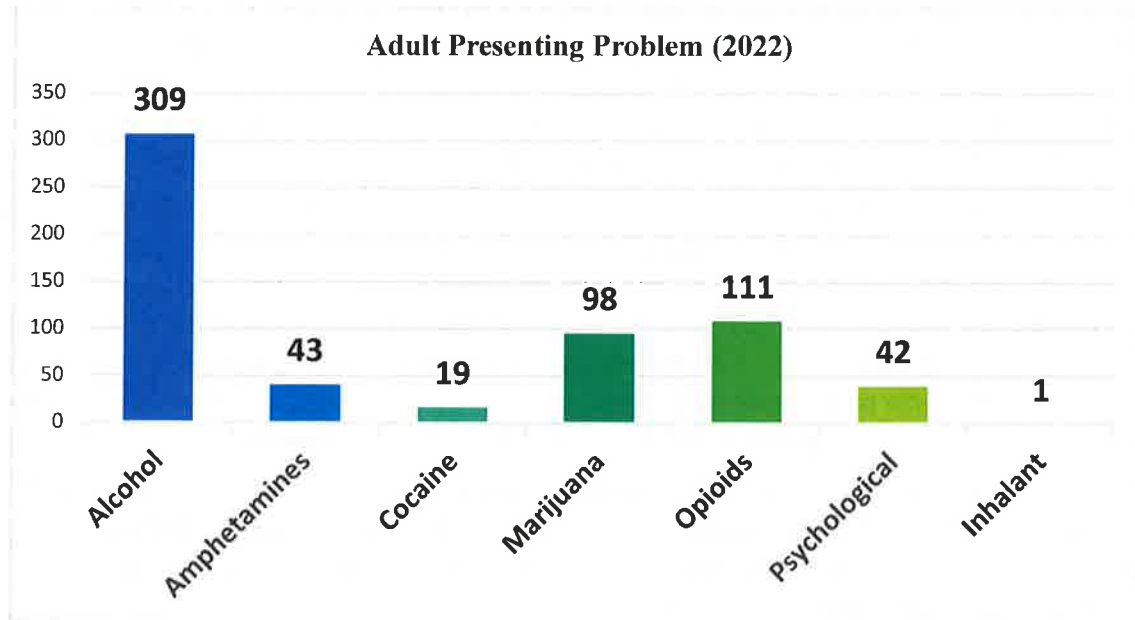


- Hotspots where both fatal and non-fatal overdoses occurred in the county in 2022. Data for the majority (54) of fatal overdoses is not included.

Reference: Overdose Detections Mapping Application Program (ODMAP), 2022

## Kennedy Center Adult Treatment Presenting Problems

Jan 1, 2022 to Oct 31, 2022



Our 2022 Communities That Care (CTC) Survey data shows 6.1% of youth reporting having used prescription drugs without a doctor's prescription in the past 30 days. Among those who used prescription drugs not prescribed to them in the past 30 days, their source of prescription drugs varies: 6.8% took them from a friend without asking, 19.7% took them from a family member without asking, and 38.6% got them from a family member for free. Out of \_\_\_\_\_ students surveyed, 15% of youth reported that it is not wrong at all to use prescription drugs not prescribed to you; and 15% of youth reported that there was no risk or slight risk of people harming themselves if they use prescription drugs not prescribed to them.

Opiate prescription totals in Berkeley County for 2019 was 148,063 with a pill count of 9,314,640 and in 2020. In addition, there were 139,163 prescriptions with a pill count of 8,253,209 per DAODAS Just Plain Killers website. The Kennedy Center has utilized the Partnership for Success Prevention grant to educate medical providers about the dangers of over prescribing opioid medications. This has resulted in a lower pill count over the last three years. However, due to less prescribed medications, we have seen an increase in heroin and fentanyl deaths. This is in direct response to the ease of access to these substances.

The Berkeley County Solicitor's Office reports that there were 2,903 drug and alcohol related arrest in 2021. Law enforcement shares that this has placed a significant drain on their work force and resources and has taken the focus away from other key enforcement responsibilities and strategies in the county.

Berkeley County Emergency Room visits due to Opioid related incidents has steadily increased in FY14 - 178 (24%), FY15 – 212 (27%), FY16 – 342 (38%) patients were seen.

Berkeley County also possesses several indicators that makes it a prime location for higher than average opioid related challenges. The 60% rural area of the county places it at greater risk for opioid misuse. Berkeley also geographically borders two large counties, Charleston and Dorchester, that are experiencing extreme issues with opioid and heroin use as well. As with other substance abuse issues in the past (meth, bath salts, etc....) these have spread into areas of Berkeley County and have become a significant issue in our county.

The above listed data and information demonstrates how critical this funding is needed in Berkeley County to quickly and effectively increase our agency's capacity to provide treatment as a resource to address the increasing challenges of opioid misuse and heroin use in our community.

**Ernest E. Kennedy Center (EKC)**  
**Berkeley County Opioid Settlement Fund Request**  
**Budget Request 2023**

**A. Personnel**

**REQUEST – Personnel Narrative**

<b>Position (1)</b>	<b>Name (2)</b>	<b>Key Staff (3)</b>	<b>Annual Salary/Rate (4)</b>	<b>Level of Effort (5)</b>	<b>Total Salary Charge to Award (6)</b>
(1) Clinical Counselor for Community Outreach	TBD	Yes	\$60,0000	100%	\$60,000
(2) Peer Support Specialist for Community Outreach	TBD	Yes	\$40,000	100%	\$40,000
<b>REQUEST</b>					<b>\$100,000</b>

**FEDERAL REQUEST – Justification for Personnel**

1. The Community Outreach Clinical Counselor will be a Licensed Clinical Professional Counselor (LPC), who will provide a full spectrum of clinical services to clients and family members and assisting them in making lifestyle changes to enhance recovery. The services will be provided in collaboration with community partners and will include participation in overdose site outreach with EMS and Law Enforcement partners and the provision of training for community partners on Narcan.
2. The Community Outreach Peer Support Specialist will be a certified Peer Support Specialist, who will provide peer support and recovery resources to individuals receiving or in need of substance use disorder treatment services. They will serve as a client advocate by coordinating, on their behalf, and will provide outreach and collaboration with individuals and partners in the community.

## B. Fringe Benefits

### REQUEST - Fringe Benefits Narrative

Position (1)	Name (2)	Rate (3)	Total Salary Charged to Award (4)	Total Fringe Charged to Award (5)
Clinical Counselor for Community Outreach	TBD	40.27%	\$60,000	\$24,162
Peer Support Specialist for Community Services	TBD	40.27%	\$40,000	\$16,108
<b>REQUEST</b>				<b>\$40,270</b>

### FEDERAL REQUEST – Sample Justification for Fringe Benefits

The Kennedy Center's Fringe benefits are comprised of:

Fringe Category	Rate
Retirement	17.56%
FICA/Social Security	7.65%
Health Insurance	15%
Worker's Comp	0.06%
<b>Total</b>	<b>40.27%</b>



### **C. Supplies**

#### **REQUEST – Supplies Narrative**

<b>Item(s)</b>	<b>Rate</b>	<b>Cost</b>
(1) General office supplies	\$30/month X 12 mo.	\$360
(5) Educational Brochures	500 Brochures at \$1.00 each;	\$500
<b>REQUEST</b>		<b>\$860</b>

#### **REQUEST – Justification for Supplies**

1. Office supplies, copies and postage are needed for general operation of the project.
2. Educational brochures will be provided at trainings and community awareness events.

**D. Other**

**REQUEST – Narrative for “Other”**

<b>Item(s)</b>	<b>Rate</b>	<b>Cost</b>
(1) General Tort, Dues and Subscriptions	\$100 X 12 months	\$1,200
(2) Telephone	Cell phones & Hot Spot monthly plan \$60 x 12 months	\$720
(3) State Fleet Leasing of Vehicle	\$550 a month X 12 months	\$6,600
<b>REQUEST</b>		<b>\$8,520</b>

**REQUEST – Justification for Other**

1. Community Outreach Counselor & Community Outreach Peer Specialist - General Tort liability is required for all agency staff.
2. Cell phone monthly plan for Community Outreach Counselor & Community Outreach Peer Support Specialist, which is funded at 100% effort. Hot Spot Device funded at 100% effort. The mobile devices allow communication via calls, text and emails to continue when the staff is mobile within the community.
3. The Agency contracts with State Fleet management on a yearly basis for vehicles. The vehicle will be shared between the two Community Outreach Staff. The contract provides an economical source for the extensive community travel of the Counselor & Peer Support Specialist.

**E. Total Request**

<b>REQUEST – TOTAL</b>	<b>\$149,650</b>
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**KENNEDY CENTER**  
Serving Communities. Changing Lives.

**Wehme Hutto**  
Executive Director

January 26, 2023

To: Whom it may Concern

The information provided in this application for SC Opioid Recovery Funds is true, complete, and accurate and all funds requested will only be used for approved purposes. In the event an applicant entity/organization is approved to receive funds from the SC Opioid Recovery Fund, the undersigned (authorized official signing for the applicant entity/organization) certifies that any false, fictitious, or fraudulent statements or claims may subject him or her to criminal, civil or administrative penalties.

Sincerely,

Wehme A. Hutto  
Executive Director



## Staff Summary Page

**Item Number:** 68

**Prepared By:** Shelley Forest

**Prepared On:** 2022-09-16 14:43:02.470

**Item Name:** BILL NO. 22-78, AN ORDINANCE AUTHORIZING THE EXECUTION AND DELIVERY OF A SPECIAL SOURCE REVENUE CREDIT AGREEMENT BY AND BETWEEN BERKELEY COUNTY AND CCGC, LLC WHEREBY BERKELEY COUNTY WILL ENTER INTO A SPECIAL SOURCE REVENUE CREDIT AGREEMENT WITH CCGC, LLC AND PROVIDING FOR THE FOR THE ESTABLISHMENT OF A MULTI-COUNTY INDUSTRIAL/BUSINESS PARK; AND OTHER MATTERS RELATING THERETO.

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**Presenter:** Kristen Lanier

**Background Information:** The Company proposes to develop a facility in Berkeley County by acquiring, constructing, equipping and furnishing machinery, equipment and other real and personal property which the Company has represented will likely consist of a capital investment of approximately \$29,725,000.00 and creating employment for approximately 69 new, full time employees.

**Attachments:**

- (1) SSRC Ordinance - Project Happy 2-3-23 v1.pdf
- (2) SSRC Agreeemeent - Project Happy 2-3-23 v1.pdf

**ORDINANCE NO.**

**AN ORDINANCE AUTHORIZING THE EXECUTION AND DELIVERY OF A SPECIAL SOURCE REVENUE CREDIT AGREEMENT BY AND BETWEEN BERKELEY COUNTY AND CCGC, LLC WHEREBY BERKELEY COUNTY WILL ENTER INTO A SPECIAL SOURCE REVENUE CREDIT AGREEMENT WITH CCGC, LLC AND PROVIDING FOR THE FOR THE ESTABLISHMENT OF A MULTI-COUNTY INDUSTRIAL/BUSINESS PARK; AND OTHER MATTERS RELATING THERETO.**

**WHEREAS**, Berkeley County, South Carolina (the “County”) would like to enter into a Special Source Revenue Credit Agreement with CCGC, LLC (the “Company”), as the Company has expressed its intent to the County to make a capital investment in Berkeley County and to hire full time employees in Berkeley County, i.e., the project; and

**WHEREAS**, the County, acting by and through its County Council (the “County Council”) is authorized and empowered by Sections 4-1-175, 4-1-170, 4-1-172 and 4-29-68 of the Code of Laws of South Carolina of 1976, as amended (collectively, the “Act”), to (i) provide special source revenue credits against payments in lieu of taxes derived by the County pursuant to Article VIII, Section 13 of the South Carolina Constitution, for the purposes set forth therein; and

**WHEREAS**, the County, acting by and through the County Council, is further authorized and empowered under and pursuant to the provisions of Title 4, Chapter 1 of the Code of Laws of South Carolina 1976, as amended (the “Multi-County Park Act” or, as to Section 4-1-175 thereof, the “Special Source Act”) (collectively, the “the MCIP Act”) to provide for payments-in-lieu of taxes (“FILOT Payments”) with respect to property located in a multi-county business or industrial park created under the MCIP Act and to permit investors to claim special source credits against their FILOT Payments to reimburse such investors for expenditures for infrastructure serving Berkeley County and improved or unimproved real estate and personal property, including machinery and equipment, used or to be used in the operation of manufacturing or commercial enterprise in order to enhance the economic development of Berkeley County (“Infrastructure Improvements”); and to create, in conjunction with one or more other counties, a multi-county park in order to afford certain enhanced tax credits to such investors and facilitate the grant of special source or infrastructure improvement credits; and

**WHEREAS**, the Company proposes to develop a facility in Berkeley County by acquiring, constructing, equipping and furnishing machinery, equipment and other real and personal property (the “Negotiated Project”) which the Company has represented will likely consist of a capital investment of approximately \$29,725,000.00 and creating employment for approximately 69 new, full time employees; and

**WHEREAS**, the Negotiated Project is located entirely within Berkeley County and will be included in and subject to the multi-county park and fee-in-lieu of tax arrangement as described herein; and

**WHEREAS**, the County has made specific proposals, including proposals to offer certain economic development incentives set forth herein, for the purpose of inducing the Company to invest its funds to acquire and equip the Negotiated Project (the “Incentives”); and

**WHEREAS**, it is in the public interest, for the public benefit and in furtherance of the public purposes of the MCIP Act that the County Council provide approval for qualifying the Negotiated Project under the Act and the entire Negotiated Project under the MCIP Act for the Incentives.

**NOW, THEREFORE, BE IT ORDAINED** by the County Council as follows:

Section 1. Evaluation of the Negotiated Project. County Council has evaluated the Negotiated Project on the following criteria based upon the advice and assistance of the South Carolina Department of Commerce and the South Carolina Department of Revenue:

- (a) whether the purposes to be accomplished by the Negotiated Project are proper governmental and public purposes;
- (b) the anticipated dollar amount and nature of the investment to be made; and
- (c) the anticipated costs and benefits to the County.

Section 2. Findings by County Council. Based upon information provided by and representations of the Company, County Council’s investigation of the Negotiated Project, including the criteria described in Section 1 above, and the advice and assistance of the South Carolina Department of Commerce and the South Carolina Department of Revenue, as required, County Council hereby find that:

- (a) the Negotiated Project will serve the purposes and in all respects conform to the provisions and requirements of the Act; and
- (b) the investment by the Company in the Negotiated Project is anticipated to be approximately \$29,725,000.00 to be invested within five (5) years from the end of the property tax year in which the Company and the County execute the SSRC Agreement (as defined herein); and
- (c) the Negotiated Project will be located entirely within the County; and
- (d) the Negotiated Project will benefit the general public welfare of the County by providing services, employment, recreation or other public benefits not otherwise adequately provided locally; and

- (e) the Negotiated Project will not give rise to a pecuniary liability of the County or any municipality nor a charge against its general credit or taxing power of the County or any municipality; and
- (f) the purposes to be accomplished by the Negotiated Project are proper governmental and public purposes; and
- (g) the inducement of the location of the Negotiated Project is of paramount importance; and
- (h) the benefits of the Negotiated Project to the public are greater than the costs to the public.

Section 3. Execution of the SSRC Agreement. The form, terms, and provisions of the SSRC Agreement presented to this meeting and filed with the Clerk of the County Council be and hereby are approved, and all of the terms, provisions, and conditions thereof are hereby incorporated herein by reference as if such SSRC Agreement were set out in this Ordinance in its entirety. The Supervisor/Chair of the County Council and the Clerk of the County Council be and they are hereby are authorized, empowered and directed to execute, acknowledge and deliver the SSRC Agreement in the name and on behalf of the County, and thereupon to cause the SSRC Agreement to be delivered to the Company. The SSRC Agreement is to be in substantially the form now before this meeting and hereby approved, or with any changes therein as shall not materially adversely affect the rights of the County thereunder and as shall be approved by the County Attorney and the officials of the County executing the same, their execution thereof to constitute conclusive evidence of their approval of all changes therein from the form of SSRC Agreement now before this meeting.

Section 4. Miscellaneous.

- (a) The Supervisor/Chairman and all other appropriate officials of the County are hereby authorized to execute, deliver and receive any other agreements and documents as may be required by the County in order to carry out, give effect to and consummate the transactions authorized by this Ordinance;
- (b) This Ordinance shall be construed and interpreted in accordance with the laws of the State of South Carolina;
- (c) This Ordinance shall become effective immediately upon approval following third reading by the County Council;
- (d) The provisions of this Ordinance are hereby declared to be severable and if any section, phrase or provision shall for any reason be declared by a court of competent jurisdiction to be invalid or unenforceable, that declaration shall not affect the validity of the remainder of the sections, phrases and provisions hereunder; and
- (e) All ordinances, resolutions and parts thereof in conflict herewith are, to the extent of the conflict, hereby repealed.



Section 7. Allocation of MCIP FILOT Revenues. (a) By separate ordinance of the County Council, the County, in cooperation with an adjacent county, shall use its best efforts to designate the site of the Negotiated FILOT Project as a multi-county park pursuant to Article VIII, Section 13 of the Constitution of South Carolina, the MCIP Act, and the terms of the Agreement for the Establishment of Multi-County Industrial/Business Park (the “MCIP Agreement”). In the FILOT Agreement, the County will agree to use its best efforts to maintain such designation for a term of at least 30 years.

DONE this \_\_\_\_ day of \_\_\_\_, 2023.

**BERKELEY COUNTY, SOUTH CAROLINA**

[SEAL]

By: \_\_\_\_\_  
John P. Cribb  
Supervisor/Chairman, Berkeley County Council

ATTEST:

\_\_\_\_\_  
Amanda D. Turner  
Clerk to Council, Berkeley County Council

Approved as to form:

\_\_\_\_\_  
John O. Williams, II  
Berkeley County Attorney

First Reading: September 26, 2022  
Second Reading:  
Public Hearing:  
Third Reading:

Date

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**SPECIAL SOURCE REVENUE CREDIT AGREEMENT**

**BETWEEN**

**CCGC, LLC**

**AND**

**BERKELEY COUNTY, SOUTH CAROLINA**

**DATED AS OF \_\_\_\_\_, 2023**

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## SPECIAL SOURCE REVENUE CREDIT AGREEMENT

**THIS SPECIAL SOURCE REVENUE CREDIT AGREEMENT** (this “Agreement”) is made and entered into effective as of \_\_\_\_\_, 2023, by and between **BERKELEY COUNTY, SOUTH CAROLINA** (the “County”), a body politic and corporate and a political subdivision of the State of South Carolina (the “State”), acting by and through the Berkeley County Council (the “County Council”) as the governing body of the County, and **CCGC, LLC** (the “Company”), a South Carolina limited liability company.

### WITNESSETH:

**WHEREAS**, the County is authorized by Title 4, Chapter 1, and Title 4, Chapter 29, Section 68 of the Code of Laws of South Carolina, 1976, as amended (collectively, the “Acts”) to (i) create multi-county industrial parks in partnership with contiguous counties; (ii) include the property of eligible companies within such parks as an inducement to locate within the County, which inclusion under the terms of Section 13 of Article VIII of the Constitution of the State of South Carolina makes such property exempt from *ad valorem* property taxes, therefore changing the character of the annual receipts from such properties from *ad valorem* property taxes to fees-in-lieu of *ad valorem* property taxes; and (iii) grant an annual tax credit against such fee-in-lieu of tax receipts in order to assist a company in paying the cost of designing, acquiring, constructing, improving, or expanding the infrastructure serving the property of any company located within such multi-county industrial parks or for improved or unimproved real estate and personal property used in the operation of a manufacturing or commercial enterprise in order to enhance the economic development of the County; and

**WHEREAS**, by Berkeley County Council Ordinance No. XX-XX-XX, dated XXXXX, 2023, the Company’s facilities located in the County at 1299, 1337, 1379, and 1387 Cypress Campground Road on approximately 442.054 total acres, Tax Map Nos. 192-00-00-033, 192-00-00-086, 192-00-00-031, and 192-00-00-085, and improvements and personal property thereon (the “Project”) were added to the boundaries of the joint county industrial and business park (the “Park”) established by the County and Williamsburg County pursuant to an Agreement for Development of a Joint County Industrial Park by Berkeley County and Williamsburg County dated as of April 24, 1995, as subsequently amended (the “Park Agreement”); and

**WHEREAS**, pursuant to the Acts and the terms of the Park Agreement, the Company is obligated to make or cause to be made payments-in-lieu-of-taxes in the total amount equivalent to the *ad valorem* property taxes that would have been due and payable but for the location of the project in the Park; and

**WHEREAS**, the County, as an inducement to the Company to complete the Project has agreed to grant the Company a special source revenue credit under the Act as to the real and personal properties located in the Park in an amount required so that the payments-in-lieu-of taxes, for a term of twenty (20) years from the date the property is placed into service, are fixed at One Hundred Fifty-Three Thousand and 00/100 Dollars (\$153,000.00) per year.

**NOW, THEREFORE, AND IN CONSIDERATION** of the respective representations and covenants hereinafter contained, with the understanding that no obligation of the County described herein shall create a pecuniary liability or charge upon its general credit or taxing powers, but shall be payable solely out of the sources of payment described herein and shall not under any circumstances be deemed to constitute a general obligation to the County, the parties hereto agree:

**Section 1. *Special Source Revenue Credit.***

(A) The parties acknowledge and agree that under Section 13, Article VIII of the Constitution of South Carolina, a property, by virtue of being located in a joint county industrial and business park, is exempt from ad valorem property taxes but the property owner, the Company, pays an annual fee-in-lieu of taxes on the property in an amount equal to the annual ad valorem property taxes as if it were taxable, with such fee-in-lieu of taxes payments being due and payable and subject to interest and penalties as set forth in the Acts. The County hereby grants to the Company, subject to the provisions herein, and the Company hereby accepts from the County, a Special Source Revenue Credit, in reimbursement of investment in Qualifying Infrastructure Costs as described below, to be applied to its annual fee-in-lieu of taxes liability in an amount required so that the payments-in-lieu-of taxes, for a term of twenty (20) years from the date the property is put into service, are fixed at One Hundred Fifty-Three Thousand and 00/100 Dollars (\$153,000.00) per year.

(B) The County Auditor is hereby directed to apply the credit amount annually to reduce the Company's annual fees-in-lieu of tax liability for the real and personal properties located in the Park to reflect the fixed payment described in paragraph (A) for a term of twenty (20) years from the date the property is put into service. The Special Source Revenue Credit amount shall be shown on the bill sent by the County to the Company, or paid by a check from the County Treasurer. The Special Source Revenue Credit shall be effective starting with the 2023 property tax year (based on a December 31, 2022 lien date) and shall end after tax year 2043. For purposes of this Agreement, "Qualifying Infrastructure Costs" shall include but not be limited to, the cost of designing, acquiring, constructing, improving, or expanding the infrastructure serving the Project and for improved or unimproved real estate and personal property in connection with the Project, and any other such similar or like expenditures authorized by the Acts. To the extent that the Special Source Revenue Credit is used as payment for personal property and the personal property is removed from the Project during the twenty-year period and not otherwise replaced, then the amount of the fee-in-lieu-of taxes due on the personal property for the year in which the personal property was removed from the Project shall be due for the two years immediately following the removal, as set forth in Section 4-29-68(A)(2)(ii) of the Code of Laws of South Carolina, 1976, as amended. If the Company replaces the removed property with qualifying replacement property, as defined in the Act, then the removed personal property is deemed not to have been removed from the Project.

**Section 2. *Binding Effect.*** This Agreement shall be binding, in accordance with its terms, upon and inure to the benefit of the Company and the County, and their respective successors and

assigns. In the event of the dissolution of the County or the consolidation of any geographical part of the land currently located in Berkeley County, South Carolina with any other political subdivision or the transfer of any rights of the County to any other such political subdivision, all of the covenants, stipulations, promises and agreements of this Agreement shall bind and inure to the benefit of the Company and successors of the County, and any entity, officer, board, commission, agency or instrumentality to whom or to which any power or duty of the County has been transferred.

**Section 3. *Assignment.*** The Company agrees that the County shall have the sole discretion to allow, or not allow, the assignment of any of the incentives or benefits identified herein. The Company shall provide the County and the Department of Revenue with notice of any such assignment, transfer, or investment in accordance with the Act, and the County agrees, upon the request of the Company, to take all further action necessary to implement such assignment, transfer, or investment in accordance with the provisions of the Act.

**Section 4. *Counterparts.*** This Agreement may be executed in any number of counterparts, and all of the counterparts taken together shall be deemed to constitute one instrument.

**Section 5. *Governing Law.*** This Agreement and all documents executed in connection herewith shall be construed in accordance with and governed by the laws of the State of South Carolina. To the extent of any conflict between the provisions of this Agreement and the Acts, the Acts control. However, the benefits afforded under this Agreement shall vest in the Company upon execution hereof and any subsequent changes in the law shall not impair nor divest the Company of any right, title interest in or entitlement to the benefits of this Agreement. If the laws of the State of South Carolina are amended during the term of this Agreement so as to alter the assessment ratio for any Expansion Project properties that are currently assessed at a 10.5% rate, then the County agrees to negotiate with the Company in good faith on an amendment to this Agreement that would establish a new special source revenue credit consistent with the intent of this Agreement.

**Section 6. *Amendments.*** The provisions of this Agreement may only be modified or amended in writing by an agreement or agreements entered into between the parties.

**Section 7. *Further Assurance.*** The County agrees to execute and deliver the Company such additional instruments as it may reasonably request and to take such further action as may be reasonable to effectuate the purposes of this Agreement.

**Section 8. *Severability.*** If any provision of this Agreement is declared illegal, invalid or unenforceable for any reason, the remaining provisions hereof shall be unimpaired and such illegal, invalid or unenforceable provision shall be reformed so as to most closely effectuate the legal, valid and enforceable intent thereof and so as to afford the Company with the maximum benefits to be derived herefrom. In the event the tax benefit afforded hereunder is declared unavailable or the Company is deemed statutorily ineligible, by any court or tax agency with appropriate jurisdiction, the County agrees to enter into good faith negotiations with the Company to confer a

different tax incentive otherwise available of value equivalent to the monetary value of the benefit lost to the Company by reason of such agency or court action.

**Section 9. *Limited Obligation.*** ANY OBLIGATION OF THE COUNTY CREATED BY OR ARISING OUT OF THIS AGREEMENT SHALL BE A LIMITED OBLIGATION OF THE COUNTY, PAYABLE BY THE COUNTY SOLELY FROM THE PROCEEDS OF THE FEE IN LIEU TAX PAYMENTS PAYABLE BY THE COMPANY PURSUANT TO THE ACTS AND THE PARK AGREEMENT AND SHALL NOT UNDER ANY CIRCUMSTANCES BE DEEMED TO CONSTITUTE A GENERAL OBLIGATION OF THE COUNTY WITHIN THE MEANING OF ANY CONSTITUTIONAL OR STATUTORY LIMITATION.

**IN WITNESS WHEREOF**, the County, acting by and through the County Council, has caused this Agreement to be executed in its name and behalf by the Chairman of County Council and to be attested by the Clerk to County Council; and the Company has caused this Agreement to be executed by its duly authorized officer, all as of the day and year first above written.

**BERKELEY COUNTY, SOUTH CAROLINA**

\_\_\_\_\_  
**Chairman**  
**Berkeley County Council**

**(SEAL)**  
**ATTEST:**

\_\_\_\_\_  
**Clerk to Council**

**CCGC, LLC, A SOUTH CAROLINA LIMITED  
LIABILITY COMPANY**

By: \_\_\_\_\_  
Its:

## Staff Summary Page

**Item Number:** 325

**Prepared By:** Amanda Turner

**Prepared On:** 2023-01-20 13:39:19.720

**Item Name:** A RESOLUTION TO APPOINT/REAPPOINT MEMBERS OF THE COURTHOUSE  
CAPITAL PLANNING COMMITTEE.

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